

The image shows the word "MAWER" in large, dark, three-dimensional block letters mounted on a wall made of horizontal wooden planks. The lighting creates a strong shadow of the letters onto the wall behind them.

MAWER

ONE Investment

Rob Campbell, CFA, Institutional Portfolio Manager
Anum Siddiqui, CFA, CAIA, Institutional Portfolio Manager

September 14, 2021

MAWER
Be Boring. Make Money.™

Firm update

Organization

- Founded in 1974 by Charles Mawer
- 100% independent with an ownership group of 64 individuals
- Focused investment approach
- A strong, values-based firm-wide culture
- Offices in Calgary, Toronto, Singapore, and the United States with over 200 employees
- \$88.4 billion assets under management
- Joined the North American chapter of the Diversity Project

Strategies

- Seeded Mawer U.S. Mid Cap strategy. The portfolio team consists of Jeff Mo, Samir Taghiyev, and Alex Romaines.
- Closed our International equity strategy to new institutional relationships, effective December 31, 2020.

Global Research

Asset class changes

- Effective September 30, 2021, Deputy Chief Investment Officer, Christian Deckart, will become lead manager of the Mawer Global Equity strategy. Paul Moroz, Chief Investment Officer (CIO), will remain as co-manager and continue in his role as CIO.

Team updates

- Equity Analyst Ian Turnbull joined the EAFE Large Cap team after completing his rotation
- Equity Analyst Dominic Drzazga joined the Canadian Small Cap team after completing his rotation
- Chris Silvestre and Manar Hassan-Agha joined the firm as Equity Analysts
- Anqi Cheng joined the firm as an Equity Trader based in Singapore

Performance summary

As of July 31, 2021

	Non-Annualized (%)	Annualized (%)	
	YTD	One Year	Since Inception*
ONE Global Equity Fund	14.8	21.9	21.9
MSCI ACWI Index (Net)	10.8	24.1	24.1
Value Added	4.0	-2.2	-2.2

Contributors/Detractors (%)

For the YTD period ending July 31, 2021

Top 5 Contributors

- Alphabet Inc. Class C (+51.3%)
- Wolters Kluwer NV (+33.4%)
- Microsoft Corporation (+25.9%)
- CDW Corp. (+36.8%)
- Marsh & McLennan Companies, Inc. (+24.3%)

Bottom 5 Detractors

- Kusuri No Aoki Holdings Co., Ltd. (-24.8%)
- Booking Holdings Inc. (-8.5%)
- Intertek Group plc (-7.8%)
- FLEETCOR Technologies, Inc. (-7.3%)
- Verisk Analytics Inc (-20.4%)

*First account activity occurred on 6 July 2020. During the partial month from this date to the end of the month of July 2020, the account had a return of 0.93%. Annualized total return since this earlier inception date is 21.48%. In this report, in order to provide a comparison against a monthly benchmark, since inception performance is calculated from the first month-end after the first transaction in the account.

All performance figures are before management fees and in Canadian dollars. See Appendix slides titled 'Disclaimer' for additional details on performance calculations.

Notable activity

For the YTD period ending July 31, 2021

Initiated

Bayerische Motoren Werke AG
FTI Consulting
Booking Holdings
Heineken Holding
Svenska Handelsbanken

