

ONE JIB Regular Board Meeting Agenda

Meeting #:2021-01Date:February 17 2021, 10:00 a.m.Location:Zoom Virtual Meeting

			Pages					
1.	Chair'	s Welcome						
2.	Disclosures of Pecuniary Interest							
3.	Minut							
	3.a.	Approval of Minutes						
	3.b.	Business Arising from Minutes						
4.	Comm	nunication						
5.	Deleg	ations						
6.	Gover	nance and Administrative Matters						
	6.a.	Board Governance Self-Evaluation Results	8 - 13					
7.	Invest	ment Oversight						
	7.a.	Municipal Performance Report – Q4	14 - 241					
	7.b.	Annual Transaction Report Template	242 - 259					
	Minutes of Previous Meeting3.a.Approval of Minutes3.b.Business Arising from MinutesCommunicationDelegationsGovernance and Administrative Matters6.a.Board Governance Self-Evaluation ResultsInvestment Oversight7.a.Municipal Performance Report – Q47.b.Annual Transaction Report Template7.c.Fund Manager Performance Review - Q4 and Annual7.d.Investment Manager Review Policy7.e.Delegation of Authority Policy							
	7.d.	Investment Manager Review Policy	264 - 271					
	7.e.	Delegation of Authority Policy	272 - 279					
	7.f.	Distribution Policy	280 - 283					

- 7.g. Investment Assumptions Review
- 8. Other Business
- 9. Closed Session
- 10. Reconvene in Public Session
- 11. Meeting Outcomes
- 12. Authorizing Motion
- 13. Adjournment
- 14. Next Meeting



**ONE JIB** 

**Regular Board Meeting** 

Minutes

Meeting #:2020-08Date:December 15, 2020, 9:00 a.m.Location:Zoom Virtual Meeting

Members Present: Board Chair B. Hughes Board Vice-Chair G. James J. Dowty H. Franken J. Giles M. Melinyshyn S. Rettie

Others Present:

J. Dezell, Co-President/Co-CEO, ONE Investment

D. Herridge, Co-President/Co-CEO, ONE Investment

S. Dieleman, Manager, Investment Services (A), Municipal Finance

**Officers Association** 

H. Douglas, WeirFoulds LLP, Legal Counsel

E. Foo, Chief Compliance Officer, ONE Investment

D. Kelly, Board Secretary

K. Taylor, Chief Investment Officer, ONE Investment

### 1. Chair's Welcome

Board Chair Hughes welcomed all to the ONE JIB meeting.

#### 2. Disclosures of Pecuniary Interest

There were no disclosures of pecuniary interest.

### 3. Minutes of Previous Meeting

### 3.a Approval of Minutes

Moved by Board Member Dowty

THAT the minutes of the November 18, 2020 ONE JIB Meeting be approved as circulated.

Carried

### **3.b** Business Arising from Minutes

There was no business arising from minutes.

### 4. Communication

Board Chair Hughes indicated that the Agenda included two communications:

- 1. Municipal Investor Update (December 3, 2020) from ONE Investment on the change in its HISA interest rate, and
- 2. Investing for the Future, in the November 2020 edition of *Municipal World*, which was authored by Board Member Rettie.

### Moved by Board Member Giles

THAT the Board receive the communications.

### Carried

#### 5. Delegations

There were no delegations.

#### 6. Governance and Administration

#### 6.a PI Products Committee

Suzanna Dieleman, Acting Manager of Investment Services, Municipal Finance Officers Association, made a presentation on the establishment of a New Products Committee.

### Moved by Board Member Franken

- 1. THAT the Board receive the presentation from Suzanna Dieleman, Acting Manager of Investment Services, Municipal Finance Officers Association, and
- 2. adopt the recommendations in the report on ONE JIB Committee New Product Offerings (December 15, 2020), as follows:
  - Approve the creation of a new committee of the ONE JIB, the New Product Offerings Committee, to identify and evaluate new products for the Prudent Investment Program and adjustments to existing product offerings
  - b. Approve the Terms of Reference for the new committee that are attached to the report
  - c. The Committee be comprised of Board Chair Hughes, Board Vice-Chair James, Board Member Dowty, Board Member Giles, Paul Judson, Director of Finance/Treasurer, Town of Bracebridge and Julie Pittini, Director, Treasury Services, Peel Region.

Carried

### 6.b 2021 Futures List

Judy Dezell, Co-President/Co-CEO, ONE Investment, made a presentation on the 2021 Futures List.

### Moved by Board Member Rettie

- 1. THAT the Board receive the presentation from Judy Dezell, Co-President/Co-CEO, ONE Investment, and
- adopt the recommendation in the report on the 2021 Futures List (December 15, 2020) and direct ONE staff to use the results of the Board Governance Self-Evaluation Survey to identify additional topics for 2021 meetings and make appropriate revisions to the futures list.

Carried

### 7. Investment Oversight

### 7.a Q3 Fund Manager Performance Review

Keith Taylor, Chief Investment Officer, ONE Investment, made a presentation to the Board on the Q3 Fund Manager Performance review.

### Moved by Board Vice-Chair James

THAT the Board receive the presentation from Keith Taylor, Chief Investment Officer, ONE Investment, and adopt the recommendation to receive the Investment Manager Quarterly Report – Q3 2020 (December 15, 2020).

Carried

### 7.b Distribution Policy

Evelyn Foo, Chief Compliance Officer, ONE Investment made a presentation and provided key highlights on the Prudent Investment Program Funds Distribution Policy.

### Moved by Board Member Melinyshyn

That the Board receive the presentation and the report on the Prudent Investment Program Funds Distribution Policy – Updated (December 15, 2020) and refer the policy and the suggestions made by Board Members back to staff for further revision.

### Carried

#### 7.c Investment Manager - Guardian Capital

Keith Taylor, Chief Investment Officer, ONE Investment made a presentation on ONE JIB's Investment Manager for Canadian Equity – Guardian Capital.

#### Moved by Board Member Dowty

THAT the Board receive the presentation from Keith Taylor, Chief Investment Officer, ONE Investment, and adopt the recommendation to receive the report on the Overview of Canadian Equity Mandate and Manager (December 15, 2020) for information.

Carried

4

Brian Holland (Senior Vice - President, Client Service), Sam Baldwin (Senior Portfolio Manager, Canadian Equity), Ted Macklin (Managing Director, Canadian Equity), Joel Hurren (Equity Analyst, Canadian Equity) of Guardian Capital, made a presentation to the Board.

Moved by Board Member Giles

THAT the Board receive the presentation from Brian Holland, Sam Baldwin, Ted Macklin, and Joel Hurren of Guardian Capital, for information.

### Carried

### Moved by Board Member Giles

THAT the Board take a 10-minute recess, and resume at 11:25 a.m.

### Carried

The Board recessed at 11:15 a.m. and reconvened at 11:25 a.m.

### 7.d Year End Reconciliation

Keith Taylor, Chief Investment Officer, ONE Investment, made a presentation on the Year End Reconciliation memorandum.

### Moved by Board Member Rettie

THAT the Board receive the presentation from Keith Taylor, Chief Investment Officer, ONE Investment, and the Year End Reconciliation memorandum (December 15, 2020) and direct staff to bring back a report on potential delegated authority for technical adjustments to municipal portfolios by Q2 2021.

Carried

### 8. Other Business

There was no other business.

### 9. Closed Session

There was no Closed Session.

### 10. Reconvene in Public Session

Not applicable.

### 11. Meeting Outcomes

Board Chair Hughes outlined the meeting outcomes from today's meeting:

- 1. Formed a New Product Offerings Committee.
- 2. Received the 2021 Futures List, with a note that there may be changes made due to the results of the Board Governance Self-Evaluation Survey.
- 3. Received the quarterly performance report on the Investment Fund Managers.
- 4. Received the distribution policy report and referred it back to staff for further revisions.
- 5. Received the presentation and report from Guardian Capital, Investment Manager for the Canadian Equity Fund.
- 6. Requested staff to report to the Board by Q2 2021 on technical adjustments to municipal portfolios.

### **12.** Authorizing Motion

### Moved by Board Member Franken

THAT the appropriate staff of ONE JIB and ONE Investment be given the authority to do all things necessary, including executing any documents, to give effect to the Board's decisions today.

Carried

6

### 13. Adjournment

Moved by Board Member Melinyshyn

THAT the Board adjourn its meeting.

Carried

The meeting adjourned at 11:51 a.m.

### 14. Next Meeting: February 17, 2021 - 10:00 a.m.

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Denis Kelly, Board Secretary





1

To: ONE Joint Investment Board
From: Judy Dezell, Co-President/Co-CEO, ONE Investment
Date: February 17, 2021
Re: Board Governance Self-Evaluation Report
Report: 21-003

### 1. **RECOMMENDATIONS**

It is recommended that the Board:

- 1. Receive the Board Governance Self-Evaluation Report for information.
- 2. Direct ONE Investment staff to provide the ONE JIB a training strategy focused on municipal finance at its next meeting.
- 3. ONE Investment staff bring forward in the fourth quarter of 2021 another Board Governance Self-Evaluation Survey.

### 2. SUMMARY

- The inaugural self-evaluation was completed in December 2020.
- The response rate was 100%.
- Several of the items identified as priorities for ONE JIB have been captured in the approved 2021 Futures List.
- An interest in learning more about municipal finance broadly and as it relates to investing specifically has been identified as a priority for training in 2021.

### 3. BACKGROUND

### ONE JIB's Terms of Reference require an annual self-assessment

Board evaluation is a critical part of good governance and is intended to help boards improve their effectiveness. Evaluation results can inform boards' continuous improvement efforts, identify substantive and process strengths and weaknesses, help orient new board members, and validate the boards' future priorities. As contemplated in section 4.13 of ONE JIB's Terms of Reference, the ONE JIB directed ONE Investment staff in November 2020 to develop an online self-assessment for members to complete the first self-assessment.

### The self-assessment will enable the board to build on what has been accomplished so far

8

The ONE JIB is a groundbreaking collective effort by the six Founding Municipalities. Its meetings during 2020 established the key foundations that will set the future course for the ONE JIB. The self-assessment reflects the ONE JIB commitment to a continuous improvement process. The self-evaluation questions were designed to focus on the key foundational work done by the ONE JIB during 2020 to identify where improvements could be made, celebrate successes, and plan future work of ONE JIB. The

self-analysis and Chair feedback are not included in this report.

### 4. ANALYSIS

### How well has ONE JIB done its job?

The survey received a 100% response rate from ONE JIB members with overwhelming support that ONE JIB has successfully established a strong governance structure with high quality fund managers and transparency in how it conducts its business and reports to participating municipalities. Areas where members would like to focus during 2021, are identified in Table 1.

Key ONE JIB Areas of focus	ONE Investment Response
Sound performance reporting framework	The performance reporting framework is
	recognized as an area that requires further work
	in 2021.
Adequate design of core documents (Municipal	It was acknowledged by ONE JIB members the
Client Questionnaire, Investment Policy	documents were initially a work in progress
Statement template, Investment Plan template)	and were improved by the revisions in late
	2020. Ongoing effort will be made to
	continuously improve the documents.
Paying sufficient attention to compliance	This is a shared responsibility between ONE
matters	Investment and ONE JIB that will be discussed
	in more detail during 2021.
Outcomes Framework is an effective means of	It was identified by ONE JIB members that the
translating municipal investments into	Outcomes Framework requires continuous
objective asset allocations	refinement. ONE Investment supports this
	effort.

### Table 1 – Job Areas of Focus

### How well has the ONE JIB functioned?

Members also feel they understand what is expected of them, and they are prepared for meetings because of the material they receive in advance of the meetings. Further, members are respectfully participating in the discussions. Areas where members would like to focus during 2021, are identified Table 2.

Key ONE JIB Areas of focus	ONE Investment Response
New members of ONE JIB receive thorough	With the Nominating Committee actively
and effective onboarding from ONE	recruiting currently, ONE Investment will have
Investment	the first real test of its member onboarding in
	2021.
The reports to the ONE JIB contain the	The issues are complex, and ONE staff are
information members need	learning to find the balance between enough
	information for the ONE JIB to make informed
	decisions and too much to impede the strategy
	and governance discussions the ONE JIB has.
The reports to the ONE JIB are well written	It is a fine art to take complex topics and distill
	them into easily understood writing. ONE
	Investment implemented new processes

Key ONE JIB Areas of focus	ONE Investment Response			
	starting in late 2020 that will start to address			
	this challenge.			
There is an appropriate balance of decision and	ONE Investment has implemented a long-range			
information items on the agendas	planning tool for ONE JIB meetings. The plan			
	for 2021 was shared with ONE JIB at its			
	December 2020 meeting. The intent of the			
	long-range planning is to provide good balance			
	on both decision and information items in			
	agendas, while ensuring the agendas effectively			
	use the time set aside for meetings.			
Frequency of ONE JIB meetings is adequate	The pace of meetings in 2020 was intense as			
for ONE JIB to deliver on its mandate	the basics of good governance were			
	established. ONE Investment always intended			
	to evolve to a sustainable pace over the long			
	term. Having some space between meetings			
	will allow staff time to undertake more			
	thorough analysis and succinct and clear report			
	writing.			

### Does the ONE JIB have effective relationships?

Effective relationships are built on good two-way communication. The relationship between ONE Investment and ONE JIB is still new. There are encouraging signs that the members have a clear understanding of the respective roles between the two entities as well as the participating municipalities. Areas where members would like to focus in 2021, are identified in Table 3.

Key ONE JIB Areas of focus	ONE Investment Response
ONE JIB is sufficiently familiar with the needs	In the 2021 Futures List for ONE JIB, ONE
of its municipal investors	Investment presented a plan to bring municipal
	investors before the ONE JIB to facilitate
	greater understanding of the investors by ONE
	JIB.
ONE JIB is sufficiently familiar with the fund	In the 2021 Futures List for ONE JIB, ONE
managers	Investment presented a plan to continue to
	invite fund managers to ONE JIB meetings to
	share information and ensure the Board is
	exercising appropriate oversight.
ONE JIB exercises an objective and	Good governance has been the goal of ONE
independent role separate from ONE	Investment as it relates to the ONE JIB. It will
Investment staff	continue to introduce initiatives to continually
	improve on its goal of good governance.

### What should the ONE JIB's priorities be during 2021 and 2022?

At its December 2020 meeting, ONE JIB approved initial priorities for 2021 meetings, subject to the findings of the Board Governance Self-Evaluation survey. Table 4 below presents the priorities in order

of highest average to lowest average in the member responses. Many of the items identified below have been captured in the approved 2021 Futures List including training opportunities for members. What the priorities in the survey results identify is a key focus for training in 2021 – specifically on municipal finance broadly and how it relates to investing specifically. ONE Investment will develop a training strategy for the balance of 2021 based on this priority. The items listed further down will be addressed later in 2021 or in some cases in 2022.

Key ONE JIB Areas of focus	ONE Investment Response
Building relationships with Founding	In the 2021 Futures List for ONE JIB, ONE
Municipalities and new Participating	Investment presented a plan to bring municipal
Municipalities	investors before the ONE JIB to facilitate
	greater understanding of the investors by ONE JIB.
Developing a strategy for expanding municipal	The ONE Investment Board has approved a
participation in the prudent investor program	work plan for 2021 that includes expanding the
	municipal participation in the prudent investor
	program. ONE JIB will receive regular updates
	on this work.
Gaining a better understanding of municipal	ONE Investment staff are working on
finance as it relates to investment	educational content for ONE JIB to be
	delivered in 2021 that will provide more context about municipal finance as it relates to
	investment. This is directly linked to the item
	below.
In-depth analysis of municipal finance issues	ONE Investment staff are working on
(reserve strategies, capital plans, infrastructure	educational content for ONE JIB to be
funding sources, etc.)	delivered in 2021 that will provide more
	information and analysis of municipal finance
	issues such as reserve strategies, capital plans,
	and infrastructure funding. This is directly
	linked to the item above.
Carefully monitoring fund manager	ONE Investment is fully committed to
performance	supporting this priority of the ONE JIB with
	quarterly reports on fund manager performance in addition to scheduling regular meetings with
	fund managers.
In-depth analysis of relevant investment issues	In the 2021 Futures List for ONE JIB, ONE
(e.g., ESG, asset correlation etc.)	Investment presented a plan to initiate in-depth
	analysis on a variety of topics such as ESG.
	This list will be continually updated as issues
	are identified by the ONE JIB.
Developing education and training materials on	The ONE Investment Board has approved a
investments for municipalities, in cooperation	work plan for 2021 that includes education and
with ONE Investment	training materials on investments for
Freeheading the second for 1 CC is the	municipalities.
Evaluating the current fund offering (e.g.,	ONE JIB created the New Products Committee
considering potential revisions to the fixed income offerings)	in late 2020 with terms of reference that will cover topics like revisions to the fixed income
meome onernigs)	cover topics like revisions to the fixed income

Table 4 - 2021 and 2022 Priorities

Key ONE JIB Areas of focus	ONE Investment Response
v	offerings.
ONE JIB training (e.g., Institute of Corporate	ONE JIB governance training will be
Directors' Non-Profit Governance Essentials	investigated by ONE Investment and planned
course or similar training)	for late 2021 or 2022.
Reviewing and revising the core documents	ONE JIB has directed an annual review of the
(e.g., Municipal Client Questionnaire,	core documents. The next review is scheduled
Investment Policy Statement template,	for Fall 2021.
Investment Plan statement)	
Reviewing the Outcomes Framework	In the 2021 Futures List for ONE JIB, ONE
	Investment presented a plan to review the
	Outcomes Framework in late 2021.
Evaluating the potential for expanded prudent	ONE JIB created the New Products Committee
investor offering (e.g., real estate,	in late 2020 with terms of reference that will
infrastructure, private equity)	cover topics like expanded prudent investor
	offering – this work will probably start late in
Developing a sight many and framework	2021 or 2022.
Developing a risk management framework	ONE Investment's Audit Committee is
	working on a risk framework to be finalized by the middle of 2021. It will be shared with the
	ONE JIB.
Developing advice (guidance) for	ONE Investment Board has approved a work
municipalities with respect to the choice of	plan for 2021 that includes education and
legal list or prudent investor regimes)	training materials on investments for
	municipalities which will include developing
	guidance on choosing between legal list and
	prudent investor regimes.
Developing a succession plan for key roles on	ONE JIB has established a skills and
the ONE JIB	competencies matrix that ensures a good mix of
	skills on ONE JIB and has also established a
	Nominating Committee to fill the two current
	vacancies. The Nominating Committee's future
	work could include identifying key roles on the
	ONE JIB and making recommendations to
	inform the succession plan for those key roles.
Developing a vision/mission/strategic plan for	ONE Investment will undertake research and
the ONE JIB with respect to municipal prudent	date collection over 2021, the first full year of
investing	ONE JIB operation, to inform strategic
	planning in 2022.

### 5. CONCLUSION

The inaugural ONE JIB Governance Self-Evaluation achieved a 100% response rate. The survey results provided useful feedback and inform amendments to the approved 2021 Futures List. A key priority for 2021 will be education focused on municipal finance issues broadly and specifically as they relate to investing.

Drafted by: Judy Dezell, Co-President/CEO Approved by: Judy Dezell and Donna Herridge Co-Presidents/CEO





To: ONE Joint Investment BoardFrom: Keith Taylor, Chief Investment Officer, ONE InvestmentDate: February 17, 2021

Re: Municipal Performance Reports

Report: 21-007

### 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Receive the report for information

### 2. SUMMARY

ONE Investment has distributed quarterly reporting packages to the Founding Municipalities for the fourth quarter of 2020. The format of the package is substantially the same as in the preceding quarter, with some modifications to facilitate year-end reporting by the Founders. These reporting packages can be found in the appendices to this report.

### 3. ANALYSIS

### An extra section was added to the report that relates to year-end reporting

Because the reporting package is designed to primarily look at one quarter in isolation, an additional section was inserted in the appendix that provides a summary of gains and losses, including detail on the capital gains and income distributions that were reinvested. This supplemental information covers all sources of gains and income for the calendar year, which should assist the treasurers with their year-end reporting.

The package otherwise mirrors the quarterly packages distributed in the third quarter The package includes book values at the start and end of the quarter, transactions, and performance by outcome and by fund. The details should be sufficient for municipal reporting purposes, while also providing a range of performance information.

### 4. CONCLUSION

ONE Investment has distributed investment performance reports to allow staff and council of the Founding Municipalities to evaluate the performance of their "Money Not Required Immediately" invested under the ONE JIB.

