



# **Corporation of the Town of Aylmer**

## **Investment Plan**

Date: November 29, 2023

200 University Ave., Suite 801  
Toronto Ontario M5H 3C6 Canada



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## 1. Definitions

<b>Act</b>	Act means the <i>Municipal Act, 2001</i> , S.O. 2001, c. 25, as amended from time to time.
<b>Agent</b>	Agent means any administrator, Custodian, payment servicer, External Portfolio Manager, investment counsel, consultant, banker, broker, dealer or other service provider engaged or appointed by ONE JIB and authorized by ONE JIB to exercise any of the functions of ONE JIB, in the manner and to the extent provided in the Regulation, pursuant to a written agreement with ONE Investment and, without limiting the generality of the foregoing, Agent includes ONE Investment.
<b>Asset Allocation</b>	Asset Allocation means the proportions of each Asset Allocation (or Asset Class) in an investment portfolio. The primary Asset Allocations (or Asset Classes) are cash and cash-equivalent instruments, fixed income, equities and equity-equivalent securities. These primary Asset Allocations (or Asset Classes) can be further subdivided into government and corporate bonds, large and smaller cap equities and other widely recognized asset categories. ONE Investment generally uses the term "Asset Allocation" to refer to the percentage, at the applicable time, of an investment portfolio comprised of cash, fixed income and equities.
<b>Asset Class</b>	Asset Class means the type of asset category in an investment portfolio. The primary Asset Classes (or Asset Allocations) are cash, cash-equivalent instruments, fixed income equities and equity-equivalent securities. These primary Asset Classes (or Asset Allocations) can be further subdivided into government and corporate bonds, large and small cap equities and other widely recognized asset categories. This term can be used interchangeably with Asset Allocation (defined above).
<b>Asset Weight</b>	Asset Weight means the actual percentage of HISA and/or of a particular Fund in comparison to the entire amount invested in a particular Outcome and also means the actual percentage of HISA and/or of a particular Asset Allocation in comparison to the entire amount invested in a particular Outcome. This term also includes the actual percentage of HISA and/or of a particular Asset Allocation in comparison to the entire amount invested in the investment portfolio.
<b>Authorizing By-law</b>	Authorizing By-law means, with respect to a Participating Municipality, the by-law under which it (i) adopts and undertakes to maintain its IPS, (ii) authorizes the entering into of the ONE JIB Agreement with ONE JIB and the other Participating Municipalities, (iii) approves its completed MCQ, (iv) authorizes the establishment of a Code of Conduct for ONE JIB, and (v)

delegates to ONE JIB the authority to appoint its Integrity Commissioner and its Closed Meeting Investigator.

Note: an Authorizing By-law of a Participating Municipality can, at the option of council, also be constituted as the Prudent Investor Enabling By-law by specifying a specific future date, agreed to by ONE JIB, as the date on which the PI Standard will apply to the Participating Municipality under Section 418.1 of the Act.

<b>Benchmark</b>	Benchmark means an independently verifiable index that is representative of a specific securities market. For the most part the Benchmark is a relevant market index e.g., the S&P/TSX Composite Index, the FTSE/TMX 91 Day T-bill Index, etc. against which investment performance can be compared. ONE Investment generally selects recognized and widely used performance benchmarks which measure total returns expressed in Canadian dollars. ONE Investment may use a single index or a blended index made up of one or more indices.
<b>CFA Institute</b>	CFA Institute means the not-for-profit professional association that administers the Chartered Financial Analyst (CFA) and the Certificate in Investment Performance Measurement (CIPM) curricula and examination programs worldwide, publishes research, conducts professional development programs, and sets voluntary, ethics-based professional and performance reporting standards for the investment industry.
<b>Chief Compliance Officer (CCO)</b>	Chief Compliance Officer means a duly qualified individual who is the most senior officer responsible for the design and implementation of the compliance program for ONE Investment and for the ONE Prudent Investment Program.
<b>Chief Investment Officer (CIO)</b>	Chief Investment Officer means a duly qualified individual who is the most senior person responsible to oversee investments and who advises ONE JIB as to the recommended Outcomes for Participating Municipalities to comply with their IPSs.
<b>Credit Risk</b>	Credit Risk means the possibility that a borrower will not repay a loan or meet other contractual obligations in full on time. One example of credit risk is the risk that a lender may not receive the borrowed principal and interest when due. Another example of credit risk, sometimes referred to as counterparty credit risk, is the risk that a party to a derivatives contract will default and fail to fulfill its obligations.
<b>Custodian</b>	Custodian means a specialized financial institution appointed to have custody and safekeeping of financial assets. Global Custodians may hold assets for their clients in jurisdictions around the world, using their own local branches or other local custodian banks ("sub-custodians" or "agent banks").