Increased

Amazon.com Inc
Insperity Inc
Admiral Group PLC

Eliminated

Linde
Air Liquide
Deutsche Boerse
BlackRock
Croda

Decreased

Novartis
Intertek
Visa

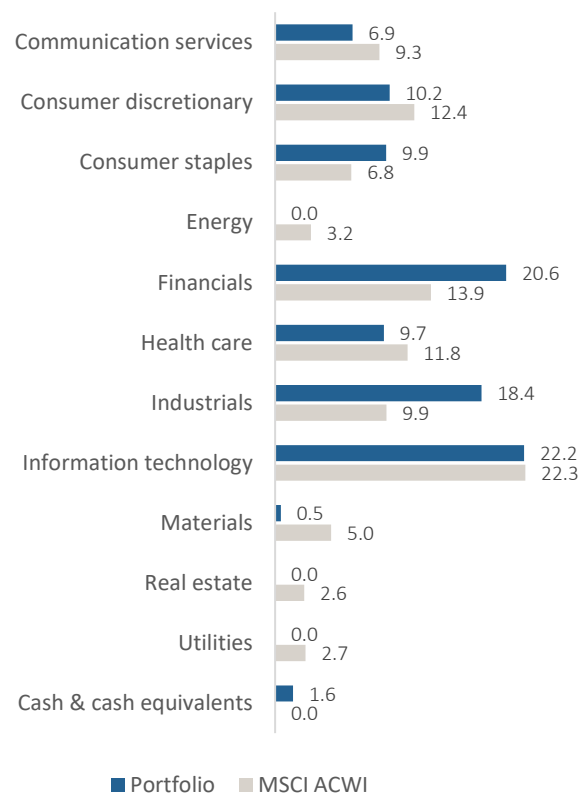
Portfolio characteristics

As at July 31, 2021

Top 10 companies (%)

Wolters Kluwer NV	4.4
Alphabet Inc.	4.2
Microsoft Corporation	3.9
Aon Plc	3.3
Amazon.com, Inc.	3.2
Marsh & McLennan Companies, Inc.	3.2
Intercontinental Exchange Incorporated	3.0
CDW Corp.	3.0
Alimentation Couche-Tard Inc.	3.0
Bayerische Motoren Werke AG	2.9
Total	34.2

Sector weights (%)



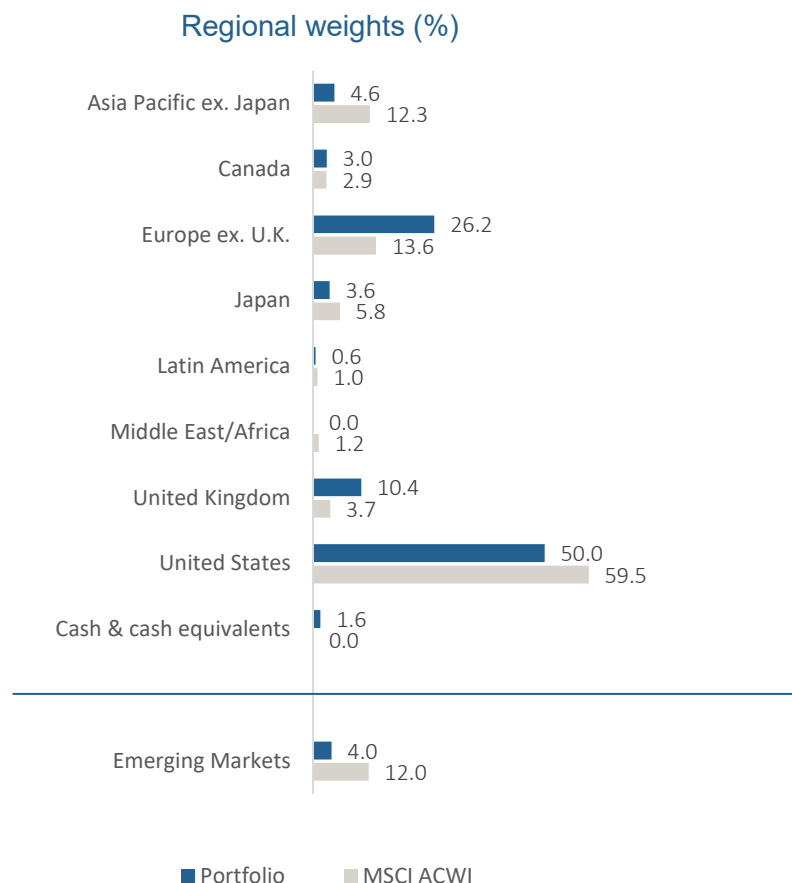
Source: FactSet.
See appendix for full disclaimers.