Drafted by: Keith Taylor, Chief Investment Officer Approved for submission by: Judy Dezell and Donna Herridge - Co-Presidents/CEO



# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### **Bracebridge Prudent Investor Portfolio**

1000 Taylor Court Bracebridge, ON P1L 1R6 Paul Judson Director of Finance/Treasurer pjudson@bracebridge.ca (705) 645-5264

#### **ONE Investment**

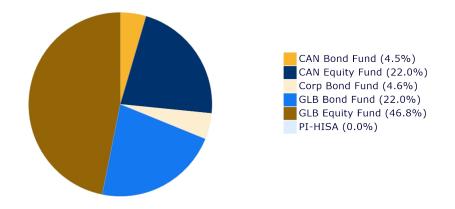
200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 **Relationship Manager** Wardah Mir, Client Service Represente 416-971-9856 x 351



Bracebridge Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	Time-Weighted Rate of Return in CAD for Consolidated Holdings						Inception
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Inception	Date
Consolidated Portfolio Returns	4.5%	-	-	-	-	-	7.9%	07/02/2020

**Overall Asset Allocation** 



### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance	
CAN Bond Fund	274,398.58	-	_	(527.37)	1,502.58	275,373.79	
CAN Equity Fund	1,200,430.87	-	-	105,028.78	28,560.64	1,334,020.29	
Corp Bond Fund	274,482.04	-	-	(92.22)	1,772.20	276,162.02	
GLB Bond Fund	1,294,619.18	-	-	22,323.29	15,606.24	1,332,548.71	
GLB Equity Fund	2,746,796.09	-	-	68,449.89	20,832.25	2,836,078.23	
PI-HISA	54.90	-	-	-	0.12	55.02	
Total	5,790,781.66	0.00	0.00	195,182.37	68,274.03	6,054,238.06	



### Bracebridge Prudent Investor Portfolio Performance History At December 31, 2020



### Performance by Fund

### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.2	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

### Performance by Outcome

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Target Date 10+ Year Outcome	4.8	-	-	-	-	-	-	8.3	07/02/2020
Cash Outcome	0.2	-	-	-	-	-	-	0.2	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



### QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



### **QUARTERLY REVIEW**

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



### QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



### Bracebridge Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

	Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
	PI-HISA	55.020	1.00	55.02	1.00	55.02	0.00%
CAN E	quity Fund	1,162.987	1,003.14	1,166,648.20	1,147.06	1,334,020.29	22.03%
GLB E	quity Fund	2,752.715	1,001.06	2,755,658.24	1,030.28	2,836,078.23	46.84%
Corp E	Bond Fund	275.341	1,000.03	275,349.66	1,002.98	276,162.02	4.56%
CAN E	Bond Fund	275.075	1,000.01	275,080.03	1,001.08	275,373.79	4.55%
GLB E	Bond Fund	1,296.355	1,000.46	1,296,959.04	1,027.91	1,332,548.71	22.01%
						6,054,238.06	100.00%



### Bracebridge Prudent Investor Portfolio Holdings by Account At December 31, 2020

### Account Name: Bracebridge - Contingency Outcome Account Number: 570050021

### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	167.34	1,000.03	167,352.07	1,002.98	167,846.00	5.6%	(56.00)	1,077.11
CAN Equity Fund	507.70	1,003.14	509,305.86	1,147.06	582,373.47	19.6%	45,851.09	12,468.29
CAN Bond Fund	167.18	1,000.01	167,188.19	1,001.08	167,366.60	5.6%	(320.80)	913.24
GLB Bond Fund	787.89	1,000.46	788,266.00	1,027.91	809,896.82	27.3%	13,567.90	9,485.16
GLB Equity Fund	1,201.71	1,001.06	1,202,995.75	1,030.28	1,238,103.62	41.7%	29,882.04	9,094.42
			2,835,107.87	•	2,965,586.51	100.0%	88,924.23	33,038.22

### Bracebridge Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	'ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





### **Bracebridge Prudent Investor Portfolio** Holdings by Account At December 31, 2020

### Account Name: Bracebridge - Target Date 10 Year Plus Outcome Account Number: 570050039

### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	107.99	1,000.03	107,997.59	1,002.98	108,316.02	3.5%	(36.22)	695.09
CAN Equity Fund	655.27	1,003.14	657,342.34	1,147.06	751,646.82	24.3%	59,177.69	16,092.35
CAN Bond Fund	107.89	1,000.01	107,891.84	1,001.08	108,007.19	3.5%	(206.57)	589.34
GLB Bond Fund	508.45	1,000.46	508,693.04	1,027.91	522,651.89	16.9%	8,755.39	6,121.08
GLB Equity Fund	1,551.00	1,001.06	1,552,662.49	1,030.28	1,597,974.61	51.7%	38,567.85	11,737.83
			2,934,587.30	•	3,088,596.53	100.0%	106,258.14	35,235.69

### **Bracebridge Prudent Investor Portfolio** Performance History At December 31, 2020

			% Annı	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.8	-	-	-	-	-	-	8.3	07/02/2020
			% Calend	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





### Bracebridge Prudent Investor Portfolio Holdings by Account At December 31, 2020

Account Name: Bracebridge - Cash Outcome Account Number: 9021979612

### For the Quarter Ending December 31, 2020

							Market Value	Income
Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Gain (Loss)	Received
PI-HISA	55.02	1.00	55.02	1.00	55.02	100.0%	0.00	0.12
			55.02	-	55.02	100.0%	0.00	0.12

### Bracebridge Prudent Investor Portfolio Performance History At December 31, 2020

### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	0.2	-	-	-	-	-	-	0.2	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		



Bracebridge Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

### TRANSACTION SUMMARY

### Account Name: Bracebridge - Contingency Outcome Account Number: 570050021

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	2.19	2,251.39
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	33.59	34,613.72
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	0.91	913.24
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	1.07	1,077.11
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	9.22	9,485.16
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	10.87	12,468.29
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	8.82	9,094.42

25





Bracebridge Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

### TRANSACTION SUMMARY

Account Name: Bracebridge - Target Date 10 Year Plus Outcome Account Number: 570050039

TRANSACTION TYPE SEC	URITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB	Bond Fund	12/31/2020	12/31/2020	1.41	1,452.90
Reinvested Capital Gains GLB	B Equity Fund	12/31/2020	12/31/2020	43.36	44,674.64
Reinvested Distributions CAN	I Bond Fund	12/31/2020	12/31/2020	0.58	589.34
Reinvested Distributions Corp	b Bond Fund	12/31/2020	12/31/2020	0.69	695.09
Reinvested Distributions GLB	Bond Fund	12/31/2020	12/31/2020	5.95	6,121.08
Reinvested Distributions CAN	I Equity Fund	12/31/2020	12/31/2020	14.02	16,092.35
Reinvested Distributions GLB	B Equity Fund	12/31/2020	12/31/2020	11.39	11,737.83





Bracebridge Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

### TRANSACTION SUMMARY

Account Name: Bracebridge - Cash Outcome Account Number: 9021979612

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	0.04	0.04
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	0.04	0.04
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	0.04	0.04



Bracebridge Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





## APPENDIX





### ONE JIB - Outcome Framework - Target Allocations

								<u>Allocation</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





### **ONE JIB - Outcome Framework - Defined**

					<u>Allocation</u>		
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Contingency	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
Target Date	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

Town of Bracebridge

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020



### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	272,487.51		2,592.53				275,080.04
Canadian Corp Bond Fund	0.00	272,487.51		2,862.15				275,349.66
Global Bond Fund	0.00	1,271,608.40		21,646.38	3,704.29		-0.02	1,296,959.05
Canadian Equity Fund	0.00	1,138,087.55		28,560.64			0.01	1,166,648.20
Global Equity Fund	0.00	2,655,537.60		20,832.25	79,288.36		0.03	2,755,658.24
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	0.00	0.01	5,769,695.18

### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	272,487.51		2,592.53		293.75	275,373.79
Canadian Corp Bond Fund	0.00	272,487.51		2,862.15		812.36	276,162.02
Global Bond Fund	0.00	1,271,608.40		21,646.38	3,704.29	35,589.64	1,332,548.71
Canadian Equity Fund	0.00	1,138,087.55		28,560.64		167,372.10	1,334,020.29
Global Equity Fund	0.00	2,655,537.60		20,832.25	79,288.36	80,420.02	2,836,078.23
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	284,487.87	6,054,183.04

### High Interest Savings Account Summary

Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
0.00			55.02	55.02





### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1BRBCONT	0.00	2,760,208.57		38,034.20	36,865.11			2,835,107.87
JIB2BRBTD10P	0.00	2,850,000.00		38,459.75	46,127.54		0.01	2,934,587.30
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	0.00	0.01	5,769,695.18





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB1BRBCONT JIB2BRBTD10P	0.00 0.00	2,760,208.57 2,850,000.00		38,034.20 38,459.75	36,865.11 46,127.54	130,478.63 154,009.24	2,965,586.51 3,088,596.53
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	284,487.87	6,054,183.04





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	165,612.51		1,575.69				167,188.19
570050039	0.00	106,875.00		1,016.84				107,891.84
	0.00	272,487.51	0.00	2,592.53	0.00	0.00	0.00	275,080.04





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	165,612.51		1,739.56				167,352.07
570050039	0.00	106,875.00		1,122.59				107,997.59
	0.00	272,487.51	0.00	2,862.15	0.00	0.00	0.00	275,349.66





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	772,858.40		13,156.24	2,251.39		-0.03	788,266.00
570050039	0.00	498,750.00		8,490.14	1,452.90			508,693.04
	0.00	1,271,608.40	0.00	21,646.38	3,704.29	0.00	-0.02	1,296,959.05





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	496,837.55		12,468.29			0.02	509,305.86
570050039	0.00	641,250.00		16,092.35				657,342.34
	0.00	1,138,087.55	0.00	28,560.64	0.00	0.00	0.01	1,166,648.20





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	1,159,287.60		9,094.42	34,613.72			1,202,995.75
570050039	0.00	1,496,250.00		11,737.83	44,674.64		0.02	1,552,662.49
	0.00	2,655,537.60	0.00	20,832.25	79,288.36	0.00	0.03	2,755,658.24





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	165,612.51		1,575.69		178.40	167,366.60
570050039	0.00	106,875.00		1,016.84		115.35	108,007.19
	0.00	272,487.51	0.00	2,592.53	0.00	293.75	275,373.79





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	165,612.51		1,739.56		493.93	167,846.00
570050039	0.00	106,875.00		1,122.59		318.43	108,316.02
	0.00	272,487.51	0.00	2,862.15	0.00	812.36	276,162.02





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	772,858.40		13,156.24	2,251.39	21,630.79	809,896.82
570050039	0.00	498,750.00		8,490.14	1,452.90	13,958.85	522,651.89
	0.00	1,271,608.40	0.00	21,646.38	3,704.29	35,589.64	1,332,548.71





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	496,837.55		12,468.29		73,067.63	582,373.47
570050039	0.00	641,250.00		16,092.35		94,304.47	751,646.82
	0.00	1,138,087.55	0.00	28,560.64	0.00	167,372.10	1,334,020.29





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	1,159,287.60		9,094.42	34,613.72	35,107.88	1,238,103.62
570050039	0.00	1,496,250.00		11,737.83	44,674.64	45,312.14	1,597,974.61
	0.00	2,655,537.60	0.00	20,832.25	79,288.36	80,420.02	2,836,078.23





#### Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021979612	0.00			55.02	55.02	
	0.00	0.00	0.00	55.02	55.02	-





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Huntsville Prudent Investor Portfolio

37 Main St. East Huntsville, ON P1H 1A1 Julia McKenzie Manager of Finance/Treasurer julia.mckenzie@huntsville.ca (705) 789-1751 x2251

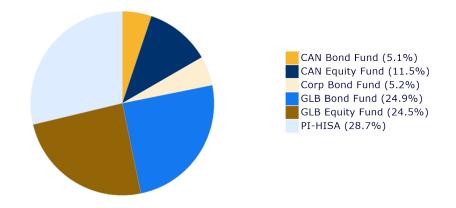
#### **ONE Investment**

200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



	Ti	me-Weighted R	ate of Retu	Holdings	Since	Inception		
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Inception	Date
Consolidated Portfolio Returns	2.8%	-	-	-	-	-	4.8%	07/02/2020

**Overall Asset Allocation** 



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	430,498.66			(827.26)	2,357.36	432,028.76
CAN Equity Fund	870,192.35	-	-	76,136.16	20,703.62	967,032.13
Corp Bond Fund	430,629.62	-	-	(144.92)	2,780.36	433,265.06
GLB Bond Fund	2,031,100.66	-	-	35,022.61	24,484.29	2,090,607.56
GLB Equity Fund	1,991,153.01	-	-	49,619.70	15,101.31	2,055,874.02
PI-HISA	2,405,014.23	-	-	-	5,490.16	2,410,504.39
Total	8,158,588.53	0.00	0.00	159,806.29	70,917.10	8,389,311.92



#### Huntsville Prudent Investor Portfolio Performance History At December 31, 2020



### Performance by Fund

#### % Annualized Returns

		Year to						Since	nce Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.3	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

#### Performance by Outcome

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Target Date 3-5 Year Outcome	2.1	-	-	-	-	-	-	3.6	07/02/2020
Target Date 10+ Year Outcome	4.8	-	-	-	-	-	-	8.3	07/02/2020
Cash Outcome	0.2	-	-	-	-	-	-	0.3	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



#### QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



#### **QUARTERLY REVIEW**

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



#### QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



#### Huntsville Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
PI-HISA	2,410,504.390	1.00	2,410,504.39	1.00	2,410,504.39	28.73%
CAN Equity Fund	843.050	1,003.14	845,703.59	1,147.06	967,032.13	11.53%
GLB Equity Fund	1,995.444	1,001.06	1,997,577.45	1,030.28	2,055,874.02	24.51%
Corp Bond Fund	431.977	1,000.03	431,990.35	1,002.98	433,265.06	5.16%
CAN Bond Fund	431.560	1,000.01	431,567.36	1,001.08	432,028.76	5.15%
GLB Bond Fund	2,033.824	1,000.46	2,034,772.09	1,027.91	2,090,607.56	24.92%
					8,389,311.92	100.00%



#### Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2020



#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	181.88	1,000.03	181,890.67	1,002.98	182,427.34	5.6%	(61.18)	1,170.68
CAN Equity Fund	551.81	1,003.14	553,551.44	1,147.06	632,965.86	19.6%	49,833.96	13,551.46
CAN Bond Fund	181.70	1,000.01	181,712.56	1,001.08	181,906.37	5.6%	(348.90)	992.57
GLB Bond Fund	856.34	1,000.46	856,746.14	1,027.91	880,255.87	27.3%	14,746.69	10,309.17
GLB Equity Fund	1,306.10	1,001.06	1,307,505.23	1,030.28	1,345,663.20	41.7%	32,478.56	9,884.49
			3,081,406.04	-	3,223,218.64	100.0%	96,649.13	35,908.37

#### Huntsville Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2020

# Account Name: Huntsville - Target Date 3 to 5 Year Outcome Account Number: 570050054

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	401,540.10	1.00	401,540.10	1.00	401,540.10	19.3%	0.00	914.55
Corp Bond Fund	212.19	1,000.03	212,205.79	1,002.98	212,831.73	10.2%	(70.87)	1,365.79
CAN Equity Fund	61.31	1,003.14	61,505.72	1,147.06	70,329.92	3.3%	5,537.48	1,505.72
CAN Bond Fund	211.99	1,000.01	211,998.01	1,001.08	212,224.27	10.2%	(406.21)	1,158.00
GLB Bond Fund	999.07	1,000.46	999,537.17	1,027.91	1,026,965.69	49.5%	17,204.12	12,027.38
GLB Equity Fund	145.12	1,001.07	145,278.35	1,030.28	149,517.90	7.2%	3,608.49	1,098.28
			2,032,065.14	-	2,073,409.61	100.0%	25,873.01	18,069.72

#### Huntsville Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	2.1	-	-	-	-	-	-	3.6	07/02/2020

#### % Calendar Year Returns

	2019	2018	2017	2016	2015
Return Net of Fees	-	-	-	-	-



#### Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Huntsville - Target Date 10 Year Plus Outcome Account Number: 570050062

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	37.89	1,000.02	37,893.89	1,002.98	38,005.99	3.5%	(12.87)	243.89
CAN Equity Fund	229.92	1,003.14	230,646.43	1,147.06	263,736.35	24.3%	20,764.72	5,646.44
CAN Bond Fund	37.85	999.99	37,856.79	1,001.08	37,898.12	3.5%	(72.15)	206.79
GLB Bond Fund	178.40	1,000.46	178,488.78	1,027.91	183,386.00	16.9%	3,071.80	2,147.74
GLB Equity Fund	544.21	1,001.06	544,793.87	1,030.28	560,692.92	51.7%	13,532.65	4,118.54
			1,029,679.76	-	1,083,719.38	100.0%	37,284.15	12,363.40

#### Huntsville Prudent Investor Portfolio Performance History At December 31, 2020

			% Annı	ualized Retur	'ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.8	-	-	-	-	-	-	8.3	07/02/2020
			% Calend	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		







Account Name: Huntsville - Cash Outcome Account Number: 9021979515

#### For the Quarter Ending December 31, 2020

11

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	2,008,964.29	1.00	2,008,964.29	1.00	2,008,964.29	100.0%	0.00	4,575.61
			2,008,964.29	-	2,008,964.29	100.0%	0.00	4,575.61

#### Huntsville Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	0.2	-	-	-	-	-	-	0.3	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		



#### TRANSACTION SUMMARY

#### Account Name: Huntsville - Contingency Outcome Account Number: 570050047

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	2.38	2,446.98
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	36.51	37,620.75
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	0.99	992.57
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	1.16	1,170.68
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	10.02	10,309.17
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	11.81	13,551.46
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	9.59	9,884.49





#### TRANSACTION SUMMARY

#### Account Name: Huntsville - Target Date 3 to 5 Year Outcome Account Number: 570050054

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains	GLB Bond Fund	12/31/2020	12/31/2020	2.77	2,854.81
Reinvested Capital Gains	GLB Equity Fund	12/31/2020	12/31/2020	4.05	4,180.08
Reinvested Distributions	CAN Bond Fund	12/31/2020	12/31/2020	1.15	1,158.00
Reinvested Distributions	Corp Bond Fund	12/31/2020	12/31/2020	1.36	1,365.79
Reinvested Distributions	GLB Bond Fund	12/31/2020	12/31/2020	11.70	12,027.38
Reinvested Distributions	CAN Equity Fund	12/31/2020	12/31/2020	1.31	1,505.72
Reinvested Distributions	GLB Equity Fund	12/31/2020	12/31/2020	1.06	1,098.28
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	301.28	301.28
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	311.54	311.54
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	301.73	301.73



#### TRANSACTION SUMMARY

Account Name: Huntsville - Target Date 10 Year Plus Outcome Account Number: 570050062

TRANSACTION TYPE SECUR	· ·	RADE SET DATE	TTLEMENT DATE QU	TR <i>I</i> JANTITY	ADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bo	nd Fund 12/	31/2020 12	2/31/2020	0.49	509.79
Reinvested Capital Gains GLB Eq	uity Fund 12/	31/2020 12	2/31/2020	15.21	15,675.31
Reinvested Distributions CAN Bo	ond Fund 12/	31/2020 12	2/31/2020	0.20	206.79
Reinvested Distributions Corp Bo	ond Fund 12/	31/2020 12	2/31/2020	0.24	243.89
Reinvested Distributions GLB Bo	nd Fund 12/	31/2020 12	2/31/2020	2.08	2,147.74
Reinvested Distributions CAN Ec	juity Fund 12/	31/2020 12	2/31/2020	4.92	5,646.44
Reinvested Distributions GLB Eq	uity Fund 12/	31/2020 12	2/31/2020	3.99	4,118.54



#### TRANSACTION SUMMARY

Account Name: Huntsville - Cash Outcome Account Number: 9021979515

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	1,507.33	1,507.33
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	1,558.68	1,558.68
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	1,509.60	1,509.60



Huntsville Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





## APPENDIX





### ONE JIB - Outcome Framework - Target Allocations

								<u>Allocation</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





### **ONE JIB - Outcome Framework - Defined**

					Ē	llocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Cantingonau	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

Town of Huntsville

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	427,500.00		4,067.36	i			431,567.36
Canadian Corp Bond Fund	0.00	427,500.00		4,490.36				431,990.36
Global Bond Fund	0.00	1,995,000.00		33,960.54	5,811.58		-0.03	2,034,772.09
Canadian Equity Fund	0.00	825,000.00		20,703.62			-0.03	845,703.59
Global Equity Fund	0.00	1,925,000.00		15,101.31	57,476.14			1,997,577.46
	0.00	5,600,000.00	0.00	78,323.19	63,287.72	0.00	-0.06	5,741,610.85

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	427,500.00		4,067.36		461.40	432,028.76
Canadian Corp Bond Fund	0.00	427,500.00		4,490.36		1,274.70	433,265.06
Global Bond Fund	0.00	1,995,000.00		33,960.54	5,811.58	55,835.44	2,090,607.56
Canadian Equity Fund	0.00	825,000.00		20,703.62		121,328.51	967,032.13
Global Equity Fund	0.00	1,925,000.00		15,101.31	57,476.14	58,296.57	2,055,874.02
	0.00	5,600,000.00	0.00	78,323.19	63,287.72	237,196.62	5,978,807.53

#### High Interest Savings Account Summary

_	Opening Balance	pening Balance Deposits		Interest	Closing Balance
_	0.00	2,401,258.51		9,245.88	2,410,504.39





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1HNTCONT	0.00	3,000,000.00		41,338.37	40,067.73		-0.05	3,081,406.05
JIB2HNTTD35	0.00	1,600,000.00		23,490.17	7,034.89		-0.02	1,630,525.04
JIB3HNTTD10P	0.00	1,000,000.00		13,494.65	16,185.10		0.01	1,029,679.76
	0.00	5,600,000.00	0.00	78,323.19	63,287.72	0.00	-0.06	5,741,610.85





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB1HNTCONT	0.00	3,000,000.00		41,338.37	40,067.73	141,812.54	3,223,218.64
JIB2HNTTD35	0.00	1,600,000.00		23,490.17	7,034.89	41,344.45	1,671,869.51
JIB3HNTTD10P	0.00	1,000,000.00		13,494.65	16,185.10	54,039.63	1,083,719.38
	0.00	5,600,000.00	0.00	78,323.19	63,287.72	237,196.62	5,978,807.53





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050047	0.00	180,000.00		1,712.57				181,712.56
570050054	0.00	210,000.00		1,998.00				211,998.01
570050062	0.00	37,500.00		356.79				37,856.79
	0.00	427,500.00	0.00	4,067.36	0.00	0.00	0.00	431,567.36





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050047	0.00	180,000.00		1,890.68				181,890.67
570050054	0.00	210,000.00		2,205.79				212,205.79
570050062	0.00	37,500.00		393.89				37,893.89
	0.00	427,500.00	0.00	4,490.36	0.00	0.00	0.00	431,990.36





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050047	0.00	840,000.00		14,299.17	2,446.98			856,746.14
570050054	0.00	980,000.00		16,682.38	2,854.81		-0.02	999,537.17
570050062	0.00	175,000.00		2,978.99	509.79			178,488.78
	0.00	1,995,000.00	0.00	33,960.54	5,811.58	0.00	-0.03	2,034,772.09





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050047	0.00	540,000.00		13,551.46			-0.02	553,551.44
570050054	0.00	60,000.00		1,505.72				61,505.72
570050062	0.00	225,000.00		5,646.44			-0.01	230,646.43
	0.00	825,000.00	0.00	20,703.62	0.00	0.00	-0.03	845,703.59





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050047	0.00	1,260,000.00		9,884.49	37,620.75			1,307,505.23
570050054	0.00	140,000.00		1,098.28	4,180.08			145,278.35
570050062	0.00	525,000.00		4,118.54	15,675.31		0.02	544,793.87
	0.00	1,925,000.00	0.00	15,101.31	57,476.14	0.00	0.01	1,997,577.46





# Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050047	0.00	180,000.00		1,712.57		193.80	181,906.37
570050054	0.00	210,000.00		1,998.00		226.27	212,224.27
570050062	0.00	37,500.00		356.79		41.33	37,898.12
	0.00	427,500.00	0.00	4,067.36	0.00	461.40	432,028.76





# Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050047	0.00	180,000.00		1,890.68		536.66	182,427.34
570050054	0.00	210,000.00		2,205.79		625.94	212,831.73
570050062	0.00	37,500.00		393.89		112.10	38,005.99
	0.00	427,500.00	0.00	4,490.36	0.00	1,274.70	433,265.06





# Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050047	0.00	840,000.00		14,299.17	2,446.98	23,509.72	880,255.87
570050054	0.00	980,000.00		16,682.38	2,854.81	27,428.50	1,026,965.69
570050062	0.00	175,000.00		2,978.99	509.79	4,897.22	183,386.00
	0.00	1,995,000.00	0.00	33,960.54	5,811.58	55,835.44	2,090,607.56





# Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050047	0.00	540,000.00		13,551.46		79,414.40	632,965.86
570050054	0.00	60,000.00		1,505.72		8,824.20	70,329.92
570050062	0.00	225,000.00		5,646.44		33,089.91	263,736.35
	0.00	825,000.00	0.00	20,703.62	0.00	121,328.51	967,032.13