<b>Derivative</b>	A derivative means a contract between two or more parties the value of which is based on an agreed-upon underlying financial asset (like a security) or set of assets (like an index). Common underlying instruments include bonds, commodities, currencies, interest rates, market indexes, and stocks.
<b>Drift</b>	Drift means the deviation from Target Weight. Drift is cause for concern or a trigger for Rebalancing when it reaches or exceeds a certain magnitude for a specified period of time.
<b>ESG (Environmental, Social and Governance Factors)</b>	ESG factors mean “indicators used to analyse a (investee) company’s prospects” which are based on measures of its performance on environmental, social, and corporate governance criteria. According to the United Nations Principles of Responsible Investment, environmental issues relate to “the quality and functioning of the natural environment and natural systems”, social issues relate to “the rights, well-being and interest of people and communities”, and governance issues relate to “the governance of companies and other investee entities.”
<b>External Portfolio Managers</b>	External Portfolio Managers means external third-party investment management firms whose investment offerings are accessed by ONE JIB directly or through services provided to a ONE Investment Fund. External Portfolio Managers are agents authorized by ONE JIB in accordance with Part II of the Regulation.
<b>Funds</b>	Funds mean the pooled investment Funds offered as part of the ONE Prudent Investment Program and includes the ONE Canadian Equity Fund, the ONE Global Equity Fund, the ONE Canadian Bond Fund, the ONE Canadian Corporate Bond Fund and the ONE Global Bond Fund, each of which is a Fund. Each Fund constitutes an Investment Fund and a Pooled Fund (defined below).
<b>In-Kind</b>	In-Kind means assets/securities instead of cash. In certain cases Participating Municipalities may transfer securities to ONE JIB as part of their MNRI instead of remitting only cash to ONE JIB. As these securities mature ONE JIB would invest the proceeds into the Outcomes specified in the relevant Investment Plan.
<b>Internal Controls</b>	Internal Controls mean a system of controls that may include authorities, policies, procedures, separation and segregation of duties, compliance checks, performance measurement and attribution, reporting protocols, measures for safekeeping of property and data, and the audit process.
<b>Investment Fund</b>	Investment Fund means a pool of money belonging to many investors that is used to collectively purchase stocks, bonds or other securities. This term includes a Fund (defined above) and a Pooled Fund (defined below).
<b>Investment Plan</b>	Investment Plan means the investment plan for a Participating Municipality applicable to its Long-Term Funds and investments that the Participating Municipality does not require immediately, as adopted and maintained by ONE

JIB under the Regulation, as the Investment Plan may be amended from time to time.

<b>Investment Policy Statement (IPS)</b>	Investment Policy Statement means the investment policy applicable to a Participating Municipality’s investments adopted and maintained by the council of the Participating Municipality for Long-Term Funds under the Regulation, and for Short-Term Funds, as the IPS may be amended from time to time. The IPS may also apply to the money and investments held by the Participating Municipality for the benefit of persons other than the Participating Municipality itself and may make reference to any source of money in which the Participating Municipality may have an indirect interest but which the Participating Municipality has no authority to invest.
<b>Legal List Securities</b>	Legal List Securities mean the securities that are prescribed from time to time in Part I of the Regulation.
<b>Leverage</b>	Leverage means using borrowed money—specifically, the use of various financial instruments or borrowed capital—to increase the potential return of an investment. Typically leverage tends to increase investment risks.
<b>Local Distribution Corporation</b>	Local Distribution Corporation or LDC means a corporation incorporated under section 142 of the Ontario <i>Electricity Act, 1998</i> , as amended from time to time.
<b>Long-Term Funds</b>	Long-Term Funds mean money that the Participating Municipality has defined as long-term and characterized as money that is not required immediately.
<b>Money Not Required Immediately (MNRI)</b>	Money Not Required Immediately means money that is not required immediately by a Participating Municipality, the control and management of which has been given to ONE JIB. There is no universal definition of MNRI and it is at the discretion of each Participating Municipality to determine its MNRI in a way that is appropriate for its circumstances.
<b>Municipal Client Questionnaire (MCQ)</b>	Municipal Client Questionnaire means a document which is completed by the Treasurer of each Participating Municipality, and which includes information on municipal investments and risk preferences that must be reviewed annually.
<b>Municipality</b>	Municipality means the Corporation of the Town of Aylmer.
<b>ONE High Interest Savings Account (HISA)</b>	ONE High Interest Savings Account means an account created by ONE Investment, into which money may be deposited, that offers competitive interest rates on daily balances. It functions in a similar way as a bank account in that it pays interest and money can be withdrawn on demand without triggering investment gains or losses.
<b>ONE Investment</b>	ONE Investment means the not-for-profit organization founded by CHUMS Financing Corporation and Local Authority Services that serves as an agent of ONE JIB to supply management, administrative and other services required by ONE JIB in the discharge of ONE JIB’s duties and responsibilities.