Portfolio characteristics

As at July 31, 2021

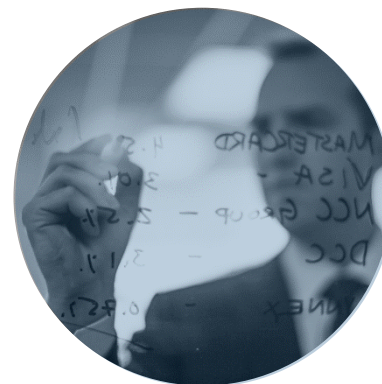
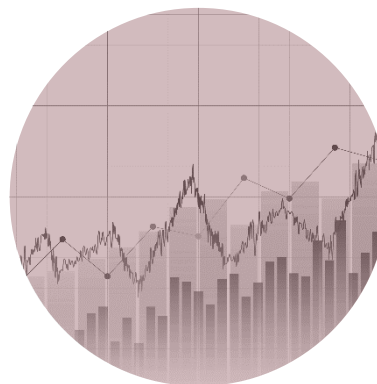
Characteristics	Portfolio	MSCI ACWI
ROE (%)	27.2	18.2
Forward P/E	22.5	19.2
Dividend yield (%)	1.4	1.7
Active share (%)	86.5	
Annual turnover (%)	28.8	

Market cap	#	Weight (%)
\$0 to \$10 billion	13	10.8
\$10 to \$50 billion	16	23.1
\$50 to \$200 billion	17	32.4
\$200 billion and over	15	32.2
Cash & cash equivalents		1.6
Total	61	100.0
Median:	\$54.3 billion	



Current themes

- After a full year of COVID-19, investor psychology seems acutely focused on a return to “normal,” but we are aware of the threat of ongoing setbacks which may include COVID-19 variants, geopolitical risks, and interest rates
- Governments and central banks need to effectively navigate the economic recovery or risk spurring inflation
- We continue to be aware of the top-down picture but evaluate every opportunity from the bottom-up
- As we navigate the transition to a post-pandemic world, our focus remains on adhering to our investment philosophy and process, which we believe creates resiliency for our clients



Be Boring. Make Money.

Art of Boring selections

[1/Ntelligence™: Our take on portfolio construction | EP88](#)

CIO Paul Moroz walks us through his “best practices” portfolio construction checklist.

[On modern monetary theory](#)

We explore the evolution of Modern Monetary Theory (MMT) and the notable economic ideas on which it is based. We highlight some notable criticisms and discuss implications of MMT for economic policy and financial markets.

[Why investors really need to understand the mechanics of Bitcoin | EP87](#)

Opening the Pandora’s box of Bitcoin, societal trust, and why investors might not, but need to, fully understand the technology.

[Deep dive: The pharmaceutical industry | EP85](#)

A close look at our research methods to understand trends, opportunities, and challenges in the pharmaceutical industry.

[Post-mortem: Learnings from 2020 | EP80](#)

Chief Investment Officer Paul Moroz discusses why the Research team’s post-mortem process is important and some of their top learnings from 2020.

More at <https://www.mawer.com/the-art-of-boring/>



Appendix

A hand holding a sticky note with 'CAD' written on it, surrounded by other sticky notes with various numbers and symbols like '15%', '8%+', '2.0%', and '6.5%'. The background is a light blue wall with several other sticky notes attached to it. The word 'Appendix' is written in white text on the left side of the image.

We are focused

1974

Founded in Calgary

\$88B

Assets under
management

100%

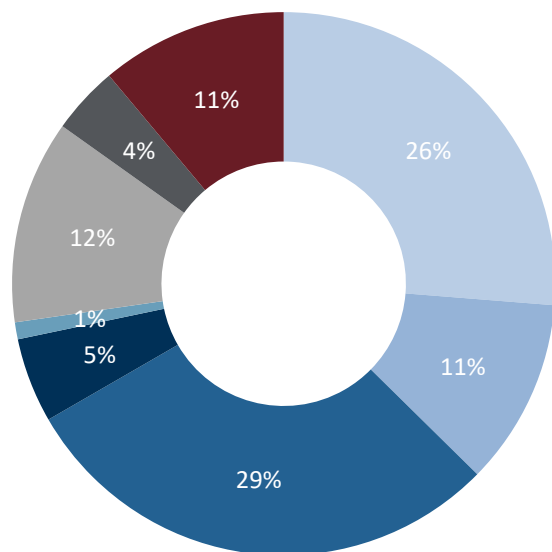
Independently
owned by 64 owners

1

Investment
philosophy

99%

Client retention†



Firm AUM by strategy (millions)