# Town of Huntsville For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050047	0.00	1,260,000.00		9,884.49	37,620.75	38,157.96	1,345,663.20
570050054	0.00	140,000.00		1,098.28	4,180.08	4,239.54	149,517.90
570050062	0.00	525,000.00		4,118.54	15,675.31	15,899.07	560,692.92
	0.00	1,925,000.00	0.00	15,101.31	57,476.14	58,296.57	2,055,874.02





#### Town of Huntsville For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021959913	0.00	400,000.00		1,540.10	401,540.10	
049021979515	0.00	2,001,258.51		7,705.78	2,008,964.29	
	0.00	2,401,258.51	0.00	9,245.88	2,410,504.39	-





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Innisfil Prudent Investor Portfolio

2101 Innisfil Beach Rd. Innisfil, ON L9S 1A1 Audrey Webb Treasurer awebb@innisfil.ca (705) 436-3740 x2302

#### **ONE Investment**

200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 **Relationship Manager** Wardah Mir, Client Service Represe 416-971-9856 x 351

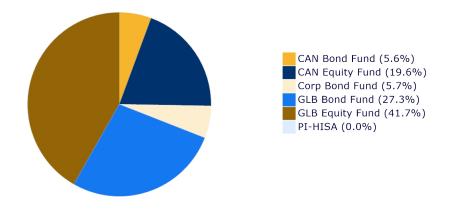
tment.ca



Innisfil Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	me-Weighted R	ate of Retu	rn in CAD for	Consolidated	Holdings	Since	Inception
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Inception	Date
Consolidated Portfolio Returns	4.2%	-	-	-	-	-	7.4%	07/02/2020

**Overall Asset Allocation** 



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	906,645.51	-	-	(1,742.97)	4,964.69	909,867.23
CAN Equity Fund	2,848,948.56	-	-	249,261.71	67,782.17	3,165,992.44
Corp Bond Fund	906,920.29	-	-	(305.11)	5,855.54	912,470.72
GLB Bond Fund	4,277,572.78	-	-	73,758.65	51,564.82	4,402,896.25
GLB Equity Fund	6,518,895.32	-	-	162,451.76	49,440.60	6,730,787.68
PI-HISA	243.35	-	-	-	0.55	243.90
Total	15,459,225.81	0.00	0.00	483,424.04	179,608.37	16,122,258.22



#### Innisfil Prudent Investor Portfolio Performance History At December 31, 2020



# Performance by Fund

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.2	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

# Performance by Outcome

#### % Annualized Returns

		Year to					Since	Inception	
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Cash Outcome	0.2	-	-	-	-	-	-	0.2	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



# **QUARTERLY REVIEW**

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



# Innisfil Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

Secur	ity Quantity	/ Unit Cost	Book Value	Price	Market Value	% Weight
PI-HI	SA 243.900	) 1.00	243.90	1.00	243.90	0.00%
CAN Equity Fu	nd 2,760.084	1,003.14	2,768,774.12	1,147.06	3,165,992.44	19.64%
GLB Equity Fu	nd 6,532.944	1,001.06	6,539,928.37	1,030.28	6,730,787.68	41.75%
Corp Bond Fu	nd 909.758	3 1,000.03	909,787.48	1,002.98	912,470.72	5.66%
CAN Bond Fu	nd 908.880	1,000.01	908,896.63	1,001.08	909,867.23	5.64%
GLB Bond Fu	nd 4,283.308	3 1,000.46	4,285,304.45	1,027.91	4,402,896.25	27.31%
					16,122,258.22	100.00%



#### **Innisfil Prudent Investor Portfolio** Holdings by Account At December 31, 2020



Account Name: Innisfil - Contingency Outcome Account Number: 570050070

> For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	909.75	1,000.03	909,787.48	1,002.98	912,470.72	5.6%	(305.11)	5,855.54
CAN Equity Fund	2,760.08	1,003.14	2,768,774.12	1,147.06	3,165,992.44	19.6%	249,261.71	67,782.17
CAN Bond Fund	908.88	1,000.01	908,896.63	1,001.08	909,867.23	5.6%	(1,742.97)	4,964.69
GLB Bond Fund	4,283.30	1,000.46	4,285,304.45	1,027.91	4,402,896.25	27.3%	73,758.65	51,564.82
GLB Equity Fund	6,532.94	1,001.06	6,539,928.37	1,030.28	6,730,787.68	41.7%	162,451.76	49,440.60
			15,412,691.05	1	16,122,014.32	100.0%	483,424.04	179,607.82

#### **Innisfil Prudent Investor Portfolio** Performance History At December 31, 2020

			% Annı	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calend	dar Year Reti	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### Innisfil Prudent Investor Portfolio Holdings by Account At December 31, 2020

Account Name: Innisfil - Cash Outcome Account Number: 9021979418

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	243.90	1.00	243.90	1.00	243.90	100.0%	0.00	0.55
			243.90	•	243.90	100.0%	0.00	0.55

# Innisfil Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	0.2	-	-	-	-	-	-	0.2	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		



Innisfil Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

#### TRANSACTION SUMMARY

#### Account Name: Innisfil - Contingency Outcome Account Number: 570050070

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	11.90	12,239.41
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	182.64	188,172.89
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	4.95	4,964.69
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	5.83	5,855.54
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	50.16	51,564.82
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	59.09	67,782.17
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	47.98	49,440.60



Innisfil Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

#### TRANSACTION SUMMARY

Account Name: Innisfil - Cash Outcome Account Number: 9021979418

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	0.18	0.18
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	0.19	0.19
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	0.18	0.18

11



Innisfil Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020



In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board







# APPENDIX





# ONE JIB - Outcome Framework - Target Allocations

								<u>Allocation</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





# **ONE JIB - Outcome Framework - Defined**

					Ē	llocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Cantingonau	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

#### Town of Innisfil

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	900,330.65		8,566.01			-0.03	908,896.63
Canadian Corp Bond Fund	0.00	900,330.65		9,456.86			-0.03	909,787.48
Global Bond Fund	0.00	4,201,543.05		71,522.15	12,239.41		-0.16	4,285,304.45
Canadian Equity Fund	0.00	2,700,991.96		67,782.17				2,768,774.12
Global Equity Fund	0.00	6,302,314.57		49,440.60	188,172.89		0.31	6,539,928.37
	0.00	15,005,510.88	0.00	206,767.79	200,412.30	0.00	0.08	15,412,691.05

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	900,330.65		8,566.01		970.57	909,867.23
Canadian Corp Bond Fund	0.00	900,330.65		9,456.86		2,683.21	912,470.72
Global Bond Fund	0.00	4,201,543.05		71,522.15	12,239.41	117,591.64	4,402,896.25
Canadian Equity Fund	0.00	2,700,991.96		67,782.17		397,218.31	3,165,992.44
Global Equity Fund	0.00	6,302,314.57		49,440.60	188,172.89	190,859.62	6,730,787.68
	0.00	15,005,510.88	0.00	206,767.79	200,412.30	709,323.35	16,122,014.32

#### High Interest Savings Account Summary

Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
0.00			243.90	243.90





### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1INNCONT	0.00	15,005,510.88		206,767.79	200,412.30		0.08	15,412,691.05
	0.00	15,005,510.88	0.00	206,767.79	200,412.30	0.00	0.08	15,412,691.05





# Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB1INNCONT	0.00	15,005,510.88		206,767.79	200,412.30	709,323.35	16,122,014.32
	0.00	15,005,510.88	0.00	206,767.79	200,412.30	709,323.35	16,122,014.32





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050070	0.00	900,330.65		8,566.01			-0.03	908,896.63
	0.00	900,330.65	0.00	8,566.01	0.00	0.00	-0.03	908,896.63





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050070	0.00	900,330.65		9,456.86			-0.03	909,787.48
	0.00	900,330.65	0.00	9,456.86	0.00	0.00	-0.03	909,787.48





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050070	0.00	4,201,543.05		71,522.15	12,239.41		-0.16	4,285,304.45
	0.00	4,201,543.05	0.00	71,522.15	12,239.41	0.00	-0.16	4,285,304.45





### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050070	0.00	2,700,991.96		67,782.17				2,768,774.12
	0.00	2,700,991.96	0.00	67,782.17	0.00	0.00	-0.01	2,768,774.12





### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050070	0.00	6,302,314.57		49,440.60	188,172.89		0.31	6,539,928.37
	0.00	6,302,314.57	0.00	49,440.60	188,172.89	0.00	0.31	6,539,928.37





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050070	0.00	900,330.65		8,566.01		970.57	909,867.23
	0.00	900,330.65	0.00	8,566.01	0.00	970.57	909,867.23





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050070	0.00	900,330.65		9,456.86		2,683.21	912,470.72
	0.00	900,330.65	0.00	9,456.86	0.00	2,683.21	912,470.72





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050070	0.00	4,201,543.05		71,522.15	12,239.41	117,591.64	4,402,896.25
	0.00	4,201,543.05	0.00	71,522.15	12,239.41	117,591.64	4,402,896.25





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050070	0.00	2,700,991.96		67,782.17		397,218.31	3,165,992.44
	0.00	2,700,991.96	0.00	67,782.17	0.00	397,218.31	3,165,992.44





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050070	0.00	6,302,314.57		49,440.60	188,172.89	190,859.62	6,730,787.68
	0.00	6,302,314.57	0.00	49,440.60	188,172.89	190,859.62	6,730,787.68





#### Town of Innisfil For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021979418	0.00			243.90	243.90	
	0.00	0.00	0.00	243.90	243.90	





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Kenora CPTF - Prudent Investor Portfolio

1 Main Street Sout Kenora, ON P9N 3X2 Charlotte Edie Treasurer cedie@kenora.ca (807) 467-2013

#### **ONE Investment**

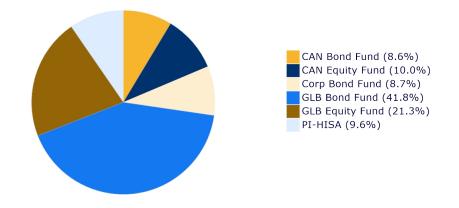
200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 **Relationship Manager** Wardah Mir, Client Service Represent 416-971-9856 x 351



Kenora CPTF - Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	me-Weighted R	ate of Retu	rn in CAD for	Consolidated	Holdings	Since	Inception
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Inception	Date
Consolidated Portfolio Returns	3.0%	-	-	-	-	-	5.2%	07/02/2020

**Overall Asset Allocation** 



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	1,975,761.25	-	-	(3,797.94)	10,819.05	1,982,782.36
CAN Equity Fund	2,069,475.61	-	-	181,063.17	49,236.96	2,299,775.74
Corp Bond Fund	1,976,360.23	-	-	(665.06)	12,760.38	1,988,455.55
GLB Bond Fund	9,321,684.92	-	-	160,735.73	112,370.03	9,594,790.68
GLB Equity Fund	4,735,323.89	-	-	118,005.07	35,913.64	4,889,242.60
PI-HISA	2,183,393.29	23,202.56	-	-	5,011.00	2,211,606.85
Total	22,261,999.19	23,202.56	0.00	455,340.97	226,111.06	22,966,653.78



#### Kenora CPTF - Prudent Investor Portfolio Performance History At December 31, 2020



#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.3	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

#### Performance by Outcome

Performance by Fund

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Stable Return Outcome	3.0	-	-	-	-	-	-	5.2	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



#### QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



#### QUARTERLY REVIEW

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



#### QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



#### Kenora CPTF - Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
PI-HISA	2,211,606.850	1.00	2,211,606.85	1.00	2,211,606.85	9.63%
CAN Equity Fund	2,004.924	1,003.14	2,011,236.90	1,147.06	2,299,775.74	10.01%
GLB Equity Fund	4,745.529	1,001.06	4,750,602.45	1,030.28	4,889,242.60	21.29%
Corp Bond Fund	1,982.544	1,000.03	1,982,608.43	1,002.98	1,988,455.55	8.66%
CAN Bond Fund	1,980.631	1,000.01	1,980,667.05	1,001.08	1,982,782.36	8.63%
GLB Bond Fund	9,334.184	1,000.46	9,338,532.80	1,027.91	9,594,790.68	41.78%
					22,966,653.78	100.00%



#### Kenora CPTF - Prudent Investor Portfolio Holdings by Account At December 31, 2020

Account Name: Kenora - Stable Return Outcome Account Number: 570050179

> For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	2,211,606.85	1.00	2,211,606.85	1.00	2,211,606.85	9.6%	0.00	5,011.00
Corp Bond Fund	1,982.54	1,000.03	1,982,608.43	1,002.98	1,988,455.55	8.6%	(665.06)	12,760.38
CAN Equity Fund	2,004.92	1,003.14	2,011,236.90	1,147.06	2,299,775.74	10.0%	181,063.17	49,236.96
CAN Bond Fund	1,980.63	1,000.01	1,980,667.05	1,001.08	1,982,782.36	8.6%	(3,797.94)	10,819.05
GLB Bond Fund	9,334.18	1,000.46	9,338,532.80	1,027.91	9,594,790.68	41.7%	160,735.73	112,370.03
GLB Equity Fund	4,745.52	1,001.06	4,750,602.45	1,030.28	4,889,242.60	21.2%	118,005.07	35,913.64
			22,275,254.48		22,966,653.78	100.0%	455,340.97	226,111.06

#### Kenora CPTF - Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	3.0	-	-	-	-	-	-	5.2	07/02/2020

#### % Calendar Year Returns

	2019	2018	2017	2016	2015
Return Net of Fees	-	-	-	-	-



Kenora CPTF - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

#### TRANSACTION SUMMARY

Account Name: Kenora - Stable Return Outcome Account Number: 570050179

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains	GLB Bond Fund	12/31/2020	12/31/2020	25.94	26,672.12
Reinvested Capital Gains	GLB Equity Fund	12/31/2020	12/31/2020	132.67	136,688.74
Reinvested Distributions	CAN Bond Fund	12/31/2020	12/31/2020	10.80	10,819.05
Reinvested Distributions	Corp Bond Fund	12/31/2020	12/31/2020	12.72	12,760.38
Reinvested Distributions	GLB Bond Fund	12/31/2020	12/31/2020	109.31	112,370.03
Reinvested Distributions	CAN Equity Fund	12/31/2020	12/31/2020	42.92	49,236.96
Reinvested Distributions	GLB Equity Fund	12/31/2020	12/31/2020	34.85	35,913.64
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	1,641.95	1,641.95
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	1,707.18	1,707.18
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	1,661.87	1,661.87
Transfer In	PI-HISA	10/16/2020	10/16/2020	23,202.56	23,202.56





#### Kenora CPTF - Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





## APPENDIX





#### City Of Kenora - CPTF Securities Pledged to ONE JIB As at December 31, 2020

Identifier	Description	Maturity	Price	Quantity	Market Value
CA68333ZAK36	PROVINCE OF ONTARIO-MTN 1.75%	2025-09-08	104.738	140,000.00	146,633.20
CA154728AN92	CENTRAL 1 CREDIT UNION 2.60%	2022-11-07	103.389	130,000.00	134,405.70
CA40427HTG88	HSBC BANK CANADA 2.253% FIXED RATE	2022-09-15	102.752	91,000.00	93,504.32
CA62957ZGE93	NHA MBS SCOTIA CAPITAL INC 1.900%	2024-07-01	100.000	46,293.41	46,293.41
CA110709GB20	PROVINCE OF BRITISH COLUMBIA 2.70%	2022-12-18	104.491	77,000.00	80,458.07
CA013051DG93	PROVINCE OF ALBERTA 2.55% BOND	2022-12-15	104.345	62,000.00	64,693.90
CA064151UU54	BANK OF NOVA SCOTIA 1.830% SENIOR	2022-04-27	101.938	194,000.00	197,759.72
CA68333ZAB37	PROVINCE OF ONTARIO - MTN 2.60%	2023-09-08	105.825	276,000.00	292,077.00
CA13596Z4B88	CANADIAN IMPERIAL BANK OF COMMERCE	2023-07-11	106.052	295,000.00	312,853.40
CA13596ZNQ41	CANADIAN IMPERIAL BANK OF COMMERCE	2022-03-21	101.993	228,000.00	232,544.04
CA064151WY58	BANK OF NOVA SCOTIA 2.29% SENIOR	2024-06-28	105.476	387,000.00	408,192.12
CA891160K519	TORONTO DOMINION BANK 1.994% FIXED	2022-03-23	102.010	303,000.00	309,090.30
CA06368BJ907	BANK OF MONTREAL 2.89% DEPOSIT	2023-06-20	105.714	150,000.00	158,571.00
CA13596ZSZ94	CANADIAN IMPERIAL BANK OF COMMERCE	2022-07-11	102.869	239,000.00	245,856.91
CA780086QC12	ROYAL BANK OF CANADA 2.949% SENIOR	2023-05-01	105.557	225,000.00	237,503.25
CA748148RY18	PROVINCE OF QUEBEC 2.25% GLOBAL	2024-02-22	105.671	212,000.00	224,022.52
CA62620DAJ06	MUNICIPAL FINANCE AUTHORITY OF	2024-06-03	105.219	110,000.00	115,740.90
CA68333ZAF41	PROVINCE OF ONTARIO - 2.30% MTN	2024-09-08	106.334	106,000.00	112,714.04
CA13509PHJ53	CANADA HOUSING TRUST NO 1 1.80%	2024-12-15	105.121	80,000.00	84,096.80
CA803854JW90	PROVINCE OF SASKATCHEWAN 3.20%	2024-06-03	108.983	82,000.00	89,366.06
CA13509PHN65	CANADA HOUSING TRUST NO 1 0.950%	2025-06-15	101.585	89,000.00	90,410.65
CA8911452R48	TORONTO DOMINION BANK 2.621%	2021-12-22	102.214	181,000.00	185,007.34
CA626209JP62	MUNICIPAL FINANCE AUTHORITY OF	2024-10-14	108.597	93,000.00	100,995.21
CA69363TAH55	PSP CAPITAL INC 3.29% NOTES SERIES	2024-04-04	108.896	529,000.00	576,059.84
CA891288DJ86	TORONTO ONTARIO 3.40% NON CALLABLE	2024-05-21	109.460	52,000.00	56,919.20
CA614852NP21	MONTREAL QUEBEC 3.50% 01-SEP-2024	2024-09-01	110.608	66,000.00	73,001.28
CA06367XYL95	BANK OF MONTREAL 1.61% FIXED RATE	2021-10-28	101.065	311,000.00	314,312.15
CA891145T792	TORONTO DOMINION BANK 3.226%	2024-07-24	108.877	88,000.00	95,811.76
				Total =	\$5,078,894.09





### ONE JIB - Outcome Framework - Target Allocations

								<u>Allocatior</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





#### **ONE JIB - Outcome Framework - Defined**

					Ē	llocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Cantingonau	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



## YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

#### City Of Kenora- CPTF

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### City Of Kenora For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	1,962,000.00		18,667.05				1,980,667.05
Canadian Corp Bond Fund	0.00	1,962,000.00		20,608.38	i		0.05	1,982,608.43
Global Bond Fund	0.00	9,156,000.00		155,861.03	26,672.12		-0.35	9,338,532.80
Canadian Equity Fund	0.00	1,962,000.00		49,236.96	i		-0.06	2,011,236.90
Global Equity Fund	0.00	4,578,000.00		35,913.64	136,688.74		0.07	4,750,602.45
	0.00	19,620,000.00	0.00	280,287.06	163,360.86	0.00	-0.29	20,063,647.63

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	1,962,000.00		18,667.05		2,115.31	1,982,782.36
Canadian Corp Bond Fund	0.00	1,962,000.00		20,608.38		5,847.17	1,988,455.55
Global Bond Fund	0.00	9,156,000.00		155,861.03	26,672.12	256,257.53	9,594,790.68
Canadian Equity Fund	0.00	1,962,000.00		49,236.96		288,538.78	2,299,775.74
Global Equity Fund	0.00	4,578,000.00		35,913.64	136,688.74	138,640.22	4,889,242.60
	0.00	19,620,000.00	0.00	280,287.06	163,360.86	691,399.01	20,755,046.93

#### High Interest Savings Account Summary

 Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
 0.00	2,203,202.56		8,404.29	2,211,606.85





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB2KENCSTAB	0.00	19,620,000.00		280,287.06	163,360.86		-0.29	20,063,647.63
	0.00	19,620,000.00	0.00	280,287.06	163,360.86	0.00	-0.29	20,063,647.63





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB2KENCSTAB	0.00	19,620,000.00		280,287.06	163,360.86	691,399.01	20,755,046.93
	0.00	19,620,000.00	0.00	280,287.06	163,360.86	691,399.01	20,755,046.93





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050179	0.00	1,962,000.00		18,667.05				1,980,667.05
	0.00	1,962,000.00	0.00	18,667.05	0.00	0.00	0.00	1,980,667.05





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050179	0.00	1,962,000.00		20,608.38			0.05	1,982,608.43
	0.00	1,962,000.00	0.00	20,608.38	0.00	0.00	0.05	1,982,608.43





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050179	0.00	9,156,000.00		155,861.03	26,672.12		-0.35	9,338,532.80
	0.00	9,156,000.00	0.00	155,861.03	26,672.12	0.00	-0.35	9,338,532.80





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050179	0.00	1,962,000.00		49,236.96			-0.06	2,011,236.90
	0.00	1,962,000.00	0.00	49,236.96	0.00	0.00	-0.06	2,011,236.90





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050179	0.00	4,578,000.00		35,913.64	136,688.74		0.07	4,750,602.45
	0.00	4,578,000.00	0.00	35,913.64	136,688.74	0.00	0.07	4,750,602.45





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050179	0.00	1,962,000.00		18,667.05		2,115.31	1,982,782.36
	0.00	1,962,000.00	0.00	18,667.05	0.00	2,115.31	1,982,782.36





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050179	0.00	1,962,000.00		20,608.38		5,847.17	1,988,455.55
	0.00	1,962,000.00	0.00	20,608.38	0.00	5,847.17	1,988,455.55





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050179	0.00	9,156,000.00		155,861.03	26,672.12	256,257.53	9,594,790.68
	0.00	9,156,000.00	0.00	155,861.03	26,672.12	256,257.53	9,594,790.68





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050179	0.00	1,962,000.00		49,236.96		288,538.78	2,299,775.74
	0.00	1,962,000.00	0.00	49,236.96	0.00	288,538.78	2,299,775.74





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050179	0.00	4,578,000.00		35,913.64	136,688.74	138,640.22	4,889,242.60
	0.00	4,578,000.00	0.00	35,913.64	136,688.74	138,640.22	4,889,242.60





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021978012	0.00	2,203,202.56		8,404.29	2,211,606.85	
	0.00	2,203,202.56	0.00	8,404.29	2,211,606.85	





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Kenora General Account - Prudent Investor Portfolio

1 Main Street Sout Kenora, ON P9N 3X2 Charlotte Edie Treasurer cedie@kenora.ca (807) 467-2013

#### ONE Investment

200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 **Relationship Manager** Wardah Mir. Client Service Repre

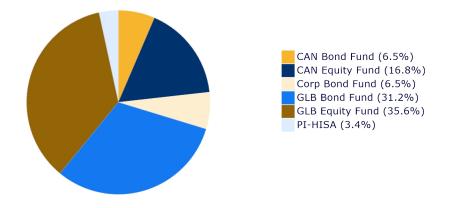
Wardah Mir, Client Service Representati 416-971-9856 x 351 wmir@oneinvestment.ca



Kenora General Account - Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	me-Weighted R	ate of Retu	rn in CAD for	Consolidated	Holdings	Since	Inception
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years Inception		Date
Consolidated Portfolio Returns	3.9%	-	-	-	-	-	6.7%	07/02/2020

#### **Overall Asset Allocation**



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	1,130,382.85	-	-	(2,172.85)	6,189.85	1,134,399.85
CAN Equity Fund	2,651,317.86	-	-	231,969.58	63,080.14	2,946,367.58
Corp Bond Fund	1,130,724.69	-	-	(380.08)	7,300.53	1,137,645.14
GLB Bond Fund	5,333,163.96	-	-	91,960.86	64,289.64	5,489,414.46
GLB Equity Fund	6,066,681.19	-	-	151,183.22	46,010.92	6,263,875.33
PI-HISA	600,160.56	-	-	-	1,370.04	601,530.60
Total	16,912,431.11	0.00	0.00	472,560.73	188,241.12	17,573,232.96



#### Kenora General Account - Prudent Investor Portfolio Performance History At December 31, 2020



#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.3	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

#### Performance by Outcome

Performance by Fund

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Target Date 3-5 Year Outcome	2.1	-	-	-	-	-	-	3.6	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.





Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
PI-HISA	601,530.600	1.00	601,530.60	1.00	601,530.60	3.42%
CAN Equity Fund	2,568.617	1,003.14	2,576,704.91	1,147.06	2,946,367.58	16.77%
GLB Equity Fund	6,079.756	1,001.06	6,086,254.91	1,030.28	6,263,875.33	35.64%
Corp Bond Fund	1,134.263	1,000.03	1,134,298.67	1,002.98	1,137,645.14	6.47%
CAN Bond Fund	1,133.169	1,000.01	1,133,187.94	1,001.08	1,134,399.85	6.46%
GLB Bond Fund	5,340.315	1,000.46	5,342,802.60	1,027.91	5,489,414.46	31.24%
					17,573,232.96	100.00%





# Kenora General Account - Prudent Investor Portfolio Holdings by Account At December 31, 2020

Account Name: Kenora - Contingency Outcome Account Number: 570050161

> For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	816.37	1,000.03	816,399.72	1,002.98	818,808.26	5.6%	(273.54)	5,254.48
CAN Equity Fund	2,476.76	1,003.14	2,484,565.10	1,147.06	2,841,009.77	19.6%	223,675.15	60,824.48
CAN Bond Fund	815.58	1,000.01	815,600.27	1,001.08	816,471.89	5.6%	(1,564.04)	4,455.08
GLB Bond Fund	3,843.63	1,000.46	3,845,426.75	1,027.91	3,950,948.78	27.3%	66,187.94	46,271.80
GLB Equity Fund	5,862.35	1,001.06	5,868,617.85	1,030.28	6,039,886.44	41.7%	145,777.04	44,365.62
			13,830,609.69	•	14,467,125.14	100.0%	433,802.55	161,171.46

#### Kenora General Account - Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	'ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





Kenora General Account - Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Kenora - Target Date 3 to 5 Year Outcome Account Number: 570050187

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	601,530.60	1.00	601,530.60	1.00	601,530.60	19.3%	0.00	1,370.04
Corp Bond Fund	317.88	1,000.03	317,898.95	1,002.98	318,836.88	10.2%	(106.54)	2,046.05
CAN Equity Fund	91.85	1,003.15	92,139.81	1,147.06	105,357.81	3.3%	8,294.43	2,255.66
CAN Bond Fund	317.58	1,000.01	317,587.67	1,001.08	317,927.96	10.2%	(608.81)	1,734.77
GLB Bond Fund	1,496.67	1,000.46	1,497,375.85	1,027.91	1,538,465.68	49.5%	25,772.92	18,017.84
GLB Equity Fund	217.40	1,001.06	217,637.06	1,030.28	223,988.89	7.2%	5,406.18	1,645.30
			3,044,169.94	-	3,106,107.82	100.0%	38,758.18	27,069.66

#### Kenora General Account - Prudent Investor Portfolio Performance History

#### At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	2.1	-	-	-	-	-	-	3.6	07/02/2020
			% Calen	dar Year Ret	urns				

#### % Calendar Year Returns

	2019	2018	2017	2016	2015
Return Net of Fees	-	-	-	-	-



Kenora General Account - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

#### TRANSACTION SUMMARY

Account Name: Kenora - Contingency Outcome Account Number: 570050161

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fu	nd 12/31/2020	12/31/2020	10.68	10,983.06
Reinvested Capital Gains GLB Equity Fi	und 12/31/2020	12/31/2020	163.89	168,857.32
Reinvested Distributions CAN Bond Fu	nd 12/31/2020	12/31/2020	4.45	4,455.08
Reinvested Distributions Corp Bond Fu	ind 12/31/2020	12/31/2020	5.23	5,254.48
Reinvested Distributions GLB Bond Fu	nd 12/31/2020	12/31/2020	45.01	46,271.80
Reinvested Distributions CAN Equity F	und 12/31/2020	12/31/2020	53.02	60,824.48
Reinvested Distributions GLB Equity Fe	und 12/31/2020	12/31/2020	43.06	44,365.62





Kenora General Account - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2020

#### TRANSACTION SUMMARY

#### Account Name: Kenora - Target Date 3 to 5 Year Outcome Account Number: 570050187

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains	GLB Bond Fund	12/31/2020	12/31/2020	4.16	4,276.71
Reinvested Capital Gains	GLB Equity Fund	12/31/2020	12/31/2020	6.07	6,262.06
Reinvested Distributions	CAN Bond Fund	12/31/2020	12/31/2020	1.73	1,734.77
Reinvested Distributions	Corp Bond Fund	12/31/2020	12/31/2020	2.04	2,046.05
Reinvested Distributions	GLB Bond Fund	12/31/2020	12/31/2020	17.52	18,017.84
Reinvested Distributions	CAN Equity Fund	12/31/2020	12/31/2020	1.96	2,255.66
Reinvested Distributions	GLB Equity Fund	12/31/2020	12/31/2020	1.59	1,645.30
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	451.33	451.33
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	466.70	466.70
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	452.01	452.01

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#### Kenora General Account - Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





# APPENDIX





# ONE JIB - Outcome Framework - Target Allocations

								<u>Allocatior</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





# **ONE JIB - Outcome Framework - Defined**

					Ē	llocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Cantingonau	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

City Of Kenora - General Account

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### City Of Kenora For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	1,122,508.09		10,679.89			-0.04	1,133,187.94
Canadian Corp Bond Fund	0.00	1,122,508.09		11,790.57				1,134,298.67
Global Bond Fund	0.00	5,238,371.09		89,171.90	15,259.77		-0.16	5,342,802.60
Canadian Equity Fund	0.00	2,513,624.83		63,080.14			-0.05	2,576,704.92
Global Equity Fund	0.00	5,865,124.61		46,010.92	175,119.38			6,086,254.91
	0.00	15,862,136.71	0.00	220,733.42	190,379.15	0.00	-0.24	16,273,249.04

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	1,122,508.09		10,679.89		1,211.87	1,134,399.85
Canadian Corp Bond Fund	0.00	1,122,508.09		11,790.57		3,346.48	1,137,645.14
Global Bond Fund	0.00	5,238,371.09		89,171.90	15,259.77	146,611.70	5,489,414.46
Canadian Equity Fund	0.00	2,513,624.83		63,080.14		369,662.61	2,946,367.58
Global Equity Fund	0.00	5,865,124.61		46,010.92	175,119.38	177,620.42	6,263,875.33
	0.00	15,862,136.71	0.00	220,733.42	190,379.15	698,453.08	16,971,702.36

#### High Interest Savings Account Summary

Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
0.00	599,227.67		2,302.93	601,530.60





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1KENCONT	0.00	13,465,226.00		185,543.53	179,840.38		-0.22	13,830,609.69
JIB3KENTD35	0.00	2,396,910.71		35,189.89	10,538.77		-0.03	2,442,639.34
	0.00	15,862,136.71	0.00	220,733.42	190,379.15	0.00	-0.24	16,273,249.04





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB1KENCONT	0.00	13,465,226.00		185,543.53	179,840.38	636,515.23	14,467,125.14
JIB3KENTD35	0.00	2,396,910.71		35,189.89	10,538.77	61,937.85	2,504,577.22
	0.00	15,862,136.71	0.00	220,733.42	190,379.15	698,453.08	16,971,702.36





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050161	0.00	807,913.56		7,686.74			-0.03	815,600.27
570050187	0.00	314,594.53		2,993.15			-0.01	317,587.67
	0.00	1,122,508.09	0.00	10,679.89	0.00	0.00	-0.04	1,133,187.94





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050161	0.00	807,913.56		8,486.14			0.02	816,399.72
570050187	0.00	314,594.53		3,304.43			-0.01	317,898.95
	0.00	1,122,508.09	0.00	11,790.57	0.00	0.00	0.01	1,134,298.67





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050161	0.00	3,770,263.28		64,180.55	10,983.06		-0.14	3,845,426.75
570050187	0.00	1,468,107.81		24,991.35	4,276.71		-0.02	1,497,375.85
	0.00	5,238,371.09	0.00	89,171.90	15,259.77	0.00	-0.16	5,342,802.60





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund

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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050161	0.00	2,423,740.68		60,824.48			-0.06	2,484,565.10
570050187	0.00	89,884.15		2,255.66				92,139.81
	0.00	2,513,624.83	0.00	63,080.14	0.00	0.00	-0.05	2,576,704.92





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050161	0.00	5,655,394.92		44,365.62	168,857.32			5,868,617.85
570050187	0.00	209,729.69		1,645.30	6,262.06			217,637.06
	0.00	5,865,124.61	0.00	46,010.92	175,119.38	0.00	0.00	6,086,254.91





## City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050161	0.00	807,913.56		7,686.74		871.59	816,471.89
570050187	0.00	314,594.53		2,993.15		340.28	317,927.96
	0.00	1,122,508.09	0.00	10,679.89	0.00	1,211.87	1,134,399.85





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050161	0.00	807,913.56		8,486.14		2,408.56	818,808.26
570050187	0.00	314,594.53		3,304.43		937.92	318,836.88
	0.00	1,122,508.09	0.00	11,790.57	0.00	3,346.48	1,137,645.14





## City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050161	0.00	3,770,263.28		64,180.55	10,983.06	105,521.89	3,950,948.78
570050187	0.00	1,468,107.81		24,991.35	4,276.71	41,089.81	1,538,465.68
	0.00	5,238,371.09	0.00	89,171.90	15,259.77	146,611.70	5,489,414.46





# City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050161	0.00	2,423,740.68		60,824.48		356,444.61	2,841,009.77
570050187	0.00	89,884.15		2,255.66		13,218.00	105,357.81
	0.00	2,513,624.83	0.00	63,080.14	0.00	369,662.61	2,946,367.58





### City Of Kenora For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050161 570050187	0.00 0.00	5,655,394.92 209,729.69		44,365.62 1,645.30	168,857.32 6,262.06	171,268.58 6,351.84	6,039,886.44 223,988.89
	0.00	5,865,124.61	0.00	46,010.92	175,119.38	177,620.42	6,263,875.33





#### City Of Kenora For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021979310	0.00	599,227.67		2,302.93	601,530.60	
	0.00	599,227.67	0.00	2,302.93	601,530.60	





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Muskoka Prudent Investor Portfolio

70 Pine Street Bracebridge, ON P1L 1N3 Laurie Bissonette Director, Finance laurie.bissonette@muskoka.on.cr (705) 645-2100 x4208

#### **ONE Investment**

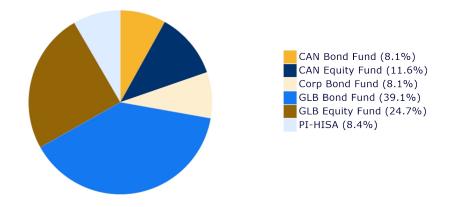
200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



Muskoka Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	me-Weighted R	ate of Retu	rn in CAD for	Consolidated	Holdings	Since	Inception
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Inception	Date
Consolidated Portfolio Returns	3.2%	-	-	-	-	-	5.5%	07/02/2020

**Overall Asset Allocation** 



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	10,651,950.56	-	-	(20,474.78)	58,328.89	10,689,804.67
CAN Equity Fund	13,866,527.68	-	-	1,213,217.34	329,912.37	15,409,657.39
Corp Bond Fund	10,655,177.66	-	-	(3,583.85)	68,795.21	10,720,389.02
GLB Bond Fund	50,256,130.00	-	-	866,574.29	605,822.09	51,728,526.38
GLB Equity Fund	31,729,054.24	-	-	790,692.76	240,639.47	32,760,386.47
PI-HISA	11,107,413.97	-	-	-	25,355.95	11,132,769.92
Total	128,266,254.11	0.00	0.00	2,846,425.76	1,328,853.98	132,441,533.85



#### Muskoka Prudent Investor Portfolio Performance History At December 31, 2020



# Performance by Fund

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.3	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

# Performance by Outcome

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Target Date 3-5 Year Outcome	2.1	-	-	-	-	-	-	3.6	07/02/2020
Target Date 5-10 Year Outcome	3.9	-	-	-	-	-	-	6.8	07/02/2020
Cash Outcome	0.2	-	-	-	-	-	-	0.3	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



# Muskoka Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
PI-HISA	11,132,769.920	1.00	11,132,769.92	1.00	11,132,769.92	8.41%
CAN Equity Fund	13,434.002	1,003.14	13,476,300.15	1,147.06	15,409,657.39	11.64%
GLB Equity Fund	31,797.433	1,001.06	31,831,427.64	1,030.28	32,760,386.47	24.74%
Corp Bond Fund	10,688.518	1,000.03	10,688,863.65	1,002.98	10,720,389.02	8.09%
CAN Bond Fund	10,678.206	1,000.01	10,678,397.43	1,001.08	10,689,804.67	8.07%
GLB Bond Fund	50,323.514	1,000.46	50,346,964.61	1,027.91	51,728,526.38	39.06%
					132,441,533.85	100.00%



#### Muskoka Prudent Investor Portfolio Holdings by Account At December 31, 2020



#### Account Name: Muskoka - Contingency Outcome Account Number: 570050088

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	318.90	1,000.03	318,913.72	1,002.98	319,853.90	5.6%	(107.39)	2,052.58
CAN Equity Fund	967.51	1,003.14	970,556.30	1,147.06	1,109,795.70	19.6%	87,375.42	23,760.12
CAN Bond Fund	318.59	1,000.01	318,601.45	1,001.08	318,942.06	5.6%	(611.29)	1,740.31
GLB Bond Fund	1,501.45	1,000.46	1,502,155.53	1,027.91	1,543,376.05	27.3%	25,854.95	18,075.35
GLB Equity Fund	2,290.03	1,001.06	2,292,483.28	1,030.28	2,359,386.42	41.7%	56,945.40	17,330.73
			5,402,710.28	-	5,651,354.13	100.0%	169,457.09	62,959.09

#### Muskoka Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		



# Muskoka Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Muskoka - Target Date 3 to 5 Year Outcome Account Number: 570050096

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	9,285,432.33	1.00	9,285,432.33	1.00	9,285,432.33	19.3%	0.00	21,148.46
Corp Bond Fund	4,906.93	1,000.03	4,907,097.49	1,002.98	4,921,570.51	10.2%	(1,644.93)	31,582.85
CAN Equity Fund	1,417.80	1,003.14	1,422,272.97	1,147.06	1,626,317.38	3.3%	128,042.03	34,818.56
CAN Bond Fund	4,902.20	1,000.01	4,902,292.75	1,001.08	4,907,529.78	10.2%	(9,399.25)	26,777.92
GLB Bond Fund	23,102.77	1,000.46	23,113,538.89	1,027.91	23,747,793.18	49.5%	397,831.39	278,123.87
GLB Equity Fund	3,355.86	1,001.06	3,359,451.75	1,030.28	3,457,492.99	7.2%	83,448.49	25,396.81
			46,990,086.18		47,946,136.17	100.0%	598,277.73	417,848.47

#### Muskoka Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	2.1	-	-	-	-	-	-	3.6	07/02/2020

# % Calendar Year Returns

	2019	2018	2017	2016	2015
Return Net of Fees	-	-	-	-	-



## Muskoka Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Muskoka - Target Date 5 to 10 Year Outcome Account Number: 570050104

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	5,462.67	1,000.03	5,462,852.44	1,002.98	5,478,964.61	7.1%	(1,831.53)	35,159.78
CAN Equity Fund	11,048.68	1,003.14	11,083,470.88	1,147.06	12,673,544.31	16.4%	997,799.89	271,333.69
CAN Bond Fund	5,457.40	1,000.01	5,457,503.23	1,001.08	5,463,332.83	7.1%	(10,464.24)	29,810.66
GLB Bond Fund	25,719.28	1,000.46	25,731,270.19	1,027.91	26,437,357.15	34.3%	442,887.95	309,622.87
GLB Equity Fund	26,151.53	1,001.06	26,179,492.61	1,030.28	26,943,507.06	34.9%	650,298.87	197,911.93
			73,914,589.35	1	76,996,705.96	100.0%	2,078,690.94	843,838.93

#### Muskoka Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	'ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	3.9	-	-	-	-	-	-	6.8	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		







Account Name: Muskoka - Cash Outcome Account Number: 9021979213

#### For the Quarter Ending December 31, 2020

11

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	1,847,337.59	1.00	1,847,337.59	1.00	1,847,337.59	100.0%	0.00	4,207.49
			1,847,337.59	•	1,847,337.59	100.0%	0.00	4,207.49

# Muskoka Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	0.2	-	-	-	-	-	-	0.3	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		



#### TRANSACTION SUMMARY

#### Account Name: Muskoka - Contingency Outcome Account Number: 570050088

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	4.17	4,290.36
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	64.02	65,961.45
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	1.73	1,740.31
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	2.04	2,052.58
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	17.58	18,075.35
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	20.71	23,760.12
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	16.82	17,330.73

181



#### TRANSACTION SUMMARY

#### Account Name: Muskoka - Target Date 3 to 5 Year Outcome Account Number: 570050096

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains	GLB Bond Fund	12/31/2020	12/31/2020	64.22	66,015.40
Reinvested Capital Gains	GLB Equity Fund	12/31/2020	12/31/2020	93.82	96,661.27
Reinvested Distributions	CAN Bond Fund	12/31/2020	12/31/2020	26.74	26,777.92
Reinvested Distributions	Corp Bond Fund	12/31/2020	12/31/2020	31.48	31,582.85
Reinvested Distributions	GLB Bond Fund	12/31/2020	12/31/2020	270.57	278,123.87
Reinvested Distributions	CAN Equity Fund	12/31/2020	12/31/2020	30.35	34,818.56
Reinvested Distributions	GLB Equity Fund	12/31/2020	12/31/2020	24.65	25,396.81
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	6,966.89	6,966.89
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	7,204.21	7,204.21
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	6,977.36	6,977.36



#### TRANSACTION SUMMARY

#### Account Name: Muskoka - Target Date 5 to 10 Year Outcome Account Number: 570050104

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	71.49	73,491.99
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	731.11	753,260.64
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	29.77	29,810.66
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	35.05	35,159.78
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	301.21	309,622.87
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	236.54	271,333.69
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	192.09	197,911.93



#### TRANSACTION SUMMARY

Account Name: Muskoka - Cash Outcome Account Number: 9021979213

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	1,386.06	1,386.06
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	1,433.28	1,433.28
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	1,388.15	1,388.15



Muskoka Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





# APPENDIX





# The District of Muskoka Securities Pledged to ONE JIB As at December 31, 2020

	Symbol	Status	Quantity	Average Unit Cost (\$)	Book Cost (\$)	Market Price (\$)	Market Value (\$)	% of Portfolio
Cash and Equivalents								
DISTRICT MUN OF MUSKOKA BEO 4,65% 5MAY21		SEG	126,000	106.720	134,467.20	101.415	128,681.82(4)	4.4
DISTRICT MUN OF MUSKOKA ONT 3.05% 15NOV21		SEG	20,000	102.290	20,458.00	102.034	20,483.68(4)	0.7
Total Cash and Equivalents					154,925.20		149,165.50	5.1
Fixed Income Securities and Fixed Income Funds								
DIS MUN MUSKOKA 4.75% 5MAY22		SEG	325,000	108.460	352,495.00	105.527	345,331.24(4)	11.9
DISTRICT MUN OF MUSKOKA BEO 4.8% 5MAY23		SEG	89,000	109.010	97,018.50	109.405	98,025.88 <sup>(d)</sup>	3.4
DISTRICT MUN OF MUSKOKA BEO 4.9% 5MAY24		SEG	46,000	111.430	51,257.80	113.200	52,417.82 <sup>(4)</sup>	1.8
DISTRICT MUN OF MUSKOKA BEO 4.95% 5MAY25		SEG	211,000	112.650	237,691.50	116.626	247,683.30(4)	8.5
DISTRICT MUN OF MUSKOKA BEO 5% 5MAY26		SEG	105,000	112.991	118,641.00	119.787	126,581.83(4)	4.4
DIS MUN MUSKOKA 5.05% 5MAY27		SEG	295,000	112.065	330,590.50	125.013	371,073.99(4)	12.8
DIS MUN MUSKOKA 5.05% 5MAY28		SEG	360,000	109.856	395,482.00	127.774	462,775.66(4)	15.9
DIS MUN MUSKOKA 5.1% 5MAY29		SEG	400,000	104.270	417,080.00	130.454	524,945.86(4)	18,1
DIS MUN MUSKOKA 5.1% 5MAY30		SEG	137,000	116.369	159,425.00	132.566	182,687.40(4)	6.3
DIST MUN MUSKOKA 2.95% 27NOV30		SEG	100,000	98.240	98,240.00	113.770	114,044,79(4)	3.9
DIST MUN MUSKOKA 3% 27NOV31		SEG	100,000	98.120	98,120.00	114.160	114,439.45(4)	3.9
DIST MUN MUSKOKA 3.05% 27NOV32		SEG	100,000	98.010	98,010.00	115.133	115,417.11(4)	4.0
Total Fixed Income Securities and Fixed Income Funds					2,454,051.30		2,755,424.33	94.9
Total Account Value - CAD Cash					2,608,976.50		2,904,589.83	100.0





# ONE JIB - Outcome Framework - Target Allocations

								<u>Allocation</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





# **ONE JIB - Outcome Framework - Defined**

					Ē	llocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Cantingonau	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