<b>ONE JIB</b>	ONE JIB means ONE Joint Investment Board, established by certain Participating Municipalities (sometimes referred to as the Founding Municipalities) under section 202 of the Act as a Joint Investment Board for purposes of Part II of the Regulation. ONE JIB, as constituted from time to time, is the duly appointed Joint Investment Board for a Participating Municipality and acts in accordance with the Act, the Regulation, the ONE JIB Agreement, including the Terms of Reference, and each Participating Municipality's IPS and Investment Plan.
<b>ONE JIB Agreement</b>	ONE JIB Agreement means the agreement effective as of July 2, 2020, entered into between ONE JIB, the six original Participating Municipalities (sometimes referred to as the Founding Municipalities) and One Investment in accordance with the requirements of the Regulation, pursuant to which ONE JIB has control and management of the Participating Municipality's money and investments that are not required immediately under Section 418.1 of the Act and in accordance with the Regulation.
<b>ONE Prudent Investment Program</b>	ONE Prudent Investment Program means the program for municipal investment in respect of which a Participating Municipality has appointed ONE JIB as its Joint Investment Board and has entered into the ONE JIB Agreement. The ONE Prudent Investment Program includes the Prudent Investment Offering (defined below).
<b>Outcome</b>	Outcome means the categories and strategies in accordance with which a Participating Municipality's MNRI may be invested. "Outcome" is used interchangeably with "solution". There are four different Outcome categories. They include the "cash", "stable return", "contingency" and "target date" categories. Each Outcome category shares certain objectives or goals for the MNRI invested in accordance with that Outcome category. The Outcome categories are used by ONE JIB to determine the appropriate Outcome strategies for each Participating Municipality. An Outcome category may have one or more Outcome strategies associated with it. Each Outcome strategy formulated by ONE JIB includes objectives, risk tolerance, liquidity needs, time horizons and Asset Allocations. The Outcome strategies are designed to enable ONE JIB to respond to a Participating Municipality's specific needs and circumstances. A Participating Municipality's Outcomes portfolio consists of its Outcome categories and strategies and the associated investments in the Funds associated with each Outcome strategy. A Participating Municipality's Outcomes portfolio considers a Participating Municipality's MNRI in its entirety and is determined individually by ONE JIB to meet the investment objectives for each Participating Municipality. A Participating Municipality's MNRI may be invested in accordance with several different Outcome categories and strategies.
<b>Outcome Framework</b>	Outcome Framework means the entire set of Outcome categories and strategies authorized by ONE JIB.



<b>Participating Municipality</b>	Participating Municipality means from time to time each of the municipalities for whom ONE JIB acts as the Joint Investment Board under the terms of the ONE JIB Agreement and includes the Participating Municipalities that established ONE JIB (sometimes referred to as the Founding Municipalities).
<b>Pooled Fund</b>	Pooled Fund means a unit trust established under a trust instrument, generally not available to the public, in which institutional, sophisticated or high net worth investors contribute money that is invested and managed by an External Portfolio Manager. Money belonging to various investors is pooled and used collectively to purchase stocks, bonds and other securities. This term includes a Fund (defined above).
<b>Portfolio</b>	Portfolio means any collection of Funds that are grouped together and required for specific purposes.
<b>Proxy Voting</b>	Proxy Voting means the exercise of voting rights attached to the securities under the control and management of ONE JIB under the ONE Prudent Investment Program. ONE JIB may direct the voting of proxies in accordance with ONE JIB's proxy voting policies. In the normal course, ONE JIB and ONE Investment delegate voting of proxies to the applicable External Portfolio Manager pursuant to the investment management agreement with such External Portfolio Manager.
<b>Prudent Effective Date</b>	Prudent Effective Date means the effective date set out in a Prudent Investor Enabling By-law as the date on which the Prudent Investor Standard applies to the Participating Municipality.
<b>Prudent Investment Offering</b>	Prudent Investment Offering refers to the suite of investment products and services used to invest MNRI of the Participating Municipalities. It is inclusive of the Pooled Funds that have been formed for this purpose, HISA accounts associated with ONE JIB activities, and the Outcomes of ONE JIB. The Prudent Investment Offering is included in the ONE Prudent Investment Program (defined above).
<b>Prudent Investor (PI)</b>	Prudent Investor means an investor who makes an investment using the care, skill, diligence and judgment that an investor acting in accordance with section 418.1 of the Act would exercise in making the investment.
<b>Prudent Investor Enabling By-law</b>	Prudent Investor Enabling By-law means, with respect to a Participating Municipality, the by-law under which it makes the Prudent Investor Standard apply to it as at the specific date set out in such by-law under Section 418.1 of the Act.
<b>Prudent Investor Standard</b>	The "Prudent Investor Standard" means the standard of care which requires ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment. The Prudent Investor Standard applies to the Participating Municipalities' Long-Term Funds under the control and management of ONE JIB.