International Equity*	\$23,383
U.S. Equity	\$9,765
Global Equity	\$25,435
Global Small Cap Equity*	\$4,785
Emerging Markets Equity	\$466
EAFE Large Cap Equity	\$20
Canadian Mid-Large Cap Equity*	\$10,991
Canadian Small Cap Equity*	\$3,637
Fixed Income	\$9,913

Be Boring. Make Money.™

Research team

Global Equity

Paul Moroz, CIO, PM

Christian Deckart, Deputy CIO, PM*

International Equity

David Ragan, PM*
Peter Lampert, PM*
Jorg Hampel, Equity Analyst
Siyang Li, Equity Analyst
Wen Quan Cheong, Equity Analyst*
Josh Samuel, Equity Analyst*

Emerging Markets

Peter Lampert, PM*
Wen Quan Cheong, Equity Analyst*
Josh Samuel, Equity Analyst*

EAFE Large Cap

Jim Hall, Chair, PM
David Ragan, PM*
Stanislav Lopata, Equity Analyst*
Ian Turnbull, Equity Analyst

Global Small Cap

Christian Deckart, Deputy CIO, PM*
John Wilson, PM
Karan Phadke, PM

U.S. Equity

Grayson Witcher, PM
Colin Wong, PM
Amit Shah, Equity Analyst
Stanislav Lopata, Equity Analyst*

Balanced

Greg Peterson, PM
Steven Visscher, PM

Canadian Equity

Vijay Viswanathan, Director of Research, PM
Mark Rutherford, Equity Analyst
Justin Anderson, Equity Analyst

Canadian Small Cap

Jeff Mo, PM
Samir Taghiyev, PM
Dominic Drzazga, Equity Analyst

Fixed Income

Crista Caughlin, PM
Curtis Elkington, Credit Analyst
Stefanie Wei, Fixed Income Analyst
Michael Georges, Fixed Income Analyst & Trader