District Municipality Of Muskoka

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020



## Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	10,577,757.62		100,639.92			-0.11	10,678,397.43
Canadian Corp Bond Fund	0.00	10,577,757.62		111,106.24			-0.21	10,688,863.65
Global Bond Fund	0.00	49,362,868.87		840,295.72	143,797.75		2.27	50,346,964.61
Canadian Equity Fund	0.00	13,146,387.56		329,912.37			0.23	13,476,300.16
Global Equity Fund	0.00	30,674,904.33		240,639.47	915,883.36		0.48	31,831,427.64
	0.00	114,339,676.00	0.00	1,622,593.72	1,059,681.11	0.00	2.65	117,021,953.48

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	10,577,757.62		100,639.92		11,407.13	10,689,804.67
Canadian Corp Bond Fund	0.00	10,577,757.62		111,106.24		31,525.16	10,720,389.02
Global Bond Fund	0.00	49,362,868.87		840,295.72	143,797.75	1,381,564.04	51,728,526.38
Canadian Equity Fund	0.00	13,146,387.56		329,912.37		1,933,357.46	15,409,657.39
Global Equity Fund	0.00	30,674,904.33		240,639.47	915,883.36	928,959.31	32,760,386.47
	0.00	114,339,676.00	0.00	1,622,593.72	1,059,681.11	4,286,813.10	121,308,763.93

#### High Interest Savings Account Summary

	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
_	0.00	11,089,921.78		42,848.14	11,132,769.92





#### District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1MUSCONT	0.00	5,259,979.00		72,479.66	70,251.81		-0.20	5,402,710.27
JIB2MUSTD35	0.00	36,998,784.00		543,192.07	162,676.67		1.12	37,704,653.86
JIB3MUSTD510	0.00	72,080,913.00		1,006,921.99	826,752.63		1.73	73,914,589.35
	0.00	114,339,676.00	0.00	1,622,593.72	1,059,681.11	0.00	2.65	117,021,953.48





#### District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



0	0 · D			Reinvested	Reinvested	Change in Marke	
Group	Opening Balance	Purchases	Redemptions	Income	Capital Gains	Value	Closing Balance
JIB1MUSCONT	0.00	5,259,979.00		72,479.66	70,251.81	248,643.66	5,651,354.13
JIB2MUSTD35	0.00	36,998,784.00		543,192.07	162,676.67	956,051.10	38,660,703.84
JIB3MUSTD510	0.00	72,080,913.00		1,006,921.99	826,752.63	3,082,118.34	76,996,705.96
	0.00	114,339,676.00	0.00	1,622,593.72	1,059,681.11	4,286,813.10	121,308,763.93





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050088	0.00	315,598.74		3,002.71				318,601.45
570050096	0.00	4,856,090.40		46,202.28			0.07	4,902,292.75
570050104	0.00	5,406,068.48		51,434.93			-0.18	5,457,503.23
	0.00	10,577,757.62	0.00	100,639.92	0.00	0.00	-0.11	10,678,397.43





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050088	0.00	315,598.74		3,314.98				318,913.72
570050096	0.00	4,856,090.40		51,007.21			-0.12	4,907,097.49
570050104	0.00	5,406,068.48		56,784.05			-0.09	5,462,852.44
	0.00	10,577,757.62	0.00	111,106.24	0.00	0.00	-0.21	10,688,863.65





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050088	0.00	1,472,794.12		25,071.12	4,290.36		-0.07	1,502,155.53
570050096	0.00	22,661,755.20		385,767.21	66,015.40		1.08	23,113,538.89
570050104	0.00	25,228,319.55		429,457.39	73,491.99		1.26	25,731,270.19
	0.00	49,362,868.87	0.00	840,295.72	143,797.75	0.00	2.27	50,346,964.61





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund

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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050088	0.00	946,796.22		23,760.12			-0.04	970,556.30
570050096	0.00	1,387,454.40		34,818.56			0.01	1,422,272.97
570050104	0.00	10,812,136.94		271,333.69			0.25	11,083,470.88
	0.00	13,146,387.56	0.00	329,912.37	0.00	0.00	0.23	13,476,300.16





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050088	0.00	2,209,191.18		17,330.73	65,961.45		-0.08	2,292,483.28
570050096	0.00	3,237,393.60		25,396.81	96,661.27		0.07	3,359,451.75
570050104	0.00	25,228,319.55		197,911.93	753,260.64		0.48	26,179,492.60
	0.00	30,674,904.33	0.00	240,639.47	915,883.36	0.00	0.48	31,831,427.64





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050088	0.00	315,598.74		3,002.71		340.61	318,942.06
570050096	0.00	4,856,090.40		46,202.28		5,237.10	4,907,529.78
570050104	0.00	5,406,068.48		51,434.93		5,829.42	5,463,332.83
	0.00	10,577,757.62	0.00	100,639.92	0.00	11,407.13	10,689,804.67





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050088	0.00	315,598.74		3,314.98		940.18	319,853.90
570050096	0.00	4,856,090.40		51,007.21		14,472.90	4,921,570.51
570050104	0.00	5,406,068.48		56,784.05		16,112.08	5,478,964.61
	0.00	10,577,757.62	0.00	111,106.24	0.00	31,525.16	10,720,389.02





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050088	0.00	1,472,794.12		25,071.12	4,290.36	41,220.45	1,543,376.05
570050096	0.00	22,661,755.20		385,767.21	66,015.40	634,255.37	23,747,793.18
570050104	0.00	25,228,319.55		429,457.39	73,491.99	706,088.22	26,437,357.15
	0.00	49,362,868.87	0.00	840,295.72	143,797.75	1,381,564.04	51,728,526.38





# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050088	0.00	946,796.22		23,760.12		139,239.36	1,109,795.70
570050096	0.00	1,387,454.40		34,818.56		204,044.42	1,626,317.38
570050104	0.00	10,812,136.94		271,333.69		1,590,073.68	12,673,544.31
	0.00	13,146,387.56	0.00	329,912.37	0.00	1,933,357.46	15,409,657.39





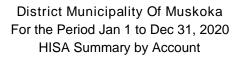
# District Municipality Of Muskoka For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050088	0.00	2,209,191.18		17,330.73	65,961.45	66,903.06	2,359,386.42
570050096	0.00	3,237,393.60		25,396.81	96,661.27	98,041.31	3,457,492.99
570050104	0.00	25,228,319.55		197,911.93	753,260.64	764,014.94	26,943,507.06
	0.00	30,674,904.33	0.00	240,639.47	915,883.36	928,959.31	32,760,386.47









Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021960016	0.00	9,249,696.00		35,736.33	9,285,432.33	
049021979213	0.00	1,840,225.78		7,111.81	1,847,337.59	
	0.00	11,089,921.78	0.00	42,848.14	11,132,769.92	-





# QUARTERLY INVESTMENT REPORT

For The Period Ended December 31, 2020

#### Whitby Prudent Investor Portfolio

1000 Taylor Court Bracebridge, ON P1L 1R6 Ann McCullough Director of Finance/Deputy Treasurer mccullougha@whitby.ca (905) 430-4300 x2246

#### **ONE Investment**

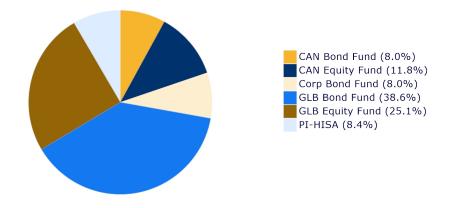
200 University Ave, Suite 801 Toronto, Ontario M5H 3C6 Relationship Manager Wardah Mir, Client Service Representati 416-971-9856 x 351 wmir@oneinvestment.ca



Whitby Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2020

	Ti	me-Weighted R	Since	Inception				
	Quarter	Year to date	1 Year	2 Years	3 Years	5 Years	Years Inception	
Consolidated Portfolio Returns	3.2%	-	-	-	-	-	5.6%	07/02/2020

## **Overall Asset Allocation**



#### **Consolidated Portfolio Activity for Quarter**

Portfolio	Starting Balance	Contribution	Withdrawals	Change in Market Value	Income	Ending Balance
CAN Bond Fund	9,034,684.62	-	-	(17,365.88)	49,472.93	9,066,791.67
CAN Equity Fund	12,069,680.68	-	-	1,056,006.24	287,161.80	13,412,848.72
Corp Bond Fund	9,037,422.78	-	-	(3,038.82)	58,350.15	9,092,734.11
GLB Bond Fund	42,625,833.74	-	-	735,004.98	513,841.24	43,874,679.96
GLB Equity Fund	27,617,547.73	-	-	688,232.52	209,456.99	28,515,237.24
PI-HISA	9,563,782.10	-	-	-	21,832.16	9,585,614.26
Total	109,948,951.65	0.00	0.00	2,458,839.04	1,140,115.27	113,547,905.96



#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020



# Performance by Fund

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
One High Interest Savings Account	0.2	-	-	-	-	-	-	0.4	07/02/2020
ONE Canadian Equity Fund	11.1	-	-	-	-	-	-	17.2	07/02/2020
ONE Global Equity Fund	3.2	-	-	-	-	-	-	6.8	07/02/2020
ONE Canadian Corporate Bond Fund	0.6	-	-	-	-	-	-	1.3	07/02/2020
ONE Canadian Government Bond Fund	0.3	-	-	-	-	-	-	1.0	07/02/2020
ONE Global Bond Fund	2.9	-	-	-	-	-	-	4.7	07/02/2020

# Performance by Outcome

#### % Annualized Returns

		Year to						Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Contingency Outcome	4.2	-	-	-	-	-	-	7.4	07/02/2020
Target Date 3-5 Year Outcome	2.1	-	-	-	-	-	-	3.6	07/02/2020
Target Date 5-10 Year Outcome	3.9	-	-	-	-	-	-	6.8	07/02/2020
Asset Management Reserves	5.3	-	-	-	-	-	-	9.3	07/02/2020
Target Date 10+ Year Outcome	4.8	-	-	-	-	-	-	8.3	07/02/2020



Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

A tumultuous year was capped off with an eventful quarter, the most significant event coming in the form of positive COVID-19 vaccine data. The vaccine news, coupled with resilient macroeconomic indicators, led to a rally in stocks and certain commodity prices with investors looking past COVID-19 infections rates and lockdown measures. Stock markets witnessed a large rotation away from growth and technology companies, which had led markets all year, preferring value names and cyclical industries, which had been laggards.

Canadian equities had strong performance in the quarter with the market up about 9%. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance, up 48.9% and 36.6% in the quarter, which significantly impacted overall Fund performance. The sectors with weaker performance included the materials and consumer staples sectors. Having light exposure to the materials sector mitigated some of the downside, while good security selection within the consumer staples sector also helped. The financials sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. The manager had relatively light exposure to the financials sector, which meant that the Fund only partially captured the strength in this sector.

The coming year is likely to be a year where lingering virus concerns (caution) will be pitted against the likelihood of re-opening as the vaccine rolls out (rational optimism). As capex levels rise in conjunction with economic recovery, we will likely see inflation, but flag an awareness that growth and inflation could surprise, putting upward pressure on interest rates. Policy makers' response is key to the recovery and there is indication that policy decisions will remain supportive for the economy and financial markets. The Fund remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.



Manager Commentary - Global Equity For the Quarter Ended December 31, 2020



# **QUARTERLY REVIEW**

The ongoing global pandemic remains the key feature impacting the global economy and financial markets. Yet with many countries grappling with surging COVID-19 infections in the fourth quarter, investors propelled global stock markets to record highs. To a large extent, this renewed optimism relates to positive vaccine developments which offer the potential to restore a semblance of normality to daily life and allow economic reopening. The financial markets seem to have looked past peaking Covid-19 infections. Households, that have reduced spending during the pandemic, have the potential to unleash pent-up demand as restrictions are gradually lifted. These improving prospects and promise of continued support from governments and central banks globally helped buoy equity markets during the quarter.

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the quarter. Strong returns in the Fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities held. The manager focuses on companies that have a durable competitive advantage which should lead to solid returns over the long term. The result is a portfolio that prioritizes resilience and that is less exposed to cyclical or lower-quality stocks. Adhering to an investment philosophy means that performance doesn't always fully participate in the shorter-term themes impacting equity markets. The manager's focus remains on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value. This approach is intended to provide meaningful downside protection in weak markets but may tend to not fully capture the upside in rising markets.





Manager Commentary - Fixed Income For the Quarter Ended December 31, 2020



# QUARTERLY REVIEW

Global fixed-income markets advanced in the fourth quarter, capping a solid year of performance. A continued resurgence in coronavirus cases in many regions of the world led to increasingly stringent restrictions and lockdowns, which put downward pressure on global economic activity. Despite this, the rollout of vaccines for the virus began in many countries, sparking optimism about a return to normality, which contributed to a sharp rally in corporate bonds, especially in lower credit quality bonds. This is a sign of recovering investor confidence that saw strength in investments, such as high yield bonds and equities.

The improvement in credit markets is a continuing trend. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a sell off in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads which peaked in March. The credit spread, which is the yield premium investors receive for assuming credit risk, has continued to contract for 3 consecutive quarters and now are below the historical average. This has prompted our fixed income investment managers to trim the size of their overweight exposure to corporate credit.

The Canadian fixed income exposure is focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. This allowed the Canadian Government Bond Fund and the Canadian Corporate Bond Fund to generate modest returns of about 0.3% and 0.6% respectively in the period. This is in contrast to the Global Bond Fund that generated returns closer to 3% due to its exposure to lower credit quality investment grade bonds and its holdings in high yield bonds. Additionally, currency management had a meaningful contribution to Global Bond Fund performance, driven by an underweight to the US dollar, euro and Japanese yen, which weakened against the Canadian dollar.



# Whitby Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2020

Security	Quantity	Unit Cost	Book Value	Price	Market Value	% Weight
PI-HISA	9,585,614.260	1.00	9,585,614.26	1.00	9,585,614.26	8.44%
CAN Equity Fund	11,693.202	1,003.14	11,730,018.05	1,147.06	13,412,848.72	11.81%
GLB Equity Fund	27,677.065	1,001.06	27,706,655.07	1,030.28	28,515,237.24	25.11%
Corp Bond Fund	9,065.702	1,000.03	9,065,993.58	1,002.98	9,092,734.11	8.01%
CAN Bond Fund	9,056.954	1,000.01	9,057,116.16	1,001.08	9,066,791.67	7.98%
GLB Bond Fund	42,682.988	1,000.46	42,702,876.22	1,027.91	43,874,679.96	38.64%
					113,547,905.96	100.00%



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#### Whitby Prudent Investor Portfolio Holdings by Account At December 31, 2020

Account Name: Whitby - Contingency Outcome Account Number: 570050112

For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	264.30	1,000.03	264,310.93	1,002.98	265,091.10	5.6%	(88.70)	1,701.15
CAN Equity Fund	801.85	1,003.14	804,382.65	1,147.06	919,782.28	19.6%	72,414.96	19,692.05
CAN Bond Fund	264.04	1,000.01	264,052.12	1,001.08	264,334.81	5.6%	(506.05)	1,442.34
GLB Bond Fund	1,244.38	1,000.46	1,244,964.14	1,027.91	1,279,127.73	27.3%	21,428.49	14,980.59
GLB Equity Fund	1,897.94	1,001.06	1,899,975.91	1,030.28	1,955,424.43	41.7%	47,195.18	14,363.46
			4,477,685.75	-	4,683,760.35	100.0%	140,443.88	52,179.59

#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	rns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.2	-	-	-	-	-	-	7.4	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### Whitby Prudent Investor Portfolio Holdings by Account At December 31, 2020

# Account Name: Whitby - Target Date 3 to 5 Year Outcome Account Number: 570050120

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
PI-HISA	9,585,614.26	1.00	9,585,614.26	1.00	9,585,614.26	19.3%	0.00	21,832.16
Corp Bond Fund	5,064.63	1,000.03	5,064,793.59	1,002.98	5,079,731.71	10.2%	(1,697.73)	32,597.80
CAN Equity Fund	1,463.37	1,003.14	1,467,979.57	1,147.06	1,678,581.05	3.3%	132,156.28	35,937.51
CAN Bond Fund	5,059.74	1,000.01	5,059,834.08	1,001.08	5,065,238.89	10.2%	(9,701.93)	27,638.46
GLB Bond Fund	23,845.20	1,000.46	23,856,320.87	1,027.91	24,510,957.70	49.5%	410,616.24	287,061.72
GLB Equity Fund	3,463.70	1,001.06	3,467,411.74	1,030.28	3,568,602.93	7.2%	86,130.03	26,212.96
			48,501,954.11		49,488,726.54	100.0%	617,502.89	431,280.61

#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020

#### % Annualized Returns

								Since	Inception
	Quarter	Date	1 Year	2 Years	3 Years	4 Years	5 Years	Inception	Date
Return Net of Fees	2.1	-	-	-	-	-	-	3.6	07/02/2020

#### % Calendar Year Returns

	2019	2018	2017	2016	2015
Return Net of Fees	-	-	-	-	-



## Whitby Prudent Investor Portfolio Holdings by Account At December 31, 2020

# Account Name: Whitby - Target Date 5 to 10 Year Outcome Account Number: 570050138

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	3,285.32	1,000.03	3,285,431.13	1,002.98	3,295,122.19	7.1%	(1,101.04)	21,145.55
CAN Equity Fund	6,644.82	1,003.14	6,665,744.89	1,147.06	7,622,035.92	16.4%	600,090.09	163,183.64
CAN Bond Fund	3,282.15	1,000.01	3,282,214.09	1,001.08	3,285,721.08	7.1%	(6,293.22)	17,928.53
GLB Bond Fund	15,467.91	1,000.46	15,475,122.50	1,027.91	15,899,774.03	34.3%	266,359.57	186,211.25
GLB Equity Fund	15,727.87	1,001.06	15,744,689.67	1,030.28	16,204,177.97	34.9%	391,098.26	119,026.83
			44,453,202.28		46,306,831.19	100.0%	1,250,153.66	507,495.80

#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020

			% Annı	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	3.9	-	-	-	-	-	-	6.8	07/02/2020
			% Calend	dar Year Reti	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### Whitby Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Whitby - Asset Management Reserve Outcome Account Number: 570050146

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	3.61	1,000.15	3,618.55	1,002.98	3,628.79	1.3%	(1.43)	23.29
CAN Equity Fund	65.86	1,003.14	66,074.39	1,147.06	75,553.65	28.9%	5,948.22	1,617.57
CAN Bond Fund	3.61	1,000.00	3,615.01	1,001.08	3,618.93	1.3%	(6.66)	19.75
GLB Bond Fund	17.03	1,000.48	17,044.18	1,027.91	17,511.64	6.7%	293.49	205.09
GLB Equity Fund	155.90	1,001.06	156,069.69	1,030.28	160,624.37	61.5%	3,877.03	1,179.85
			246,421.82	•	260,937.38	100.0%	10,110.65	3,045.55

#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retur	ns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	5.3	-	-	-	-	-	-	9.3	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### Whitby Prudent Investor Portfolio Holdings by Account At December 31, 2020

#### Account Name: Whitby - Target Date 10 Year Plus Outcome Account Number: 570050153

#### For the Quarter Ending December 31, 2020

Holdings	Quantity	Unit Cost	Book Value	Price	Market Value	Weight	Market Value Gain (Loss)	Income Received
Corp Bond Fund	447.82	1,000.03	447,839.38	1,002.98	449,160.32	3.5%	(149.92)	2,882.36
CAN Equity Fund	2,717.28	1,003.14	2,725,836.55	1,147.06	3,116,895.82	24.3%	245,396.69	66,731.03
CAN Bond Fund	447.39	1,000.01	447,400.86	1,001.08	447,877.96	3.5%	(858.02)	2,443.85
GLB Bond Fund	2,108.44	1,000.46	2,109,424.53	1,027.91	2,167,308.86	16.9%	36,307.19	25,382.59
GLB Equity Fund	6,431.63	1,001.06	6,438,508.06	1,030.28	6,626,407.54	51.7%	159,932.02	48,673.89
			12,169,009.38		12,807,650.50	100.0%	440,627.96	146,113.72

#### Whitby Prudent Investor Portfolio Performance History At December 31, 2020

			% Anni	ualized Retu	rns				
	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
Return Net of Fees	4.8	-	-	-	-	-	-	8.3	07/02/2020
			% Calen	dar Year Ret	urns				
			2019	2018	2017	2016	2015		
Return Net of Fees			-	-	-	-	-		





#### TRANSACTION SUMMARY

#### Account Name: Whitby - Contingency Outcome Account Number: 570050112

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	3.45	3,555.79
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	53.06	54,667.88
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	1.44	1,442.34
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	1.69	1,701.15
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	14.57	14,980.59
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	17.16	19,692.05
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	13.94	14,363.46



#### TRANSACTION SUMMARY

# Account Name: Whitby - Target Date 3 to 5 Year Outcome Account Number: 570050120

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains	GLB Bond Fund	12/31/2020	12/31/2020	66.28	68,136.88
Reinvested Capital Gains	GLB Equity Fund	12/31/2020	12/31/2020	96.83	99,767.58
Reinvested Distributions	CAN Bond Fund	12/31/2020	12/31/2020	27.60	27,638.46
Reinvested Distributions	Corp Bond Fund	12/31/2020	12/31/2020	32.50	32,597.80
Reinvested Distributions	GLB Bond Fund	12/31/2020	12/31/2020	279.26	287,061.72
Reinvested Distributions	CAN Equity Fund	12/31/2020	12/31/2020	31.33	35,937.51
Reinvested Distributions	GLB Equity Fund	12/31/2020	12/31/2020	25.44	26,212.96
Reinvested Interest	PI-HISA	10/05/2020	10/05/2020	7,192.12	7,192.12
Reinvested Interest	PI-HISA	11/04/2020	11/04/2020	7,437.11	7,437.11
Reinvested Interest	PI-HISA	12/03/2020	12/03/2020	7,202.93	7,202.93



#### TRANSACTION SUMMARY

Account Name: Whitby - Target Date 5 to 10 Year Outcome Account Number: 570050138

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	42.99	44,199.05
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	439.70	453,020.82
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	17.90	17,928.53
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	21.08	21,145.55
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	181.15	186,211.25
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	142.26	163,183.64
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	115.52	119,026.83



#### TRANSACTION SUMMARY

#### Account Name: Whitby - Asset Management Reserve Outcome Account Number: 570050146

TRANSACTION TYPE	SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains (	GLB Bond Fund	12/31/2020	12/31/2020	0.04	48.68
Reinvested Capital Gains (	GLB Equity Fund	12/31/2020	12/31/2020	4.35	4,490.57
Reinvested Distributions (	CAN Bond Fund	12/31/2020	12/31/2020	0.02	19.75
Reinvested Distributions (	Corp Bond Fund	12/31/2020	12/31/2020	0.02	23.29
Reinvested Distributions (	GLB Bond Fund	12/31/2020	12/31/2020	0.20	205.09
Reinvested Distributions (	CAN Equity Fund	12/31/2020	12/31/2020	1.41	1,617.57
Reinvested Distributions (	GLB Equity Fund	12/31/2020	12/31/2020	1.14	1,179.85