<b>Rebalancing</b>	Rebalancing means changing the percentage weight of HISA or of one or more Funds in an Outcome to align each such percentage weight to its Target Weight.
<b>Regulation</b>	Regulation means Ontario Regulation 438/97, as amended from time to time.
<b>Risk</b>	Risk means the uncertainty of future investment returns or potential for capital loss.
<b>Risk Tolerance</b>	Risk Tolerance means the financial ability and willingness to absorb a loss in return for greater potential for gains.
<b>Securities Lending</b>	Securities Lending means the practice of lending securities to another market participant for a fee. Generally, the borrower is required to deliver to the lender, as security for the loan, acceptable collateral with value greater than the value of the securities loaned. A Securities Lending program is managed by a Custodian on behalf of investors. A Securities Lending program is widely used by institutional investors to generate additional marginal returns on the total portfolio.
<b>Short-Term Money</b>	Short-Term Money means money that is required immediately by the Participating Municipality as described in its IPS and which remains under the control and management of the Participating Municipality. The money can be invested in securities that are prescribed in Part I of the Regulation.
<b>Sinking Fund</b>	Sinking Fund means a fund established in respect of sinking fund debentures into which annual contributions must be made in an amount sufficient, with interest compounded annually, to pay the principal of the particular Sinking Fund debentures at maturity.
<b>Sinking Fund Excess Earnings</b>	Sinking Fund Excess Earnings mean the investment earnings of the Sinking Fund in excess of the earnings required to pay the principal of the particular Sinking Fund debentures at maturity.
<b>Sinking Fund Required Contributions (Annual Sinking Fund Requirement)</b>	Sinking Fund Required Contributions (Annual Sinking Fund Requirement) mean the amount of money to be set aside each year for deposit into a Sinking Fund for each Sinking Fund debenture issue in accordance with the Participating Municipality's debenture by-laws.
<b>Sinking Fund Required Earnings</b>	Sinking Fund Required Earnings mean the investment earnings of the Sinking Fund needed for the Sinking Fund contributions to continue to grow to a value sufficient to repay the principal at maturity for each issue of Sinking Fund debentures.
<b>Target Weight</b>	Target Weight means the original percentage weight of HISA and/or of one or more Funds for a particular Outcome as set out in the Investment Plan for a Participating Municipality. This term can also mean the original percentage weight of one or more Asset Allocations for a particular Outcome.

## **2. Purpose of Investment Plan**

As required under the Act's prudent investor regime, this Investment Plan (Plan) establishes how ONE JIB will invest Aylmer's money that it does not require immediately (Long-Term Funds or MNRI).

This Plan applies to all investments that are controlled and managed by ONE JIB on behalf of Aylmer.

## **3. Responsibility for Plan**

This Plan is the responsibility of ONE JIB, which has authorized its agent ONE Investment to exercise its administrative investment functions in accordance with the Regulation. ONE JIB oversees ONE Investment staff using procedures, reports and regular reviews to monitor compliance with the Act, the Regulation and Aylmer's IPS.

## **4. Investment Context**

### **4.1 Investment Goals and Objectives**

Returns on investments have an impact on Aylmer's revenues, and therefore a longer-term impact on future years' budgets, and are intended to keep pace with inflation over the long term.

Investments may consist of liquid and non-liquid assets, depending on future obligations. Expected investment risks and returns are balanced to create allocations that provide a high probability that Aylmer's investment objectives can be achieved.

MNRI will be invested to generate any or all of the following Outcomes:

- a. Funding contingencies, where returns are reinvested with a view to growing principal over the long-term for large withdrawals in unpredictable situations;
- b. Creating stable returns, where principal is maintained and a reliable stream of returns may be available to spend as/if needed; and,
- c. Funding target date projects, where Aylmer's has an obligation for a specific project at a specific time.

The Municipality has identified the goals and objectives for their MNRI according to the Outcome Framework used by ONE JIB. Table 1 details the investment objectives for its MNRI according to the classification scheme.