Other/Rotation

Alex Romaines,
Equity Analyst

Christopher Silvestre,
Equity Analyst

Manar Hassan-Agha,
Equity Analyst

Traders

Jeff Wilson

Merv Mendes

Peter Dmytruk

Anqi Cheng

Lab analysts

Alex Lam,
Lab Analyst

Darren Tan,
Research Data Analyst

Risk Management

Jim Hall, Chair

Department Manager

Nikki Barczewska

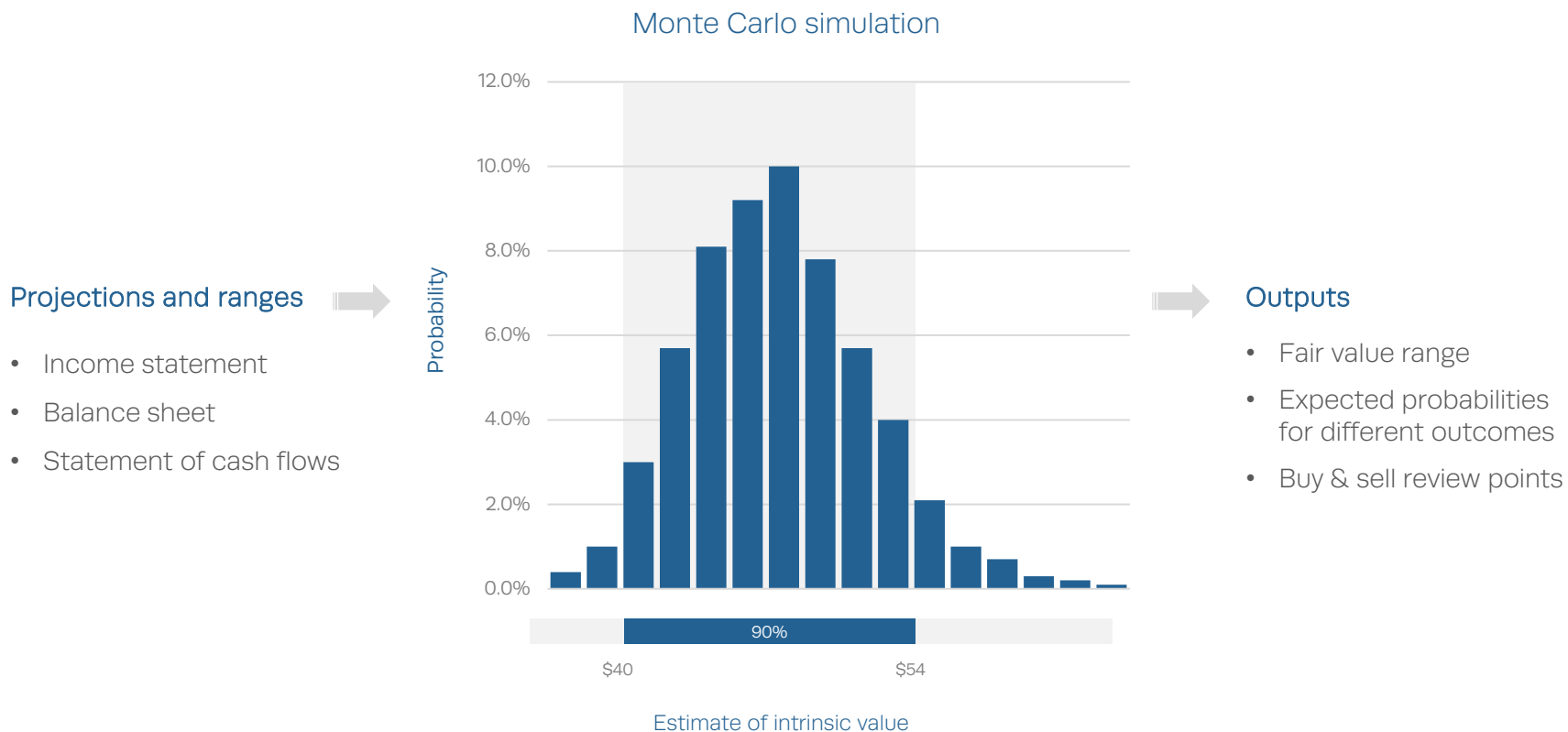
We are long-term business owners

- Wealth-creating companies
- Excellent management teams
- Discount to intrinsic value