16



#### TRANSACTION SUMMARY

Account Name: Whitby - Target Date 10 Year Plus Outcome Account Number: 570050153

TRANSACTION TYPE SECURITY	TRADE DATE	SETTLEMENT DATE	QUANTITY	TRADE AMOUNT (CAD)
Reinvested Capital Gains GLB Bond Fund	12/31/2020	12/31/2020	5.86	6,024.80
Reinvested Capital Gains GLB Equity Fund	12/31/2020	12/31/2020	179.80	185,254.74
Reinvested Distributions CAN Bond Fund	12/31/2020	12/31/2020	2.44	2,443.85
Reinvested Distributions Corp Bond Fund	12/31/2020	12/31/2020	2.87	2,882.36
Reinvested Distributions GLB Bond Fund	12/31/2020	12/31/2020	24.69	25,382.59
Reinvested Distributions CAN Equity Fund	12/31/2020	12/31/2020	58.17	66,731.03
Reinvested Distributions GLB Equity Fund	12/31/2020	12/31/2020	47.24	48,673.89





Whitby Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2020



In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2020 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment On the behalf of the ONE Joint Investment Board





# APPENDIX





## The Town of Whitby Pledged to ONE JIB As at December 31, 2020

	Average cost	Cost	Market	Market	Percent	Div/	Annualized		Unrealized g	ain/loss
Quantity Description	price	value	price	value	of total	int.	income	Yield	Value	Percent
Fixed income and related securitie	25									
Fixed income										
50,000.000 BNS EQTY AC D	EPOSIT NTS S2 PP 100.000	5,000,000	96.461	4,823,028	79.27%			0.00%	- 176,973	- 3.54
10,000.000 BNS TSX LOW V	LTY INDX DEP NTS 100.000	1,000,000	126.099	1,260,995	20.73%			0.00%	260,995	26.10
Total fixed income		\$6,000,000		\$6,084,022	100.00%			0.00%	\$84,022	
Total fixed income and related sec	curities	\$6,000,000		\$6,084,022	100.00%			0.00%	\$84,022	
Total portfolio value in Canadian	\$	\$6,000,019		\$6,084,041	100%			0.00%	\$84,022	





# ONE JIB - Outcome Framework - Target Allocations

								<u>Allocation</u>	<u>1</u>	
Outcome	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%





# **ONE JIB - Outcome Framework - Defined**

					ļ	Allocatio	<u>1</u>
Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Contingonou	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
Contingency	Contingency Contingency Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
Target Date	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2020

Town Of Whitby

ONE Investment 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	8,971,756.21		85,359.96			-0.01	9,057,116.16
Canadian Corp Bond Fund	0.00	8,971,756.20		94,237.18			0.19	9,065,993.57
Global Bond Fund	0.00	41,868,195.59		712,715.17	121,965.20		0.26	42,702,876.22
Canadian Equity Fund	0.00	11,442,856.00		287,161.80			0.25	11,730,018.05
Global Equity Fund	0.00	26,699,997.34		209,456.99	797,201.59		-0.85	27,706,655.07
	0.00	97,954,561.34	0.00	1,388,931.10	919,166.79	0.00	-0.16	100,262,659.07

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	8,971,756.21		85,359.96		9,675.50	9,066,791.67
Canadian Corp Bond Fund	0.00	8,971,756.20		94,237.18		26,740.73	9,092,734.11
Global Bond Fund	0.00	41,868,195.59		712,715.17	121,965.20	1,171,804.00	43,874,679.96
Canadian Equity Fund	0.00	11,442,856.00		287,161.80		1,682,830.92	13,412,848.72
Global Equity Fund	0.00	26,699,997.34		209,456.99	797,201.59	808,581.32	28,515,237.24
	0.00	97,954,561.34	0.00	1,388,931.10	919,166.79	3,699,632.47	103,962,291.70

#### High Interest Savings Account Summary

_	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
	0.00	9,546,946.58		38,667.68	9,585,614.26





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1WHICONT	0.00			60,070.10	58,223.67		4,359,391.97	4,477,685.74
JIB2WHITD35	0.00	38,187,786.34		560,648.22	167,904.46		0.83	38,916,339.85
JIB3WHITD510	0.00	43,350,407.00		605,576.09	497,219.87		-0.67	44,453,202.29
JIB4WHIAMR	0.00	238,729.00		3,153.57	4,539.25			246,421.82
JIB5WHITD10P	0.00	11,818,247.00		159,483.12	191,279.54		-0.29	12,169,009.37
	0.00	93,595,169.34	0.00	1,388,931.10	919,166.79	0.00	4,359,391.84	100,262,659.07





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	t Closing Balance
JIB1WHICONT	0.00			60,070.10	58,223.67	4,565,466.58	4,683,760.35
JIB2WHITD35	0.00	38,187,786.34		560,648.22	167,904.46	986,773.26	39,903,112.28
JIB3WHITD510	0.00	43,350,407.00		605,576.09	497,219.87	1,853,628.23	46,306,831.19
JIB4WHIAMR	0.00	238,729.00		3,153.57	4,539.25	14,515.56	260,937.38
JIB5WHITD10P	0.00	11,818,247.00		159,483.12	191,279.54	638,640.84	12,807,650.50
	0.00	93,595,169.34	0.00	1,388,931.10	919,166.79	8,059,024.47	103,962,291.70





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050112	0.00	261,563.52		2,488.60				264,052.12
570050120	0.00	5,012,146.96		47,687.05			0.07	5,059,834.08
570050138	0.00	3,251,280.53		30,933.65			-0.09	3,282,214.09
570050146	0.00	3,580.94		34.07				3,615.01
570050153	0.00	443,184.26		4,216.59				447,400.86
	0.00	8,971,756.21	0.00	85,359.96	0.00	0.00	-0.01	9,057,116.16





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050112	0.00	261,563.52		2,747.41				264,310.93
570050120	0.00	5,012,146.96		52,646.39			0.24	5,064,793.59
570050138	0.00	3,251,280.52		34,150.67			-0.06	3,285,431.13
570050146	0.00	3,580.94		37.61				3,618.55
570050153	0.00	443,184.26		4,655.10			0.02	447,839.38
	0.00	8,971,756.20	0.00	94,237.18	0.00	0.00	0.19	9,065,993.57





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050112	0.00	1,220,629.76		20,778.58	3,555.79			1,244,964.14
570050120	0.00	23,390,019.13		398,164.31	68,136.88		0.55	23,856,320.87
570050138	0.00	15,172,642.45		258,281.30	44,199.05		-0.30	15,475,122.50
570050146	0.00	16,711.03		284.47	48.68			17,044.18
570050153	0.00	2,068,193.22		35,206.51	6,024.80			2,109,424.53
	0.00	41,868,195.59	0.00	712,715.17	121,965.20	0.00	0.26	42,702,876.22





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050112	0.00	784,690.56		19,692.05			0.04	804,382.65
570050120	0.00	1,432,041.99		35,937.51			0.07	1,467,979.57
570050138	0.00	6,502,561.05		163,183.64			0.20	6,665,744.89
570050146	0.00	64,456.82		1,617.57				66,074.39
570050153	0.00	2,659,105.58		66,731.03			-0.06	2,725,836.55
	0.00	11,442,856.00	0.00	287,161.80	0.00	0.00	0.25	11,730,018.05





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050112	0.00	1,830,944.64		14,363.46	54,667.88		-0.07	1,899,975.91
570050120	0.00	3,341,431.30		26,212.96	99,767.58		-0.10	3,467,411.74
570050138	0.00	15,172,642.45		119,026.83	453,020.82		-0.43	15,744,689.67
570050146	0.00	150,399.27		1,179.85	4,490.57			156,069.69
570050153	0.00	6,204,579.68		48,673.89	185,254.74		-0.25	6,438,508.06
	0.00	26,699,997.34	0.00	209,456.99	797,201.59	0.00	-0.85	27,706,655.07





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050112	0.00	261,563.52		2,488.60		282.69	264,334.81
570050120	0.00	5,012,146.96		47,687.05		5,404.88	5,065,238.89
570050138	0.00	3,251,280.53		30,933.65		3,506.90	3,285,721.08
570050146	0.00	3,580.94		34.07		3.92	3,618.93
570050153	0.00	443,184.26		4,216.59		477.11	447,877.96
	0.00	8,971,756.21	0.00	85,359.96	0.00	9,675.50	9,066,791.67





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050112	0.00	261,563.52		2,747.41		780.17	265,091.10
570050120	0.00	5,012,146.96		52,646.39		14,938.36	5,079,731.71
570050138	0.00	3,251,280.52		34,150.67		9,691.00	3,295,122.19
570050146	0.00	3,580.94		37.61		10.24	3,628.79
570050153	0.00	443,184.26		4,655.10		1,320.96	449,160.32
	0.00	8,971,756.20	0.00	94,237.18	0.00	26,740.73	9,092,734.11





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund



_	Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570	050112	0.00	1,220,629.76		20,778.58	3,555.79	34,163.60	1,279,127.73
570	050120	0.00	23,390,019.13		398,164.31	68,136.88	654,637.38	24,510,957.70
570	050138	0.00	15,172,642.45		258,281.30	44,199.05	424,651.23	15,899,774.03
570	050146	0.00	16,711.03		284.47	48.68	467.46	17,511.64
570	050153	0.00	2,068,193.22		35,206.51	6,024.80	57,884.33	2,167,308.86
		0.00	41,868,195.59	0.00	712,715.17	121,965.20	1,171,804.00	43,874,679.96





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050112	0.00	784,690.56		19,692.05		115,399.67	919,782.28
570050120	0.00	1,432,041.99		35,937.51		210,601.55	1,678,581.05
570050138	0.00	6,502,561.05		163,183.64		956,291.23	7,622,035.92
570050146	0.00	64,456.82		1,617.57		9,479.26	75,553.65
570050153	0.00	2,659,105.58		66,731.03		391,059.21	3,116,895.82
	0.00	11,442,856.00	0.00	287,161.80	0.00	1,682,830.92	13,412,848.72





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund



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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050112	0.00	1,830,944.64		14,363.46	54,667.88	55,448.45	1,955,424.43
570050120	0.00	3,341,431.30		26,212.96	99,767.58	101,191.09	3,568,602.93
570050138	0.00	15,172,642.45		119,026.83	453,020.82	459,487.87	16,204,177.97
570050146	0.00	150,399.27		1,179.85	4,490.57	4,554.68	160,624.37
570050153	0.00	6,204,579.68		48,673.89	185,254.74	187,899.23	6,626,407.54
	0.00	26,699,997.34	0.00	209,456.99	797,201.59	808,581.32	28,515,237.24





#### Town Of Whitby For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account



Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance	
049021979116	0.00	9,546,946.58		38,667.68	9,585,614.26	
	0.00	9,546,946.58	0.00	38,667.68	9,585,614.26	_







To: ONE Joint Investment Board
From: Suzanna Dieleman, Manager, Investment Services
Date: February 17, 2021
Re: Annual Supplemental Report Template
Report: 21-005

### 1. **RECOMMENDATIONS**

It is recommended that the Board:

- 1. Receive the content of the Annual Transaction Report, as shown in the template in Appendix A
- 2. Authorize staff to make minor adjustments to the report to meet municipal reporting needs.

# 2. SUMMARY

In accordance with the ONE JIB Agreement, ONE Investment is required to provide each of the Participating Municipalities with an Annual Investment Report that includes a statement about the performance of the Participating Municipality's Managed Assets and such other information that the council of the Participating Municipality may require or that, in the opinion of its treasurer, should be included, as required by the Regulation.

It is necessary that ONE JIB provide this information consistently to all investors, meeting municipal financial reporting requirements under the Municipal Act and providing the appropriate audit support related to PSAB PS 3450 Standard for Financial Instruments.

ONE JIB is also required to provide a statement of compliance to all Participating Municipalities, incorporating suitable information to enable the treasurer of the Participating Municipality to state whether or not the Managed Assets have been invested and are held in a manner consistent with the Participating Municipality's Investment Policy Statement and Investment Plan.

# 3. BACKGROUND

#### **Compliance with the Investment Plan**

The ONE JIB Agreement sets out certain reporting requirements to satisfy municipal treasurers that their assets have been invested in compliance with their Investment Plan along with the performance results of the assets. The relevant sections are quoted below.

#### 1.01 Annual Investment Report.

ONE JIB shall prepare and provide to the council of each of the Participating Municipalities, no less frequently than once annually, an investment report that includes a statement about the performance of the Participating Municipality's Managed Assets during the period covered by the report and such other information that the council of the Participating Municipality may require or that, in the opinion of its treasurer, should be included as required by the Regulation.

#### 1.02 Compliance Reporting.

ONE JIB shall prepare or arrange for the preparation and delivery of such compliance reports as may be reasonably requested by a Participating Municipality. Such compliance report shall provide information so as to enable the treasurer of the Participating Municipality to state whether or not the Managed Assets have been invested and are held in a manner consistent with the Participating Municipality's Investment Policy Statement and Investment Plan.

#### **Compliance with PS 3450 – Financial Instruments**

Accounting Standard PS 3450, pertaining to Financial Instruments, requires certain details with respect to both cost and market values be included on the Statement of Financial Position, Statement of Operations, and Statement of Remeasurement Gains and Losses. Sufficient information must be reported to municipal investors to enable full and compliant reporting in municipal records of account and, ultimately, their audited financial statements.

The Transaction Report along with the Municipal Performance Report – Q4 address the performance requirements. The compliance reporting will be issued starting in July 2021 to mark the first full year of the investments. The template will confirm compliance with applicable regulations and legislation and include a statement pertaining to audit of underlying funds in accordance with industry standards. The template for this reporting will come forward to ONE JIB in the spring of 2021.

## 4. ANALYSIS

#### There is a need to develop a standard annual transaction report template

ONE Investment has distribution policies in place for its Prudent Investment funds. These policies include the quarterly distribution of interest income on the Fixed Income funds and annual distribution of dividend income on the Equity funds. Furthermore, annual distributions will occur for net realized gains for all funds. There is a need to develop a standard report template that provides sufficient information for municipal investors to complete their financial statements in accordance with the financial securities reporting standard PS3450, as well as provide audit assurance as to compliance with applicable legislation.

The following information is needed in the annual transaction report:

- Income received and reinvested during the course of the year
- Realized net gains reinvested during the course of the year
- Unrealized net gains held within the fund

- Book value at the end of the fiscal year
- Market value at the end of the fiscal year
- Value of any tier or founding member discounts reinvested during the year
- Detailed transaction list for the fiscal year

# 5. CONCLUSION

ONE staff have developed an Annual Transaction Report Template for municipal investors that will contain sufficient information to meet the obligations in the ONE JIB Agreement and satisfy reporting requirements. The Annual Transaction Report will allow investors to complete their audited financial statements in accordance with PS3450 and provide suitable assurance as to compliance with applicable legislation for audit purposes and with the Investment Policy Statement and Investment Plan.

Drafted by: Suzanna Dieleman, Manager Investment Services (A) Approved for submission by: Judy Dezell and Donna Herridge - Co-Presidents/CEO



# YEAR-END SUPPLEMENTAL REPORT

For The Period Ended December 31, 2020

Town of Bracebridge

**ONE Investment** 200 University Ave, Suite 801 Toronto, Ontario M5H 5C6 Relationship Manager Wardah Mir, Client Service Representative 416-971-9856 x 351 wmir@oneinvestment.ca



#### **Town of Bracebridge** For the Period Jan 1 to Dec 31, 2020



#### Book Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
Canadian Govt Bond Fund	0.00	272,487.51		2,592.53				275,080.04
Canadian Corp Bond Fund	0.00	272,487.51		2,862.15				275,349.66
Global Bond Fund	0.00	1,271,608.40		21,646.38	3,704.29		-0.02	1,296,959.05
Canadian Equity Fund	0.00	1,138,087.55		28,560.64			0.01	1,166,648.20
Global Equity Fund	0.00	2,655,537.60		20,832.25	79,288.36		0.03	2,755,658.24
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	0.00	0.01	5,769,695.18

#### Market Value Summary by Security

Security	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
Canadian Govt Bond Fund	0.00	272,487.51		2,592.53		293.75	275,373.79
Canadian Corp Bond Fund	0.00	272,487.51		2,862.15		812.36	276,162.02
Global Bond Fund	0.00	1,271,608.40		21,646.38	3,704.29	35,589.64	1,332,548.71
Canadian Equity Fund	0.00	1,138,087.55		28,560.64		167,372.10	1,334,020.29
Global Equity Fund	0.00	2,655,537.60		20,832.25	79,288.36	80,420.02	2,836,078.23
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	284,487.87	6,054,183.04

#### High Interest Savings Account Summary

Opening Balance	Deposits	Withdrawals	Interest	<b>Closing Balance</b>
0.00			55.02	55.02





### **Town of Bracebridge** For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
JIB1BRBCONT	0.00	2,760,208.57		38,034.20	36,865.11			2,835,107.87
JIB2BRBTD10P	0.00	2,850,000.00		38,459.75	46,127.54		0.01	2,934,587.30
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	0.00	0.01	5,769,695.18





### Town of Bracebridge

For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Group



Group	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Marke Value	et Closing Balance
JIB1BRBCONT	0.00	2,760,208.57		38,034.20	36,865.11	130,478.63	2,965,586.51
JIB2BRBTD10P	0.00	2,850,000.00		38,459.75	46,127.54	154,009.24	3,088,596.53
	0.00	5,610,208.57	0.00	76,493.95	82,992.65	284,487.87	6,054,183.04





#### Town of Bracebridge

For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Govt Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	165,612.51		1,575.69				167,188.19
570050039	0.00	106,875.00		1,016.84				107,891.84
	0.00	272,487.51	0.00	2,592.53	0.00	0.00	0.00	275,080.04





#### Town of Bracebridge

For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Corp Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	165,612.51		1,739.56				167,352.07
570050039	0.00	106,875.00		1,122.59				107,997.59
	0.00	272,487.51	0.00	2,862.15	0.00	0.00	0.00	275,349.66





For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Bond Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	772,858.40		13,156.24	2,251.39		-0.03	788,266.00
570050039	0.00	498,750.00		8,490.14	1,452.90			508,693.04
	0.00	1,271,608.40	0.00	21,646.38	3,704.29	0.00	-0.02	1,296,959.05





For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for CDN Equity Fund

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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	496,837.55		12,468.29			0.02	509,305.86
570050039	0.00	641,250.00		16,092.35				657,342.34
	0.00	1,138,087.55	0.00	28,560.64	0.00	0.00	0.01	1,166,648.20





For the Period Jan 1 to Dec 31, 2020 Book Value Summary by Account for Global Equity Fund



Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Realized Gain/(Loss)	Cost Basis Adjustment	Closing Balance
570050021	0.00	1,159,287.60		9,094.42	34,613.72			1,202,995.75
570050039	0.00	1,496,250.00		11,737.83	44,674.64		0.02	1,552,662.49
	0.00	2,655,537.60	0.00	20,832.25	79,288.36	0.00	0.03	2,755,658.24







For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Govt Bond Fund

Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	165,612.51		1,575.69		178.40	167,366.60
570050039	0.00	106,875.00		1,016.84		115.35	108,007.19
	0.00	272,487.51	0.00	2,592.53	0.00	293.75	275,373.79







For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Corp Bond Fund

Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	165,612.51		1,739.56		493.93	167,846.00
570050039	0.00	106,875.00		1,122.59		318.43	108,316.02
	0.00	272,487.51	0.00	2,862.15	0.00	812.36	276,162.02





For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Bond Fund

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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	772,858.40		13,156.24	2,251.39	21,630.79	809,896.82
570050039	0.00	498,750.00		8,490.14	1,452.90	13,958.85	522,651.89
	0.00	1,271,608.40	0.00	21,646.38	3,704.29	35,589.64	1,332,548.71





For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for CDN Equity Fund

Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	496,837.55		12,468.29		73,067.63	582,373.47
570050039	0.00	641,250.00		16,092.35		94,304.47	751,646.82
	0.00	1,138,087.55	0.00	28,560.64	0.00	167,372.10	1,334,020.29







For the Period Jan 1 to Dec 31, 2020 Market Value Summary by Account for Global Equity Fund

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Account	Opening Balance	Purchases	Redemptions	Reinvested Income	Reinvested Capital Gains	Change in Market Value	Closing Balance
570050021	0.00	1,159,287.60		9,094.42	34,613.72	35,107.88	1,238,103.62
570050039	0.00	1,496,250.00		11,737.83	44,674.64	45,312.14	1,597,974.61
	0.00	2,655,537.60	0.00	20,832.25	79,288.36	80,420.02	2,836,078.23







## Town of Bracebridge For the Period Jan 1 to Dec 31, 2020 HISA Summary by Account

Account	Opening Balance	Deposits	Withdrawals	Interest	Closing Balance
049021979612	0.00			55.02	55.02
	0.00	0.00	0.00	55.02	55.02







To: ONE Joint Investment Board
From: Keith Taylor, Chief Investment Officer, ONE Investment
Date: February 17, 2021
Re: Investment Manager Quarterly/Annual Review
Report: 21-008

## 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Receive the Investment Manager Quarterly/Annual Review report for information.

## 2. SUMMARY

This report summarizes the performance of the respective ONE Investment Prudent Investor funds. All Prudent Investor funds produced positive returns in the quarter.

This report primarily focuses on performance in the fourth quarter, but also includes annual performance information. The report provides a short explanation of the reasons for each fund's performance.

## 3. ANALYSIS

#### Canadian equities continued to produce strong returns

The Canadian Equity Fund produced another quarter of very strong performance, gaining over 11% in the quarter. Security selection had a strong positive impact, allowing the Fund to outperform the market. One key driver was the exposure to the consumer discretionary sector, where the manager had a large overweight exposure achieved primarily via exposure to two stocks, Magna International and Gildan Activewear. These two stocks had stellar performance in the quarter, up 48.9% and 36.6% respectively, which significantly enhanced overall Fund performance.

The financial sector, which is the largest segment of the Canadian equity market, performed very well in the quarter. While the absolute performance of the Fund's holdings in the financial sector was good, the notable underweight exposure to the sector had a negative impact on relative performance.

The Fund's large overweight exposure to the consumer staples sector detracted from performance, as this was the weakest sector of the market in the quarter. Security selection

within the consumer staples sector was good, helping to offset most of the negative performance of the sector.

The Fund continues to have light exposure to the materials and energy sectors. While the energy sector performed well in the quarter, materials performed poorly. The underweight exposure to these sectors reflects the Fund's mandate, which attempts to reduce portfolio risk by limiting exposure to cyclical commodity-driven investments.

Stock markets witnessed a large rotation away from growth and technology companies, which led markets most of the year, preferring value names and cyclical industries, which had been laggards. The portfolio remains balanced across defensive and pro-cyclical exposures, with a strong quality bias.