Table 1 - Objectives\* Disclosed in Aylmer's IPS

Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years
Stable Return	Stable Return	Income Generation; To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)
Contingency	Contingency	Contributions for unexpected and infrequent events	Higher risk; emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)
	Asset Mgt Reserves	Contributions to generate returns to fund asset management reserves	Higher risk; emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)
Target Date	Target Date 3-5 yrs	Preservation of capital	Low risk; high liquidity	3 – 5 years
	Target Date 5-10 yrs	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 – 10 years
	Target Date 10+ yrs	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long-term inflation-adjusted growth	> 10 years

\* The objectives disclosed by Aylmer are aligned with the Outcome Frameworks adopted by ONE JIB.

Aylmer's investment needs described in its IPS provide Council's guidance to ONE JIB in determining investment allocations. Additional context from the MCQ and dialogue with the Treasurer were used to interpret the details in Table 1. This informs ONE JIB about Aylmer's current goals, objectives, circumstances and risk tolerance, and helps direct how investment allocations will be determined. The allocation of Aylmer's MNRI in this Plan is consistent with the details as disclosed in Aylmer's IPS and MCQ.

While individually Aylmer's reserve and reserve funds require liquidity, collectively they provide the Municipality with considerable flexibility that should allow some exposure to less liquid investments as/if needed. This is more relevant for reserve and reserve funds with longer investment horizons. However, at present all ONE Investment funds are designed to be highly liquid. Less liquid investments may become available through ONE Investment at a later date.

ONE JIB uses an Outcome Framework that helps to translate the objectives as disclosed by the Participating Municipalities into investment allocations. The Outcome categories used by ONE JIB are aligned with the "Outcome Strategies" identified by the Municipality in Table 1 above. The MNRI of Aylmer will be assigned to associated Outcomes in the ONE JIB's Outcome Framework in this Investment Plan.

From time to time ONE JIB may review the Outcome Framework and associated investment allocations. This may result in changes to the investment allocations assigned to Aylmer in this Investment Plan.

#### **4.2 Comments by Chief Investment Officer**

The investment allocations in this Investment Plan take into consideration Aylmer's reserve balances and internal forecasts. The Town continues to improve asset management planning and cashflow forecasts and has good visibility on near-term funding needs, but there remains uncertainty regarding spending needs over longer horizons. The Town's capital spending will be particularly high in 2024, as spending will be approximately 3x the amount spent in a normal year. As capital spending diminishes in the coming years, the Town may have greater certainty about future cashflows, which may lead to an upward revision in MNRI in the future. Currently, the Town has ample short-term liquidity to address immediate funding needs from MRI, retaining amounts under MRI to cover contingencies that may arise. Aylmer's initial contribution to MNRI will be approximately \$1.6 million.

As part of the transition to the Prudent Investor regime, the Town will liquidate existing holdings in ONE Investment legal list portfolios, which will raise cash to fund the contribution of MNRI. The Town will also set up a legal list ONE HISA account to facilitate the movement of funds into the prudent investor program.

The Treasurer has confidence that all MNRI has a long investment horizon that exceeds 10 years. While the MCQ indicated a low risk tolerance, the long-term nature of MNRI diminishes the importance of shorter-term market volatility for these investments. All of Aylmer's MNRI will be allocated into the Target Date 10+ Year Outcome, consistent with the horizon of municipal reserves as indicated in Aylmer's MCQ. Due to the investment horizon involved, this is aligned with the Town's risk profile. The Investment Plan offers flexibility to invest for the long term, but as all investments are fully liquid, access to the funds will be retained for any unforeseen circumstances. The overall exposure to equity within this Investment Plan is 75%, which provides potential for capital growth with a risk profile that is appropriate considering Aylmer's circumstances and investment horizon.

### **5. Investment Portfolio**

#### **5.1 Asset Allocations**

Asset allocations for each Outcome are typically expected to be relatively stable until the next annual review. Any contributions or withdrawals of MNRI must be communicated to ONE JIB formally as outlined in Appendix A.

The goals, objectives, constraints and circumstances of Aylmer are taken into consideration when assigning asset allocations for Aylmer using ONE Investment's Outcome-based approach. These decisions are informed by the requirement to comply with the Prudent Investor Standard as defined in the Act. The Prudent Investor Standard identifies several key considerations that need to be incorporated in the decision-making process, including:

- General economic conditions;
- The possible effect of inflation or deflation;
- The role that each investment or course of action plays within Aylmer’s portfolio of investments;
- The expected total return on investment and the appreciation of capital; and
- Needs for liquidity, regularity of income and preservation or appreciation of capital.