A common-sense investment philosophy

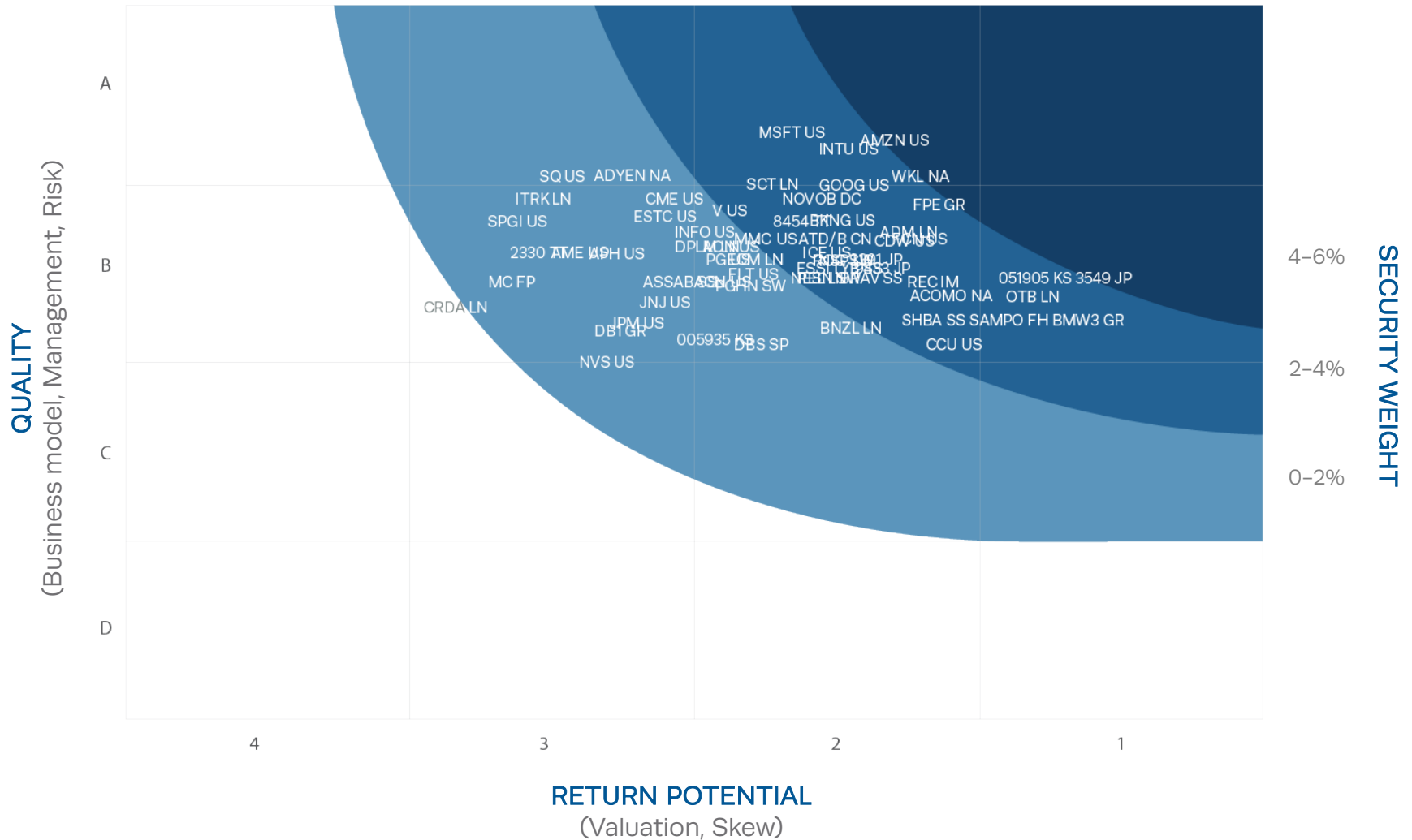
We embrace uncertainty



We focus on putting the odds in our clients' favor

We weight stocks on merit

Global Equity matrix*



*For illustrative purposes, data is historical (Q4 2020)

We continuously assess and manage risk

Decision-making environment

Maintain and improve culture

- broad firm ownership
- 60-day check-ins
- investment in coaching, behaviors, and lexicon

Security selection

Ensure adherence to investment philosophy

- bathroom list
- 3-minute drills
- peer review of work

Portfolio

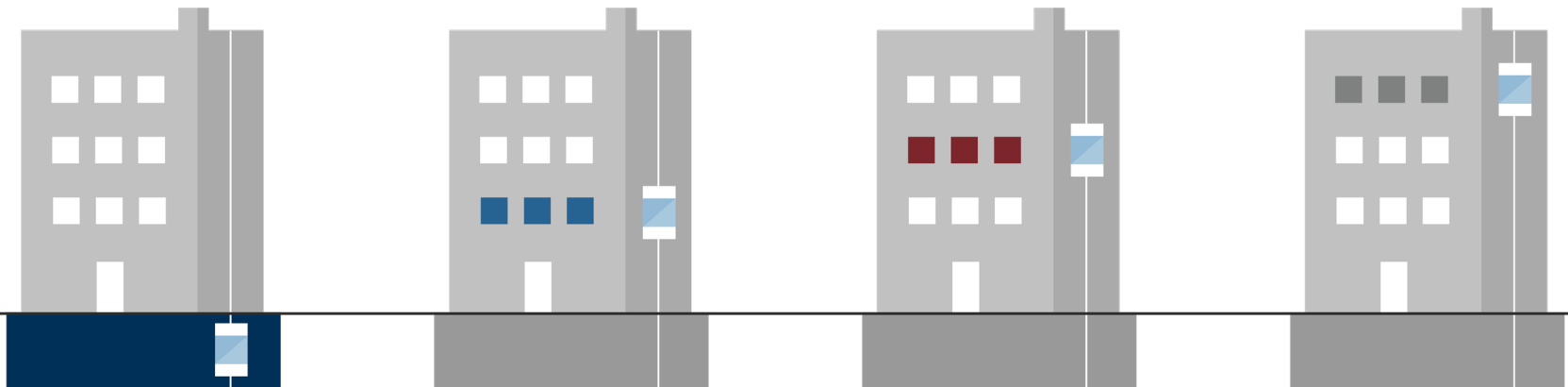
Ensure appropriate diversification

- quarterly matrix meeting
- portfolio guidelines
- weekly asset class team meetings