The overall performance of the fund since inception on July 2, 2020 was a gain of 17.2% as the equity markets continued to recover from a precipitous drop in late March due to the Covid-19 pandemic. The manager outperformed its benchmark by about 4% since inception. This strong market performance reflects optimism returning to the marketplace but is also a result of monetary policy. The liquidity that central banks injected into the economy earlier in the year is helping to push markets higher, while lower interest rates imply higher equity valuations.

#### Canadian fixed income – high quality focus of fund limited upside potential

The portfolios continue to have a heavy exposure to high credit quality bonds. However, this overweight exposure was reduced meaningfully during the fourth quarter, following the strong rallying within credit markets. The Canadian Government Bond Fund and the Canadian Corporate Bond Fund generated modest returns of about 0.3% and 0.6%, respectively, in the fourth quarter, slightly outperforming their benchmarks.

The Canadian fixed income funds are focused on very high credit quality bonds, with no exposure to BBB rated or high yield bonds. Lower credit quality bonds tended to perform much better in the quarter, which the funds were not able to benefit from. This positioning is not an active choice by the manager but is reflects the investment mandates. The Canadian Government Bond Fund and the Canadian Corporate Bond Fund's investment guidelines were initially designed to mirror similar investment portfolios available under the legal list, which precluded investment in BBB rated bonds. ONE JIB's New Products Committee will have the opportunity to revisit these mandates later in the year and may consider modifying the mandates to potentially include lower credit quality Canadian bonds.

The manager continues to maintain a generally positive outlook as they believe global central banks will continue to support markets and the rollout of vaccines should accelerate economic activity through 2021. However, credit spreads shifted dramatically during 2020. They increased substantially last March in reaction to the pandemic. Spreads contracted as the panic in the markets subsided over the course of the year, leading to strong performance from corporate bond exposure. Credit spreads have now narrowed to a level below the long-term averages. In response to this, the manager has trimmed credit exposure in the fourth quarter but still retaining heavy exposure to corporate credit. In the quarter the manager increased exposure to Canadian sovereign debt as a result.

Within corporate bonds, the exposure was lowered across industries. Financials were the largest reduction, largely through selling bank positions. Energy was also reduced following the recent strong performance of that industry. Corporate positioning remains highly selective. The manager tends to target bonds with a higher average yield than the benchmark, while also maintaining the flexibility to add to risk during episodes of volatility. Finally, with interest rates suppressed, the ability to add value through active duration and yield curve positioning is limited. Therefore, duration is being managed to keep it close to benchmark levels.

The Canadian Government Bond Fund has produced returns of approximately 1% since inception on July 2, 2020, which exceeded the performance benchmark. The Canadian Corporate Bond Fund is up about 1.3% in the same period, also outperforming its benchmark. The performance in the third and fourth quarters were thematically very similar, being driven primarily by tightening credit spreads on a portfolio that is biased towards corporate credit. With credit spreads already below the historical average, it is less likely that this overweight allocation to credit will continue to bear fruit.

**The Global Bond Fund had returns of 2.9% in the quarter helped by currency and credit exposure** The Fund produced returns of 2.9% in the fourth quarter and 4.7% since its inception on July 2, 2020. Over both periods the performance exceeded its performance benchmark (on both a hedged and unhedged basis).

The improvement in credit markets in the quarter helped the performance of the Global Bond Fund. In March 2020, investors reacted to the news of a global pandemic by reducing risk, leading to a selloff in equities and lower credit quality bonds. This resulted in a dramatic widening of credit spreads, which peaked in March. Credit spreads have since contracted for three consecutive quarters and now are below the historical average. The Fund's overweight exposure to corporate credit benefitted from this trend. In terms of credit exposure, the manager's most notable overweight exposure is in BBB and BB rated bonds with significant underweight exposure to bonds rated A or above. The fund has no exposure to bonds rated below CC. This positioning has allowed the Fund to benefit from tightening credit spreads while avoiding exposure to the more speculative tiers of high yield bonds.

Currency management made a meaningful contribution to Global Bond Fund's performance, driven by an underweight to the US dollar, Euro, and Japanese yen, which weakened against the Canadian dollar. At quarter end, the Canadian dollar represented 88.5% of the currency exposure of the Fund, reflecting the active currency hedging that the Fund employs. Evaluated against an unhedged benchmark, currency management was the largest contributor to relative performance, followed very closely by asset allocation choices. Yield curve positioning had little impact on performance, while security selection had a minor negative impact on performance.

# The Global Equity Fund's 3% return in the fourth quarter was adversely affected by security selection

The positive market backdrop helped the Global Equity Fund appreciate approximately 3% in the

quarter. Strong returns in the fund's holdings in the consumer discretionary and information technology sectors made a significant contribution to returns. The manager's allocation choices across other sectors were less of a driver of performance than the choice of individual securities. Security selection in the quarter had a significant negative impact on relative performance. Several holdings simply did not participate in the market rally, while peers in similar industries/sectors performed better. This meant that relative performance lagged behind the benchmark.

The manager focuses on wealth-creating businesses, excellent management teams, and stocks priced at a discount to intrinsic value, all of which should lead to solid returns over the long term. This approach is intended to provide meaningful downside protection in weak markets but tend to not fully capture the upside in rising markets. The weak relative performance in the quarter reflects the manager's investment approach, which simply was not fully rewarded in the quarter.

The absolute performance of the fund since inception has been quite strong, with returns of about 6.8%. While the fund's performance lagged behind the benchmark in the 4<sup>th</sup> quarter, its performance in the 3rd quarter was similar to the benchmark. The Chief Investment Officer suggests that significant performance deviations from the benchmark in any one quarter should not be a concern if the manager is adhering to its investment approach and guidelines but suggests that the ONE JIB monitor the performance more closely in coming quarters due to the magnitude of the underperformance (almost 600 basis points) in the fourth quarter.

#### The investment managers adhered to their investment management agreements

Each investment manager has certified that they managed the mandates in accordance with their investment management agreement since inception on July 2, 2020. Neither the Chief Investment Officer nor the Chief Compliance Officer have identified any issues with the investment managers at this time.

# 4. CONCLUSION

Investment performance in the fourth quarter and since inception has been positive for all Prudent Investment Funds.

Drafted by: Keith Taylor, Chief Investment Officer Approved by: Judy Dezell and Donna Herridge - Co-Presidents/CEO





To: ONE Joint Investment Board
From: Keith Taylor, Chief Investment Officer, ONE Investment
Date: February 17, 2021
Re: Review Policy of External Investment Managers
Report: 21-006

## 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Approve the proposed Policy for Reviewing External Investment Managers in Appendix A.

## 2. SUMMARY

The ONE Joint Investment Board (ONE JIB) has a fiduciary duty to ensure the monies invested under the ONE JIB are managed appropriately. The ongoing monitoring of External Investment Managers is a key responsibility in fulfilling this fiduciary duty. The Policy for Reviewing External Investment Managers, attached to this report as Appendix A, is intended to provide structure and guidance for the evaluation of the external investment managers.

## 3. BACKGROUND

Considerable due diligence is performed when establishing investment mandates or selecting investment managers. In addition to this initial evaluation, ONE Investment and the ONE JIB have a responsibility to:

- monitor performance to understand the drivers of performance
- evaluate how well the managers and their funds are doing
- understand how performance has been achieved
- ensure that the external investment managers are adhering to the applicable Investment Manager Agreements and are managing the funds according to the mandates they have been given.

Reviews of external investment managers occur within a larger context which include Outcomes, asset mix allocations and Investment Manager Agreements.

# 4. ANALYSIS

#### External Investment Manager's performance will be reviewed quarterly

The external investment managers provide a detailed analysis and explanation of investment

performance on a quarterly basis. This information should be sufficient to assess the performance of the portfolio, understand portfolio positioning, and explain how the positioning has affected investment returns. The Chief Investment Officer and Chief Compliance Officer will analyze the information provided and report to the ONE JIB on their findings. Summary reports on the performance, positioning and explanation of performance drivers will be provided to the ONE JIB every quarter.

The purpose of the quarterly review is to understand performance and to ensure that the portfolio is managed according to expectations. How performance is achieved is arguably more important than the absolute or relative performance attained. The external investment managers should not be taking risks that are beyond the scope of their mandate, and they should be adhering to the relevant investment guidelines. The quarterly review should also identify changes at the investment firm such as personnel changes, reputational issues or compliance issues. Specific criteria for the quarterly review of the external investment managers can be found in the Policy in Appendix A.

#### The External Investment Managers should appear before the ONE JIB annually

On an annual basis, each external investment manager should make a presentation to the ONE JIB in which they would be expected to discuss the basic features of the mandate, the current positioning of the mandate, and investment performance. This meeting will allow ONE JIB members to ask the portfolio managers directly about performance, positioning and strategy.

An in-depth review the External Investment Managers should be conducted periodically At least once every two years, the ONE JIB should determine whether a comprehensive review of each external investment manager is warranted. If the ONE JIB decides to conduct such a review, it could be carried out by an external consultant to provide a 'deep-dive' into the managers.

# 5. CONCLUSION

Review of the external investment managers is part of the ONE JIB's responsibilities. To guide this review, a Policy for Reviewing External Investment Managers has been developed.

Drafted by: Suzanna Dieleman, Manager, Investment Services (A) Reviewed by: Keith Taylor, Chief Investment Officer. Approved for submission by: Judy Dezell and Donna Herridge - Co-Presidents/CEO

ONE Joint Investment Board Statement of Policy					
Policy:	Policy for Reviewing External Investment	Date approved:	Person Most Responsible:		
	Managers	Date of Next Review:	Chief Investment Officer		

#### Purpose statement

The purpose of this policy is:

- To provide a framework that helps guide the regular review of the performance of the External Investment Managers to ensure that their performance meets the expectations of the ONE Joint Investment Board (ONE JIB).
- To provide mechanisms for identifying and resolving issues arising from reviews of the external investment managers. The external investment managers should meet industry best practices with respect to how the mandates are managed, and they should be managed in a manner consistent with the ONE JIB's expectations and direction.

### Scope and Responsibilities

The policy and procedure apply to all external investment managers engaged to manage investment portfolios on behalf of the ONE JIB. The application of this policy could result in a range of recommendations including changes in investment approach. It could also result in termination in certain circumstances.

ONE Investment is responsible for reporting to the ONE JIB in relation to this policy. The Chief Investment Officer and the Chief Compliance Officer will lead the review of the external investment managers and liaise with the managers to communicate and implement any direction approved by the ONE JIB. The ONE JIB is responsible for making recommendations that may arise from the external investment managers review process.

- External Investment Managers refer to the investment managers approved by the ONE Joint Investment Board and hired by ONE Investment to manage the money invested by Participating Municipalities in the Prudent Investment Offering. External investment managers are responsible for investment strategy and the associated purchase and sale of securities within each pooled investment fund.
- Environmental, Social and Governance (ESG) means considering and integrating ESG factors into the investment process, rather than eliminating investments based on ESG factors alone. Integrating ESG information can lead to more comprehensive analysis of a company.
- **HISA** refers to ONE Investment's High Interest Savings Account (HISA) and may refer to other products or accounts that may be developed in the future that provide a vehicle for cash allocations.
- **Investment Management Agreement** refers to the Investment Management Agreement that ONE Investment has signed with each external investment managers. The agreement contains guidelines on how each investment mandate is to be managed and places restrictions on the investment choices the fund manager may implement. The agreement also details the fee structure for each Prudent Investment Offering.
- Money Not Required Immediately (MNRI) means long-term funds that belong to a Participating Municipality and are delegated to the ONE JIB to control and manage. Each Participating Municipality has discretion to define Money Not Required Immediately in a way that is appropriate for their circumstances.
- **ONE Investment** is the entity that is responsible for the creation, administration and compliance associated with the investment products available for the participating municipalities. The ONE JIB authorizes and empowers ONE Investment to direct the day-to-day operations of the prudent investment program, subject to the supervision and overriding authority of the ONE JIB.
- **Outcomes Framework** refers to a framework of investment goals used by the ONE JIB to guide the development of Investment Plans for Participating Municipalities. The framework assigns specific asset mixes to each Outcome that are appropriate to the Outcome's goals. The framework is used to distribute the MNRI of participating municipalities in a manner consistent with their Investment Policy Statement.
- **ONE JIB** refers to the ONE Joint Investment Board that was formed on May 19, 2020 to manage the investments of Ontario municipalities under the prudent investor regime.
- **ONE JIB Agreement** means the agreements with each Participating Municipality, entered into in accordance with the requirements of the Regulation,

ONE Investment Review Policy for Investment Managers

pursuant to which ONE JIB has control and management of each Participating Municipality's Money Not Required Immediately.

- **Participating Municipality** refers to municipal investors having entered into a ONE JIB Agreement for the investment of their **MNRI**.
- **Prudent Investment Offering** refers to the suite of investment products and services used to invest the Participating Municipalities' money not required immediately. It includes the pooled funds that have been formed for this purpose, HISA accounts associated with ONE JIB activities, and the investment Outcomes of the ONE JIB.

#### **Review criteria**

ONE Investment and ONE JIB will continuously monitor the external investment managers to ensure they are investing according to the investment guidelines and remain in compliance with the constraints identified in the Investment Management Agreement and any other applicable investment restrictions. Primary or secondary investment benchmarks for each mandate and associated return attribution analysis will aid in the review of each manager's performance. The key criteria that are relevant for the evaluation of external investment managers are detailed in table 1. The evaluation may incorporate other considerations, as appropriate.

Firm Changes:	Ownership, people, responsibilities, investment philosophy, fees, reputational issues.
Strategy Changes:	Investment strategy/style, processes, size of strategy, cash flows in/out, trading frequency.
Compliance:	Adherence to the mandate's stated policies.
	Compliance with Investment Management Agreement.
ESG Considerations:	Appropriateness of ESG policies and alignment with ONE JIB's views.
	Integration of ESG into investment decision making.
	Degree to which manager promotes ESG best practices within owned securities.
	Implementation of proxy voting process.
Client Service Related:	Quality and timeliness of information provided to the ONE JIB or ONE Investment staff.
	Frequency and value of educational opportunities offered.
Performance metrics:	Absolute return, Risk level assumed, Risk-adjusted returns.
	Return against benchmarks (benchmark relative performance).
	Return against Outcome Framework allocation expectations.
Attribution of Returns:	Explanation of the key drivers of investment performance.
	Explanation of how returns differ from benchmark returns.
	Demonstration of how investment constraints & manager style impact relative
	performance.

Table 1 –	Criteria for External Investment Manager Review
Tuble I	

## ONE Investment Review Policy for Investment Managers

As part of any review, the ONE JIB will assess its overall level of satisfaction with the investment manager. A low level of satisfaction or persistent weak performance should, at minimum, lead to discussions to determine the reasons for the problem.

It is possible that performance issues could be a result of constraints imposed by the Investment Management Agreement. Modifications of the investment guidelines in the Investment Management Agreement may remedy the issues. It is also possible that a change in the investment manager might be required in some situations.

## **Non-Compliance**

In the event that an external investment manager is not in compliance with the Investment Management Agreement or other direction from the ONE JIB, the manager is required to advise ONE Investment's Chief Investment Officer and Chief Compliance Officer immediately. The investment manager should describe the nature of the noncompliance and recommend an appropriate remedy.

The Chief Investment Officer and the Chief Compliance Officer will inform the ONE JIB in writing of the non-compliance and the recommended remedy as soon as possible. The Chair of the ONE JIB should advise ONE Investment in writing of actions to be taken with respect to the noncompliance, on a temporary basis, until the ONE JIB can make a decision on a course of action. This may mean the investment manager remains out-of-compliance on a temporary basis until the issue can be discussed by the ONE JIB.

#### **Termination of External Investment Manager**

The ONE JIB may decide to terminate an external investment manager, under certain circumstances. Reasons to terminate an investment manager include, but are not limited to, the following:

- Performance of the mandate is consistently below its benchmark and the ONE JIB's expectations over a reasonable time-period
- Failure to adhere to the investment guidelines in the Investment Management Agreement or other direction provided by the ONE JIB.
- Changes in personnel, firm structure, ownership, fees, investment philosophy, style or approach that could adversely affect the potential return and/or risk level of the
- Any material reputational or solvency events affecting the external investment manager

• Changes in the structure of the Prudent Investment Offering or Outcome Framework that mean the investment manager's services are no longer required or no longer fit the offering or framework.

Terminations of external investment managers require planning and coordination. Typically, there is a required notice period before a manager is terminated, and it may take considerable time to select and hire a new investment manager. In the event that the ONE JIB is considering the termination of an investment manager, the ONE JIB should work with ONE Investment to formulate a termination plan prior to terminating the manager. This may include creating a transition plan, hiring a transition manager, hiring a consultant to facilitate the search for a new manager, or other steps to ensure the smooth transition of money invested under the ONE JIB.

## Reporting

#### **Quarterly External Investment Manager Reviews**

A quarterly review undertaken by the Chief Investment Officer and the Chief Compliance Officer shall ensure that the external investment manager is managing the mandate within the parameters of the Investment Management Agreement. Each manager will provide a 'certificate of compliance' to ONE Investment that validates compliance with the IMA.

ONE Investment shall report to ONE JIB on a quarterly basis, identifying any issues arising from the quarterly review of the external investment managers. The report will include a brief summary of the positioning of the mandate, information on investment performance, an explanation of the drivers of performance, and commentary to explain the performance and market context. The report should also identify any related compliance issues or other relevant concerns that the ONE JIB should be aware of.

ONE Investment will follow-up with the external investment managers on any issues that arise from the discussion of these quarterly reports and report back to the ONE JIB, as appropriate.

#### Annual Investment Manager Presentation to the ONE JIB

External investment managers are expected to make a presentation to the ONE JIB, at least annually, in which they would be expected to discuss the basic features of the mandate, the current positioning of the mandate and investment performance, and answer questions posed by the board.

#### Periodic Review of External Investment Managers

At least once every two years, the ONE JIB should consider conducting a more comprehensive review of each external investment manager

When the ONE JIB decides that comprehensive review is required, ONE Investment will organize this review based on the scope of the review requested by ONE JIB. This review is likely to be conducted by an external consultant capable of providing a 'deep dive' into the manager. For example, the review could examine potential breaches in compliance, discrepancies in investment implementation versus investment guidelines, absolute and relative performance, fee structure, changes in investment personnel or any other pertinent matters. The consultant would provide a report to ONE Investment and the ONE JIB.

Review of this policy

This policy shall be reviewed at least once every three years.

ONE Investment Review Policy for Investment Managers





To: ONE Joint Investment Board
From: Keith Taylor, Chief Investment Officer, ONE Investment
Date: February 17, 2021
Re: Delegation of Authority Policy
Report: 21-011

## 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Direct ONE Investment staff to bring forward a Delegation of Authority Policy to the next ONE JIB meeting that reflects the direction received today.

## 2. SUMMARY

The Delegation of Authority Policy is intended to clearly define the responsibility of the Chief Investment Officer to perform portfolio management activities for the Monies Not Required Immediately (MNRI) of Participating Municipalities. This may involve relatively small transactions to facilitate the day-to-day management of the Prudent Investment Offering. It will also define the scope of the authority that the Chief Investment Officer has to implement transactions, without specific direction from ONE Joint Investment Board (ONE JIB), which may be larger in scale and more likely to have a material impact on the allocations within or across the Outcomes Framework.

## 3. BACKGROUND

#### ONE JIB has already agreed to delegation through the ONE JIB Services Agreement

Contained within Article 2 Management Services of the ONE JIB Services Agreement is a broad delegation of authority to ONE Investment. The full Article can be found in Appendix A. The discussions surrounding delegation of authority were sparked when two municipalities suggested that they may need to make timely adjustments to MNRI and the Chief Investment Officer wanted to explore how much latitude he had to initiate transactions without explicit direction from ONE JIB to expedite such requests.

#### To provide further clarity, scoping the delegation authority would be beneficial

This led to a broader discussion of how the investment authority of the Chief Investment Officer is

defined and to what degree transactions can be initiated on behalf of ONE JIB. Further clarity would be appropriate to ensure that both ONE JIB and ONE Investment understand the scope of authority involved, which primarily relate to routine portfolio management activities. It is hoped that direction can be captured in a delegation of authority policy to guide day-to-day operations and provide the Chief Investment Officer sufficient latitude to execute the necessary transactions or activities.

Separately, it is appropriate to document the limitations of how the Chief Investment Officer can react to an updated Municipal Client Questionnaire without specific direction of ONE JIB. A clear understanding of how such requests from Participating Municipalities are processed and the limitations involved would be to the benefit of the Participating Municipalities, ONE JIB and the Chief Investment Officer.

# 4. ANALYSIS

#### <u>Scenario 1 – Residual cash</u>

At times, there is residual cash in a municipality's account. This may arise due to interest on monies, transitioned to ONE JIB, which earned one-day interest prior to transfer to a Fund or Outcome. Since the interest is paid in arrears, the one-day interest remains unallocated. For example, during the transition, monies were transferred through the High Interest Savings Accounts (HISA), associated with the Cash Outcomes, and these Outcomes received interest payments in early August. In many cases, the Investment Plan did not allocate money to the Cash Outcome, but the residual cash was still in the account.

#### **Discussion points**:

- a. Is ONE JIB comfortable with delegating authority to the Chief Investment Officer to allocate residual cash to an appropriate Outcome(s)?
- b. Are there any parameters around such allocations that need to be followed by the Chief Investment Officer?

#### Scenario 2 – Cashflows

ONE Investment may hold bonds or other securities on behalf of a municipality that periodically pays interest or generates other forms of cashflows. If Investment Plans do not clearly identify how such cashflows are to be deployed, should staff exercise discretion to allocate the cashflows into investment Outcomes? For example, Kenora has received approximately \$35,000 of coupons. These monies are currently sitting in a non-interest-bearing account.

#### **Discussion points:**

a. Is ONE JIB comfortable with delegating authority to the Chief Investment Officer to move these funds to an interest-bearing account or an appropriate Outcome?

#### Scenario 3 – Rebalancing

There are several issues around the rebalancing of accounts that require clarification or direction from ONE JIB. Each topic will be discussed separately.

## **Rebalancing by ONE JIB**

The Investment Plans identify April 15 and October 15 as the formal timing for the Outcomes to be

rebalanced. The intent of this rebalancing rule was to ensure the mandates were reviewed at least semiannually and that any meaningful drift in allocation weights was reviewed and addressed as appropriate. The Chief Investment Officer has noted allocations have in certain cases already drifted outside the range that would require a rebalance on these specific dates, but the wording of the rebalance rule indicates that rebalancing is not allowed on dates other than the two specified dates.

#### **Discussion Points:**

a. Is it appropriate for the Chief Investment Officer to have flexibility to determine the timing of rebalancing transactions?