In drafting this Plan, these current economic conditions and the possible effect on inflation/deflation have been considered as follows:

- On March 11, 2020, the World Health Organization declared the outbreak of the coronavirus (COVID-19) pandemic that led to significant disruptions in economic activity over the last few years. As the effects of the pandemic continue to fade, economic activity has continued to normalize.
- Loose monetary policy in the wake of the pandemic led to inflationary pressures globally. In Canada, inflation peaked at 8.1% in June 2022, well above the Bank of Canada’s 2% target.
- The invasion of Ukraine by Russia in February 2022 introduced additional disruptions and uncertainty in the financial markets, which contributed to elevated inflation levels.
- Efforts by the Bank of Canada and other central banks to reduce inflationary pressures led to sharply higher interest rates in 2022. The Bank of Canada increased its overnight lending rate by 4.0% last year, in one of the sharpest movements in interest rates in modern history.
- In 2023 inflation has declined but remains above central bank targets, leading to further increases.
- There is some risk that rate hikes could lead to an economic recession.
- The rapid interest rate hikes also created instability in certain segments of the global banking industry, which resulted in elevated volatility in financial markets in March 2023.
- Diversified investment allocations, such as those used in the Outcomes Framework, may help to dampen the volatility of returns and mitigate the risks associated with macroeconomic or geopolitical events. A diversified approach should help to reduce volatility while still offering the potential for investment returns to outpace inflation.

## 5.2 Account Structure

The amounts of MNRI, as disclosed in Aylmer’s MCQ dated October 6, 2023, have been allocated into a single investment Outcome based on the Outcome Framework as shown in Table 2 below.

*Table 2 – Investment Allocations based on MCQ updated on October 6, 2023\**

<b>Outcome</b>	<b>Allocation (\$)</b>	<b>Allocation Weight (%)</b>
Target Date 10+ Years	\$ 1,576,215	100.0
<b>Total</b>	<b>\$ 1,576,215</b>	<b>100.0</b>

\* The amounts in this table are representative of the information contained in the MCQ. The values are based on the market value of MNRI on October 6, 2023. The Investment Plan will be implemented based on the allocation weights in Table 2.

Mixes of ONE Prudent Investment Program funds and products appropriate for Aylmer’s circumstances will be used for each Outcome. Descriptions of these Outcomes, ONE Prudent Investment Program funds and the asset allocations for each Outcome are shown in Appendix B.

### 5.3 Target Date Outcome

Aylmer identified reserves that would be appropriate for Target Date Outcomes. All of Aylmer’s MNRI will be allocated to Target Date Outcomes, which will be allocated in a way that reflects the expected time horizon of balances and reserves. The monies invested in Target Date Outcomes may be split into separate Target Date allocations that collectively reflect the need for liquidity and growth and the time horizon in which the funds will be required. All MNRI identified in Aylmer’s MCQ will be invested in the Target Date 10+ Year Outcome:

- 100% allocation to Target Date 10+ Years – \$ 1.58 million

Target Date Outcomes will be managed with the objective of providing for the return of principal, income and capital gains in the future. All income and capital gains will be reinvested.

Approximately \$1.58 million (representing 100% of current MNRI) will be invested in the Target Date 10+ Year Outcome, which is intended to fund longer-term capital projects. This Target Date Outcome has an overall allocation to equity of about 75%, which should provide an opportunity for the monies invested to grow in value. More detail on the allocations for the Target Date 10+ Year Outcome are shown in Table 3.

As these monies may be used for construction/development projects in the future, growth is highly relevant as it will help preserve the purchasing power for monies invested. The need for investment returns to at least match inflation is a key consideration for monies allocated to this longer dated target date outcome.

*Table 3 - Target Date 10+ Year Outcome*

Asset Class	% Weight			Benchmark
	Min	Target	Max	
<b>Equity</b>	<b>71</b>	<b>75</b>	<b>59</b>	
ONE Canadian Equity Fund		22.5		S&P/TSX Composite Index
ONE Global Equity Fund		52.5		MSCI ACWI (All Country World Index)
<b>Fixed Income</b>	<b>21</b>	<b>25</b>	<b>29</b>	
ONE Canadian Government Bond Fund		3.75		Blended – Canadian Government Bonds
ONE Canadian Corporate Bond Fund		3.75		Blended – Canadian Corporate Bonds
ONE Global Bond Fund		17.5		Bloomberg Barclays Multiverse Index
<b>Total</b>		<b>100</b>		

*Further discussion on benchmarks is included in Appendix C*

### 5.4 Projected Investment Returns

This section has not been updated.

## **5.5 Non-Liquid Assets**

### **a. Legacy Investments / Strategic Investments**

This section does not apply.

### **b. Transitional Investments**

This section does not apply.

## **5.6 Other Accounts**

Aylmer has no other accounts ONE JIB must consider.

## **6. Applicable ONE JIB Policies**

Besides those listed below, there may also be constraints specific to each externally managed portfolio that govern how they are invested by the external investment manager.