Systemic

Review portfolio for systemic risks and themes

- semi-annual review with Chair
- macro forum
- weekly research team meeting for sharing knowledge



Semi-annual risk management review by Chair



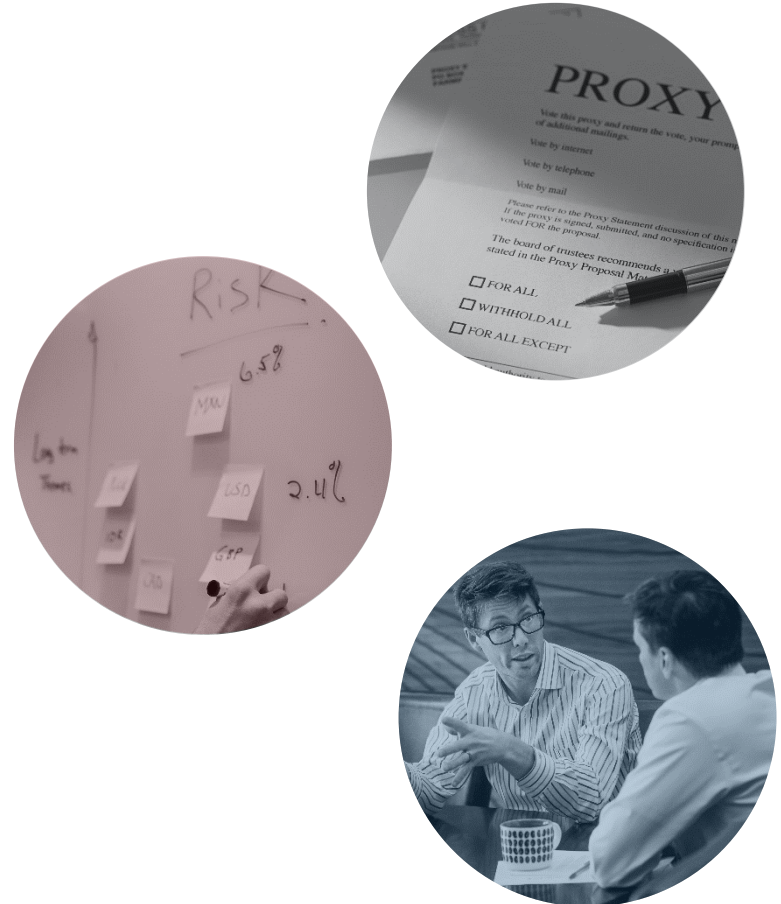
Responsible investing policy

Our principles

Mawer's responsible investment decisions are guided by five key principles:

1. Mawer's primary objective is to maximize long-term, risk adjusted returns for clients.
2. ESG factors can impact the sustainable competitive advantage and the risk/return profile of our investments.
3. Integrating ESG factors into Mawer's investment process increases the odds of investment success.
4. Engaged ownership is an important responsibility Mawer fulfils on behalf of our clients.
5. We strive to lead by example and, as a corporate citizen, improve our own ESG practices.

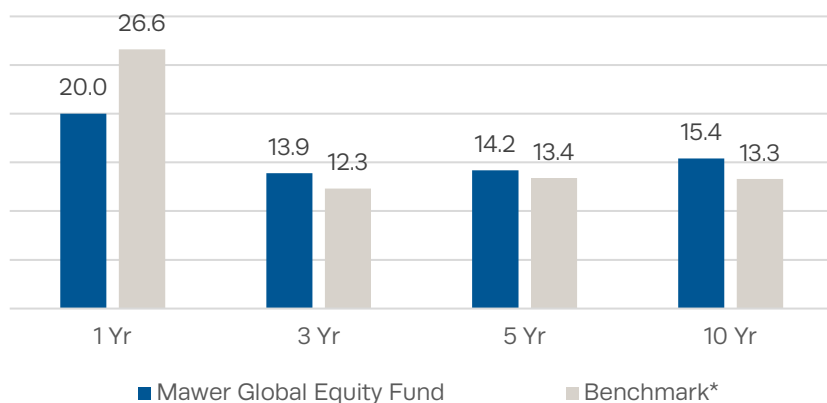
Mawer is a signatory of the United Nations Principles for Responsible Investment and is a member of the North American chapter of the Diversity Project.