#### **Rebalancing by the Chief Investment Officer**

There is, currently, no direction for either ONE JIB or the Chief Investment Officer to consider more frequent rebalancing due to market conditions. Such rebalancing may allow ONE Investment to take advantage of and realize market gains on behalf of a municipality. While it seems impractical for ONE JIB to review performance on a more frequent basis than semiannually, the Chief Investment Officer continuously reviews performance and can readily identify when market conditions suggest rebalancing may be in order.

#### **Discussion Point:**

- b. If target ranges are exceeded outside the normal semi-annual review by ONE JIB, can the Chief Investment Officer be delegated authority to move Outcomes back towards the target range?
- c. Is it appropriate that the Chief Investment Officer exercise discretion in determining which accounts to rebalance, and allow flexibility to initiate trades to promote consistency in the allocation weights across municipalities or Outcomes?

#### **Rebalancing Parameters**

Monitoring the allocations and rebalancing them back towards target is a basic portfolio management activity which helps ensure that the risk attributes of the Outcomes remain consistent. It is the role of ONE Investment Chief Investment Officer and Chief Compliance Officer to monitor and as appropriate react to ensure the allocations remain within the context of their target allocations. While rules-based approaches can help guide this process, ultimately there is some discretion involved. It is appropriate for ONE JIB to give clear direction to ensure that the authority for such routine activities are clearly defined and unambiguous.

#### **Discussion Points:**

- a. Must the Chief Investment Officer wait until a rebalancing trigger is breached before initiating a rebalance? Can they react preemptively?
- b. Should the decision to rebalance be constrained by predefined rebalancing time frames?
- c. Should rebalancing attempt to make allocations consistent across municipalities, and should accounts that have not reached rebalancing thresholds be traded for this purpose?
- d. Is it appropriate to initiate trades that might make allocations converge towards target, or should trades always be designed to rebalance exactly back to target? Nudging back

towards target tends to minimize trading. Is this appropriate?

#### **Deposits and Redemptions**

Participating Municipalities may make deposits that should be documented with an updated Municipal Client Questionnaire. This should provide guidance to ONE JIB about how these new funds should be deployed into ONE JIB's Outcome Framework. There is little direction in current policies about the need to call special meetings of ONE JIB to consider deposit and redemption requests.

**Discussion Point:** 

- a. Can ONE Investment accept newly deposited funds prior to consulting with ONE JIB and updating the Investment Plan?
- b. Can ONE Investment deposit the funds into interest bearing accounts with out the consent of ONE JIB while waiting for direction from ONE JIB about how the funds are to be invested?
- c. If an amended Municipal Client Questionnaire is submitted and there is no ONE JIB meeting scheduled within 30 days, should the Chief Investment Officer request the ONE JIB Chair to call a special meeting to deal with the Municipal Client Questionnaire?

Participating Municipalities are required to provide 30 days' notice of any intended redemptions to allow the ONE JIB to review and assess which monies should be redeemed.

**Discussion Point:** 

- d. If there is no ONE JIB meeting scheduled within 30 days, should the Chief Investment Officer request ONE JIB Chair to call a special meeting?
- e. If the municipality wishes to withdraw MNRI and the municipality has sufficient balances in the Cash Outcome to satisfy the request, should ONE Investment have the authority to transfer such funds to the municipality prior to getting official approval from ONE JIB?
- f. Are there any circumstances where ONE Investment would have authority to remit a portion of the MNRI back to the Participating Municipality based on an updated Municipal Client Questionnaire without explicit direction from ONE JIB?

## 5. Conclusion

The Delegation of Authority Policy is not intended to delegate authority to the Chief Investment Officer to make changes in the allocation of MNRI across Outcomes. Any decisions to change the allocations of Participating Municipalities, other than the items noted above, remains at the sole discretion of ONE JIB. Any trades initiated by the Chief Investment Officer, for the implementation of Investment Plans as directed by ONE JIB or for reasons identified in the Delegation of Authority Policy, will require approval from the Chief Compliance Officer before being placed, which ensures oversight.

ONE Investment staff will develop a Delegation of Authority Policy for ONE JIB's consideration based on the discussion questions contained within this report.

Drafted by: Keith Taylor, Chief Investment Officer Approved by: Judy Dezell and Donna Herridge - Co-Presidents/CEO

#### ARTICLE 2 MANAGEMENT SERVICES

2.1 **Services Required for ONE Prudent Investment Program.** ONE JIB hereby appoints ONE as its agent as permitted under section 22 of the Regulation to provide ONE JIB with such management, administrative, secretarial and support services as ONE JIB may require in connection with the provision of the One Prudent Investment Program to Participating Municipalities and other Eligible Investors. ONE is hereby authorized and empowered to direct the day-to-day business, operations and affairs pertaining to the ONE Prudent Investment Program on a continuing basis, subject to the provisions of the Act and the Regulation as amended from time to time. ONE hereby accepts such appointment.

2.2 **Duties and Responsibilities.** In the performance of its duties and responsibilities hereunder, ONE shall at all times and in all material respects, carry out and give effect to the provisions of any investment policy of a Participating Municipality and the corresponding investment plan. In accordance with Applicable Law, ONE shall provide certain investment advisory services required in the operation of the ONE Prudent Investment Program and shall provide all such services to or on behalf of ONE JIB as described below.

Without limiting its general rights and obligations but subject to the terms and conditions hereof, ONE shall:

- (a) take direction from ONE JIB with respect to the provision of portfolio advisory and investment management services for Participating Municipalities in accordance with the applicable investment policies and investment plans;
- (b) monitor the performance of and evaluate any investment or portfolio advisors appointed by ONE JIB under the ONE Prudent Investment Program and provide such reports thereon to ONE JIB as ONE JIB may reasonably request from time to time;
- (c) provide, or cause to be provided, advice and assistance in connection with the operation of ONE Savings Accounts to be made available as part of the ONE Prudent Investment Program, including but not limited to the HISA;
- (d) monitor the performance of the ONE Savings Accounts and the creditworthiness of the financial institutions providing the ONE Savings Accounts and provide such reports thereon to ONE JIB as ONE JIB may reasonably request from time to time;
- (e) make arrangements for all dealings with the assets under the control and management of ONE JIB under the ONE Prudent Investment Program including execution of all portfolio transactions, selection of markets, dealers or brokers and the negotiation, where applicable, of commissions, subject always to the direction of ONE JIB and, in connection therewith, execute or arrange for execution of all documents evidencing or relating to any portfolio securities;
- (f) arrange for the purchase and sale, exchange, transfer or other disposition of any property or securities held under the ONE Prudent Investment Program and make decisions as to the execution of all portfolio transactions;
- (g) execute all such documents (including all new account, margin and other agreements with brokers or other financial institutions) and perform any and all other acts as may be in its judgment necessary or appropriate, except as otherwise contemplated hereby;
- (h) exercise all rights, powers, options, privileges, including conversion privileges, and other powers incidental to ownership of the securities held under the ONE Prudent Investment Program as may be exercised by any person owning such property or securities in their own right, but subject always to the direction and supervision of ONE JIB;
- (i) determine whether and in what manner to vote, and execute or cause to be executed proxies respecting the voting of, securities held under the ONE Prudent Investment Program at all

meetings of holders of such securities, but subject always to the investment policies and any direction from ONE JIB;

- (j) advise ONE JIB promptly of all information which is relevant to the valuation of the portfolio investments, any circumstances of which it is or should be aware which would necessitate an adjustment to a valuation, and any adjustments to the valuation of investments which are subject to a hold period, resale restriction or similar constraint; and
- (k) provide all other incidental or ancillary services required in connection with the investment management of securities held under the ONE Prudent Investment Program.

2.3 **Ancillary Services.** In connection with the investment advisory services set out in section 2.2, ONE JIB may request ONE to provide, and ONE agrees to provide as requested, the following ancillary and supplemental services:

- (a) provide or arrange for all clerical, accounting and administrative functions and maintain or arrange for the maintenance of proper and complete books and records in connection with the provision of the ONE Prudent Investment Program;
- (b) conduct day-to-day relations on behalf of ONE JIB with other persons, including other service providers;
- (c) administer or cause to be administered, the payment of net income or other distributions from securities under the control and management of ONE JIB under the ONE Prudent Investment Program;
- (d) provide, or cause to be provided, statistical and research services relating to the ONE Prudent Investment Program;
- (e) provide, or cause to be provided, services in respect of any or all of the daily operations of the ONE Prudent Investment Program, including the processing of applications for admission, the collection and remittance to the custodian of monies received, and the processing of requests for redemptions or withdrawal or transfer of monies;
- (f) arrange for the provision of such directors and officers liability insurance or other contracts of indemnity for the benefit of ONE JIB and its members as ONE JIB considers to be reasonable;
- (g) provide, or cause to be provided all other administrative and other services and facilities required in relation to Eligible Investors, including the preparation for and holding of meetings of Eligible Investors, and the maintenance of records regarding transactions of Eligible Investors;
- (h) arrange for the preparation, execution and filing of all returns, reports and filings which may be required from time to time by any municipal, provincial, federal or other governmental authority, including, without limitation, the preparation and filings which may be required pursuant to the Income Tax Act (Canada) and Applicable Securities Law; and
- (i) appoint, and negotiate contracts with third party service providers, including but not limited to custodians, administrators, valuation agents, registrar and transfer agents, sub-advisors, auditors, consultants and printers.

2.4 **Conduct of Business**. ONE agrees to comply in all material respects with Applicable Securities Law and the Parties shall work together so that the ONE Prudent Investment Program is at all times in compliance with, in all material respects, the Act, the Regulation, Municipal Legislation and Applicable Securities Law.

2.5 **Regular Reporting to ONE JIB.** Notwithstanding any other provision hereof, ONE shall report at least annually to ONE JIB as to its activities performed as agent of ONE JIB, as required by paragraph 22(2)(b) of the Regulation. Such report may be a summary or compilation of reports delivered to ONE JIB through the year, but in any event shall be such as to enable ONE JIB to monitor ONE's performance as required by subsections 22(3) and (4) of the Regulation.

2.6 **Standard of Care.** In the provision of its management and administrative services hereunder, ONE shall exercise its powers and discharge its duties hereunder honestly, in good faith and with a view to the best interests of the Eligible Investors and shall exercise the degree of care, skill, diligence and judgment that a reasonably prudent person would exercise in the circumstances.





To: ONE Joint Investment Board

From: Evelyn Foo, Chief Compliance Officer, ONE Investment

Date: February 17, 2021

Re: Procedures for Annual Distributions and Prudent Investment Funds - Distribution Policy Report: 21-009

## 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Approve the Prudent Investment Funds Distribution Policy, attached as Appendix A.

## 2. SUMMARY

The proposed distribution policy calls for quarterly distribution of interest income from bonds, annual distributions of dividends from equities, and annual distribution of net realized gains for all Prudent Investment Funds. The first annual distribution took place on December 31, 2020.

## 3. BACKGROUND

The distribution policy was presented to the ONE JIB for consideration at its meeting of December 15, 2020. Several suggestions for improvement were made by the members. These suggestions have now been incorporated into the policy.

## 4. ANALYSIS

# A standard process is undertaken to determine and allocate income to individual investors for each fund

ONE Investment products receive income over the course of the fiscal year and realize periodic gains or losses, upon either the sale or maturity of the different securities. Such fixed income will be distributed quarterly while all other income and net realized gains will be distributed annually. The annual distributions involve a thorough process, including verification checks, undertaken on the last two business days of the fiscal year.

On the second last business day of the fiscal year, a "record day run" is generated by the Custodian (CIBC Mellon), providing the number of investors and the quantity of units held by each investor. This information enables the calculation of the percent allocation for dividends and net realized gains to be used on the distribution date.

On the last business day of the year, after the close of markets, the Custodian determines the total income and net realized gains for the year, at the portfolio level. From this income, the Custodian deducts any expenses (management fees, custody fees, etc.) to determine net income. As part of this process, the Custodian distinguishes between interest income, dividend income, and net realized gains for reporting and tax purposes; however, for the purposes of this report, interest, dividend income and net realized gains will be referred to jointly as net income.

The Custodian then allocates the net income on a per unit basis, deriving a value per unit based on the total number of units determined the previous day as part of the record day run. This rate is loaded into the record unit holder system and applied against the units held by each investor. The total portfolio market value immediately prior to the distribution equals the total portfolio market value after the distribution. This is because the effects of this process are to increase the adjusted cost base, drop the net asset value by a per unit amount equivalent to the distribution, and increase the number of units held by each investor.

# The distribution calculations were verified for compliance and the actual distribution took place as scheduled on December 31, 2020

PwC, auditors for CIBC Mellon, as well as ONE's Chief Compliance Officer, review the distribution calculations determined by CIBC Mellon on the last day of the fiscal year prior to the actual distribution to the individual investors. This is a detailed review that can take a number of hours to complete, providing a high level of confidence in the distribution process.

Mock distribution calculations were performed at the end of October by CIBC Mellon. These calculations were reviewed using this process and no issues were identified.

After completion of the verification process described above, the actual distribution was performed on December 31, 2020

# 5. CONCLUSION

The process for the distribution of income and net realized gains for the Prudent Investment Offerings is in place and meets all compliance requirements.

Drafted by: Suzanna Dieleman, Manager, Investment Services (A) Reviewed by: Evelyn Foo, Chief Compliance Officer Approved for submission by: Judy Dezell and Donna Herridge - Co-Presidents/CEO

ONE Joint Investment Board Statement of Policy					
Policy:	Prudent Investment Distribution Policy	Date approved:	Person Most Responsible:		
		Date of Next Review:	Chief Compliance Officer		

#### **Purpose statement**

The purpose of this policy is to establish guidelines and processes for the distribution of Net Income and Net Realized Gains for the Prudent Investment Funds. Although investors in the Funds are not taxable, the Funds are subject to tax. This policy will ensure that the Funds distribute enough Net Income and Net Capital Gains to reduce their tax liability to zero.

#### Scope

This policy applies to: ONE Investment, ONE Joint Investment Board, any other boards and committees whose duties involve prudent investor fund distributions, developing new financial products, or designing reporting tools and templates on behalf of ONE Investment Prudent Investment Funds, and any external firms providing distribution calculations to ONE Investment.

#### Definitions

- **Distribution** means the allocation of Net Income and/or Net Realized Gains from a Fund to an Investor.
- **Expenses** means any expenses paid or payable by the Fund and may include, but are not limited to, management fees.
- **Fund** means any fund, investment offering, offering, investment product or product offered under the ONE Prudent Investment Program that distribute Net Income and Net Capital Gains to investors (for clarity, this does not include the High Interest Savings Account).
- Net Asset Value (NAV) means the total market value of a Fund at a specific point in time, including the valuation of all securities and cash held in the Fund, income received or receivable, and Fund Expenses paid or payable. NAV per unit is the NAV divided by the total outstanding units of the Fund. After a distribution and reinvestment of net income and net realized gains, the NAV of the Fund will remain the same as will the NAV of each Investor, but the NAV per unit will decrease.

- **Net Income** means interest, dividends, and other income received or receivable by a Fund, less any Fund Expenses paid or payable.
- Net Realized Gains means any capital gains less any capital losses arising from the sale or maturation of a security in a Fund. where the gain or loss is calculated as the difference between the proceeds and the average cost of the security at the time of the sale.
- **Reinvestment** means the automatic purchase of Fund units by an Investor using the proceeds of a Distribution.
- Unrealized gains and losses means the difference between the market value and the cost of security held in a Fund (i.e. a security which has not yet been sold or matured). Unrealized gains and losses are reflected solely in the market value of the Fund and do not form part of the Fund Distribution.

#### **Distribution Reporting**

#### Quarterly Reports

Detailed reports for each client will be prepared and issued quarterly, for information purposes, within 45 days of the end of the quarter. These reports will include all transactions, including Net Income distributed and reinvested for the quarter.

#### Annual Transaction Report

Detailed reports for each client will be prepared and issued annually, within 60 days of the calendar year end. These reports will include a summary statement of all transactions, including Net Income and Net Realized Gains distributed for the year, under separate cover from the Q4 report.

Sufficient information will be provided to ensure that Investors will be able to record all required changes and transactions in their records of account, meet all reporting and measurement requirements under PS 3450, and disclose the appropriate information on their annual financial statements and the Financial Information Return, including fair value, and disclosure related to the various categories of risk.

#### Review

This policy shall be reviewed at least once every three years and updated as necessary, as new products are developed, new competitors enter the marketplace, or regulatory changes occur.





To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 17, 2021

Re: Updating Investment Return Assumptions in the Outcomes Framework

Report: 21-004

## 1. **RECOMMENDATIONS**

It is recommended that the Board:

1. Approve the following revised investment return assumptions to be used in the ONE Joint Investment Board Outcomes Framework:

		Annual 10-yr Compound Return Assumptions	
Asset Class / Fund	Current Assumptions	Revised Assumptions	
91-day T-Bills // HISA	0.92%	0.15%	
Canadian Equity Fund	6.00%	6.00%	
Global Equity Fund	6.10%	6.10%	
Canadian Government Bond Fund	2.10%	0.88%	
Canadian Corporate Bond Fund	2.20%	1.09%	
Global Bond Fund	3.60%	3.00%	

## 2. SUMMARY

Dramatic dislocations in the financial markets in 2020 have impacted the outlook for investment returns, especially for fixed income assets. The ONE Joint Investment Board (ONE JIB) Outcome Framework contains projected returns that are used in the Investment Plans of Participating Municipalities. The report proposes updated return assumptions.

# 3. BACKGROUND

#### The current return assumptions are based on a study by Aon, a consultant

In May 2019, an investment consultant, Aon, provided an asset allocation study that detailed

investment returns, correlations, and variances of various asset classes. The details of this study were used to build the investment allocations for the outcomes in the ONE JIB Outcome Framework that was adopted on May 20, 2020. Additionally, the forward-looking return assumptions provided by AON gave guidance for the returns that were associated with the Outcome Framework.

Over the last year, there has been a notable change in the investment outlook and, in particular, the interest rate environment has changed considerably. On a forward-looking basis, interest rates are expected to be sharply lower than the assumptions provided by AON in their study.

This report updates the return assumptions that are associated with the Outcome Framework to ensure they are more reflective of the current environment and outlook.

# 4. ANALYSIS

# The investment return assumptions for the outcome framework will be comprehensively revised at a later date

This report has a limited objective: to revise fixed income return assumptions that are clearly outdated and no longer reflects reasonable long-term expectations. A more comprehensive update of the return assumptions could be carried out in the future, potentially provided by an external consultant that updates the return, variance and correlation details of all the relevant asset classes. Until this is done, the existing asset allocation study will continue to be used, with only the fixed income return assumptions being revised.

# The return assumptions for the fixed income funds revised to reflect the lower interest rate environment.

The yield on both 2-year and 10-year Government of Canada bonds was approximately 1.7% on December 31, 2019. By the end of 2020, the 10-year bond yield had dropped to 0.67% and the 2-year bond yield had dropped to 0.2%. The decrease in bond yields has been more pronounced for shorter duration bonds. It is appropriate for the forward-looking returns used in the Outcome Framework to be revised lower to reflect more realistic assumptions for fixed income returns. Returns on cash-like securities have similarly been reduced to reflect the new interest rate outlook.

#### Equity returns and variance-covariance assumptions remain unchanged

There is insufficient information to assess how changes in the capital market environment and growth assumptions will affect long-term equity returns. It is reasonable to assume that lower interest rates imply higher equity valuations (theoretically the price-earnings ratio will tend to go up as interest rates fall). It is also reasonable to expect that the pandemic could reduce future earnings growth. These two forces should theoretically have opposite impacts on equity returns.

While it may be clear that future long-term bond returns are likely to be lower, with movements in the yield curve providing some guidance in making a projection, it is much less clear if equity return assumptions should be lowered or raised, and by what magnitude. For this reason, the

equity returns used in the Outcome Framework have not been changed.

The swings in financial markets over the last year dramatically affected both volatility and correlations and reflect a crisis. Updating the Asset Allocation Study to include more recent gyrations in the markets is likely to distort the correlations and volatility used in the study and is not likely to improve the analysis or conclusions. For this reason, the variance-covariance matrix provided by AON in May 2019 remains appropriate for use in the Outcome framework.

# Changes in the return assumptions for the funds imply corresponding changes in the expected returns for the outcomes in the Outcome Framework

Table 1 shows the assumptions used in the Outcomes Framework that was adopted by the ONE JIB on May 20, 2020, along with the proposed revised assumptions. The key difference is lower returns for fixed income investments, particularly the shorter maturity exposures. The returns for the Global Bond Fund have been reduced less than the other fixed income funds. The Global Bond Fund is less likely to be affected by the lower interest rate environment than a traditional bond fund, because it uses an unconstrained fixed income approach where returns are less dependent on the level of prevailing interest rates than traditional fixed income mandates. This type of mandate allows the positioning of the fund to deviate significantly from traditional bond benchmarks allowing the manager to select investments based on return potential. This means the manager has much greater flexibility to generate returns regardless of the interest rate environment.

	10-yr Compound Return Assumptions		Annual Standard Deviation
Asset Class / Fund	Current Assumptions	Proposed Assumptions	(Unchanged)
91-day T-Bills // HISA	0.92%	0.15%	1.30%
Canadian Equity Fund	6.00%	6.00%	12.60%
Global Equity Fund	6.10%	6.10%	10.40%
Canadian Government Bond Fund	2.10%	0.88%	1.80%
Canadian Corporate Bond Fund	2.20%	1.09%	3.40%
Global Bond Fund	3.60%	3.00%	4.00%

#### Table 1: Proposed change in Fund Return Assumptions

The proposed changes in investment return assumptions for the funds affect the returns for the Outcome Framework. While the standard deviations and correlations in the Outcome Framework are assumed to be unchanged, the returns are lower. Table 2 provides current and revised returns for the Outcomes Framework.

	10-yr Compound Return Projections	
Outcome	Current Projections	New Projections
Cash Outcome	0.92%	0.15%
Stable Return Outcome	3.81%	3.27%
Contingency Outcome	4.91%	4.60%
Asset Management Reserves Outcome	5.78%	5.70%
Target Date 3-5 Year Outcome	3.01%	2.31%
Target Date 5-10 Year Outcome	4.62%	4.23%
Target Date 10+ Year Outcome	5.34%	5.15%

#### Table 2: Returns Assumptions of Outcomes with Proposed change in Fund Returns

#### Changed return assumptions may have implications for investment allocations

The investment allocations associated with the Outcome Framework were built on a set of assumptions that are now being altered. It may be appropriate to review these investment allocations to ensure they remain appropriate. As appropriate the Outcome Framework can be modified to incorporate any changes in the investment assumptions. This should be reviewed by the ONE JIB separately at a later date.

## 5. CONCLUSION

The return assumptions for the ONE JIB's funds and the Outcome Framework should be updated to reflect significant changes in the capital markets outlook, especially for fixed income securities. These projections are used in Investment Plans of Participating Municipalities and are relevant for municipalities that may consider joining the ONE JIB.

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