### **6.1 Environmental, Social and Governance (ESG) Investing**

ONE JIB supports ESG investing and incorporates those principles into its investment decision-making through its due diligence processes when choosing and evaluating External Portfolio Managers. External Portfolio Managers are assessed for their ESG policies. ONE JIB recognizes the practical difficulties of negative screening, whereby securities are excluded based on the nature of their business. ONE JIB's preference is to integrate social responsibility into the investment process with the intent of influencing companies to change their behaviour where appropriate. ONE JIB's approach will necessarily vary by External Portfolio Manager based on a number of factors, including the degree of control exercised by ONE JIB, contractual restrictions and the nature of the investment. Accommodating all requests for specific ESG considerations may not be possible due to availability, costs or other factors.

### **6.2 Securities Lending**

Investment Funds that are controlled by an External Portfolio Manager may engage in securities lending if their policies permit such an action.

### **6.3 Derivatives**

ONE JIB does not intend that derivatives be used in the investment of Long-Term Funds for speculative purposes or to apply leverage to the portfolios for non-hedging purposes. In certain cases, Long-Term Money is invested in underlying funds where the External Portfolio Manager is authorized under the constituting documents of such underlying funds to use derivatives. In such cases, the External Portfolio Manager shall provide written notice of its intended use of derivatives and the contents of such notice shall be satisfactory to ONE JIB. Generally, use of derivatives will be permitted where for so long as the derivative instrument or agreement is outstanding, the investment portfolio has a long position or other offsetting position in the underlying asset. For example,



derivative instruments may be used for currency hedging, to change portfolio duration or in covered call strategies.

#### **6.4 Rebalancing**

Each investment Outcome will have target weights assigned for each asset class and investment holding, which collectively represent the intended asset allocation for the Outcome. Minimum and maximum weights will also be assigned for asset class allocations, and these weights will guide the rebalancing process. Each account's asset allocation will be monitored and rebalanced by ONE Investment in accordance with ONE JIB's Rebalancing Policy and this Investment Plan.

### **7. Implementation**

#### **7.1 Custodian**

All investments under the control and management of ONE JIB, shall be held for safekeeping by ONE Investment's Custodian.

#### **7.2 Transition Plan (including transitional investments)**

This section does not apply.

#### **7.3 Accommodating Cashflow Needs**

##### **a. Investment Income and Rebates**

Income from investments will be automatically reinvested and cashflow needs of Aylmer are expected to be financed with the sale of units of the investment pools. Any fee discounts that apply to Aylmer are intended to be reinvested into the Contingency Outcome or as otherwise directed by the Treasurer.

##### **a. Anticipated mid-year cashflow requests**

Aylmer has not disclosed any known mid-year cashflow needs that would result in withdrawals.

##### **b. Unanticipated mid-year cashflow requests**

Upon receipt of an updated MCQ from Aylmer that involves a withdrawal of MNRI, the Chief Investment Officer will process the request in accordance with ONE JIB's Withdrawals of Money Not Required Immediately (MNRI) Policy.



## **Appendix A: Process for Communicating Changes in Investment Needs**

For effective investment management it is imperative that material changes in Aylmer's investment needs be communicated to ONE JIB on a timely basis. These include changes in:

- Risk tolerance;
- The IPS;
- Timeframes and/or estimated amounts for financial obligations, including sooner-than-expected amounts and longer timeframes;
- Revisions in MNRI;
- Desired end use of money, especially if that is likely to affect the investment approach; and
- Changes in authorized personnel responsible for investments

These changes must be communicated in writing using the MCQ on the ONE Investment website. Section 5.01 (c) of the ONE JIB Agreement requires that Participating Municipalities provide written notice to the Board Secretary of ONE JIB of any amendment or modification to its IPS. Written communication should be directed to the attention of the Chief Investment Officer at [ONE@oneinvestment.ca](mailto:ONE@oneinvestment.ca) and the ONE JIB Secretary at [dkelly@oneinvestment.ca](mailto:dkelly@oneinvestment.ca). They are considered received when ONE Investment provides a formal return email acknowledgement.

## Appendix B: Investment Outcomes

The asset allocations for ONE Investment's Outcomes are detailed in the tables below. Rebalancing will be managed for these asset allocations as explained in this Plan. As asset mixes drift away from their intended target and converge on either the minimum or maximum ranges noted below, ONE Investment will rebalance the holdings to restore allocations to the intended asset mix. The Outcomes will also be rebalanced twice annually, as required, to ensure the allocations do not drift materially away from the intended targets. ONE JIB may review and amend the investment allocations for the ONE Investment's Outcomes from time to time. Any changes subsequently implemented by ONE JIB that revise allocation weights assigned or holdings included in these Outcomes may supersede the details in the tables below. The allocations below reflect changes to the ONE HISA and ONE Canadian Government Bond Fund implemented effective October 1<sup>st</sup>, 2023.