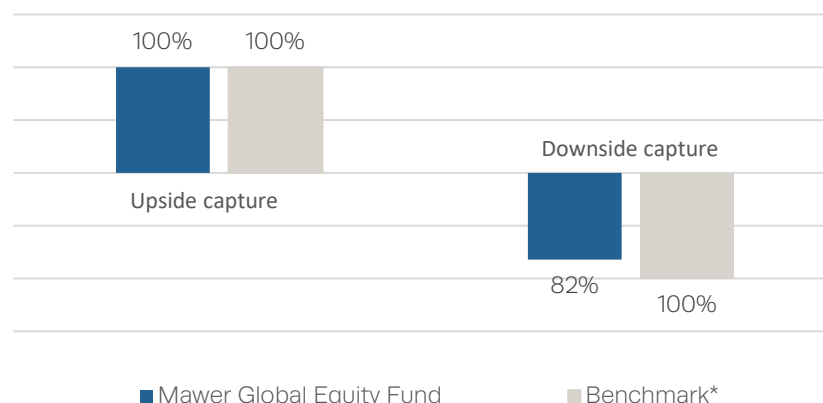
Performance (%)

As at June 30, 2021

Gross performance



Upside/Downside capture (10 Yr)



Calendar year returns	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
Mawer Global Equity Fund	11.2	22.3	5.7	19.1	0.9	23.1	15.9	36.0	18.3	4.6
Benchmark*	14.2	20.2	-1.3	15.8	3.1	18.9	14.4	35.2	13.3	-3.2
Excess returns	-3.0	+2.1	+6.9	+3.2	-2.2	+4.2	+1.5	+0.8	+5.1	+7.8

*MSCI ACWI (Net); Prior to October 2016, MSCI World (Net).

Fund performance based on Mawer Global Equity Fund, Series O. **Past performance does not guarantee or indicate future results.** Performance is in Canadian dollars and displays gross-of-fee returns. See appendix for full disclaimers.

Disclaimer

Benchmark:

MSCI ACWI (net dividends reinvested). Prior to October 2016, MSCI World (net dividends reinvested). Rationale for Change: MSCI ACWI (net) Index is a better representation of the mandate in our opinion. Past benchmark does not include Emerging Markets whereas the fund has holdings in these markets consistent with its prospectus and investment policy statement.

The MSCI information may only be used for your internal use, may not be reproduced or disseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each other person involved in or related to compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties (including, without limitation, any warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages. (www.msci.com)

Performance:

Fund returns are reported in Canadian dollars and calculated gross of management fees and net of operating expenses. In comparison, index returns do not incur management fees or operating expenses. Fund returns are calculated by Mawer Investment Management Ltd. These returns are historical simple returns for the 3 month, YTD and 1 year periods, and are annualized compounded total returns for periods after 1 year. Index returns are supplied by a third party—we believe the data to be accurate, however, cannot guarantee its accuracy. Index returns sourced from FTSE Russell, TD Securities, FactSet and BMO Capital Markets.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the fund facts and the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Mawer Mutual Funds are managed by Mawer Investment Management Ltd.

Upside/Downside Capture Ratios

Upside/Downside Capture Ratios are calculated by taking the Fund's returns over the period during months when the benchmark had a positive / negative returns and dividing it by the benchmark returns during those same months. Index returns are supplied by a third party – we believe the data to be accurate, however, cannot guarantee its accuracy.

Contact

Rob Campbell, CFA

rcampbell@mawer.com

t: +1 416 865 5297

m: +1 416 837 2105

MAWER
Be Boring. Make Money.™