### Cash Outcome

Asset Class	% Weight		
	Min	Target	Max
<b>Cash</b>	<b>100</b>	<b>100</b>	<b>100</b>
ONE Canadian Government Bond Fund		100	
<b>Total</b>		<b>100</b>	

### Stable Return Outcome

Asset Class	% Weight		
	Min	Target	Max
<b>Equity</b>	<b>26</b>	<b>30</b>	<b>34</b>
ONE Canadian Equity Fund		9	
ONE Global Equity Fund		21	
<b>Fixed Income</b>	<b>66</b>	<b>70</b>	<b>74</b>
ONE Canadian Government Bond Fund		19	
ONE Canadian Corporate Bond Fund		9	
ONE Global Bond Fund		42	
<b>Total</b>		<b>100</b>	

### Contingency Outcome

Asset Class	% Weight		
	Min	Target	Max
<b>Equity</b>	<b>55</b>	<b>60</b>	<b>65</b>
ONE Canadian Equity Fund		18	
ONE Global Equity Fund		42	
<b>Fixed Income</b>	<b>35</b>	<b>40</b>	<b>45</b>
ONE Canadian Government Bond Fund		6	
ONE Canadian Corporate Bond Fund		6	
ONE Global Bond Fund		28	
<b>Total</b>		<b>100</b>	

## Asset Management Reserves Outcome

Asset Class	% Weight		
	Min	Target	Max
<b>Equity</b>	<b>88</b>	<b>90</b>	<b>92</b>
ONE Canadian Equity Fund		27	
ONE Global Equity Fund		63	
<b>Fixed Income</b>	<b>8</b>	<b>10</b>	<b>12</b>
ONE Canadian Government Bond Fund		1.5	
ONE Canadian Corporate Bond Fund		1.5	
ONE Global Bond Fund		7	
<b>Total</b>		<b>100</b>	

### Target Date Outcomes:

Investments with target dates will be managed to reduce risk as the target date approaches. As time passes and the spending needs get closer, it is appropriate to reduce the amount of risk so that there is greater certainty that the money will be available as needed. This means that reserves, reserve accounts and other balances that are assigned to target date allocation will be reassigned to a nearer dated Target Date Outcome as time passes. In this way, as the spending needs grows nearer, the investments will be migrated to a lower risk target date Outcome.

Asset Class	Target Date 3-5 Years			Target Date 5-10 Years			Target Date 10+ Years		
	% Weight			% Weight			% Weight		
	Min	Target	Max	Min	Target	Max	Min	Target	Max
<b>Equity</b>	<b>8</b>	<b>10</b>	<b>12</b>	<b>45</b>	<b>50</b>	<b>55</b>	<b>71</b>	<b>75</b>	<b>79</b>
ONE Canadian Equity Fund		3			15			22.5	
ONE Global Equity Fund		7			35			52.5	
<b>Fixed Income</b>	<b>88</b>	<b>90</b>	<b>92</b>	<b>45</b>	<b>50</b>	<b>55</b>	<b>21</b>	<b>25</b>	<b>29</b>
ONE Canadian Government Bond Fund		30.5			7.5			3.75	
ONE Canadian Corporate Bond Fund		10.5			7.5			3.75	
ONE Global Bond Fund		49			35			17.5	
<b>Total</b>		<b>100</b>			<b>100</b>			<b>100</b>	

## Appendix C: Performance Benchmarks for ONE Investment Funds

- The table below details the benchmarks to be used for the performance evaluation of the ONE Investment Pools.
- Blended benchmarks for the prudent investor Outcomes will be used in proportion to their target asset allocation weights.

ONE Canadian Equity Fund	S&P/TSX Composite Total Return Index
ONE Global Equity Fund	MSCI ACWI (net)
ONE Canadian Government Bond Fund*	60% the DEX All Government Short Bond Index and 40% the DEX 91 Day T-Bill Index  Prior to October 1, 2023, benchmark was 95% the DEX All Government Short Bond Index and 5% the DEX 91 Day T-Bill Index
ONE Canadian Corporate Bond Fund	48% the FTSE TMX Canada All Government Bond Index, 40% the FTSE TMX Canada Short Term Corporate A Index, 10% FTSE TMX Canada Universe Corporate AAA/AA Index and 2% the FTSE TMX Canada 91 Day T-Bill Index
ONE Global Bond Fund	Bloomberg Barclays Multiverse Index

\* Benchmark for the ONE Canadian Government Bond Fund to change October 1<sup>st</sup>, 2023 to reflect a reorientation of the investment guidelines for the fund.