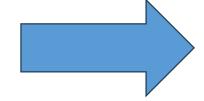


Building Block approach for Investments









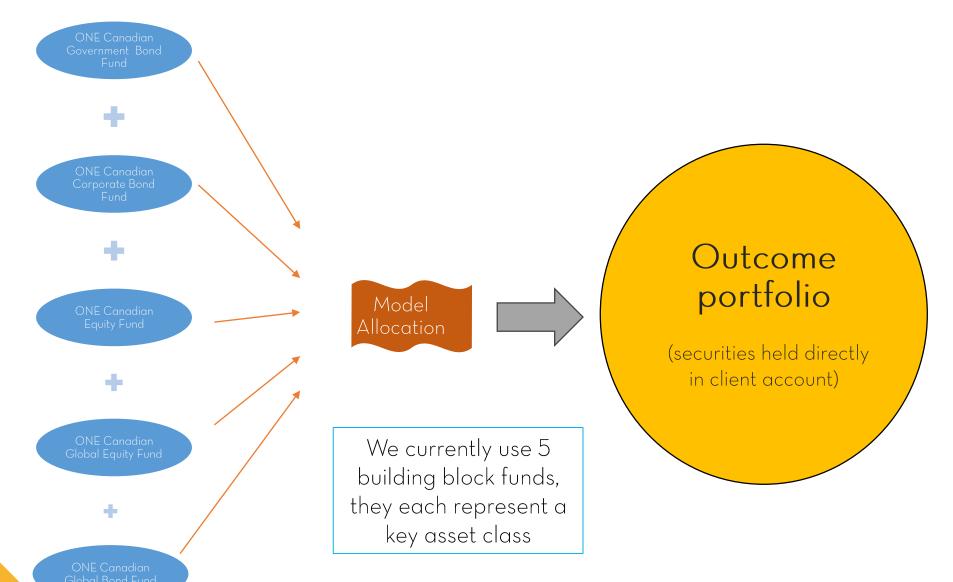


Objectives of OCIO

- 1. Ability to tailor investment offering for sophisticated clients.
- 2. Gain operational efficiencies & greater ability to scale
- 3. Provide access to a full suite of building block funds.
- 4. To gain ongoing support from team of investment professionals.
- 5. Greater ability to quickly respond to circumstances.

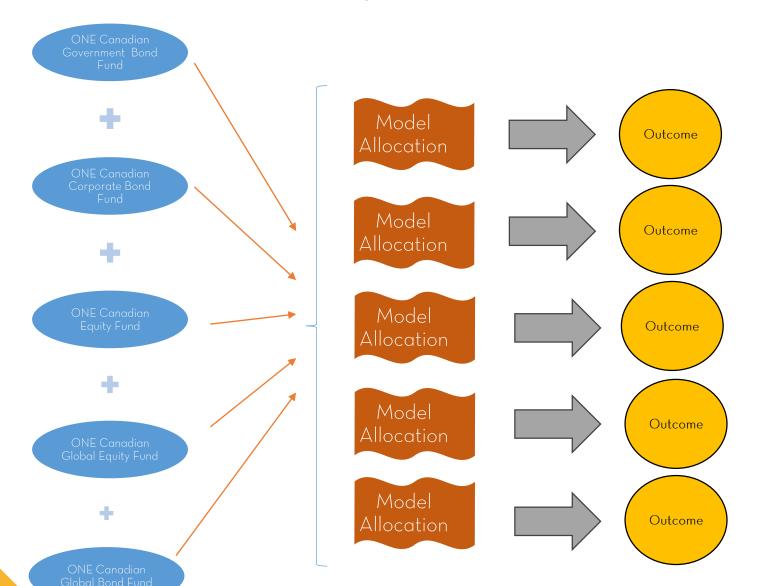


Building Blocks = **Current**





Building Blocks = **Current**



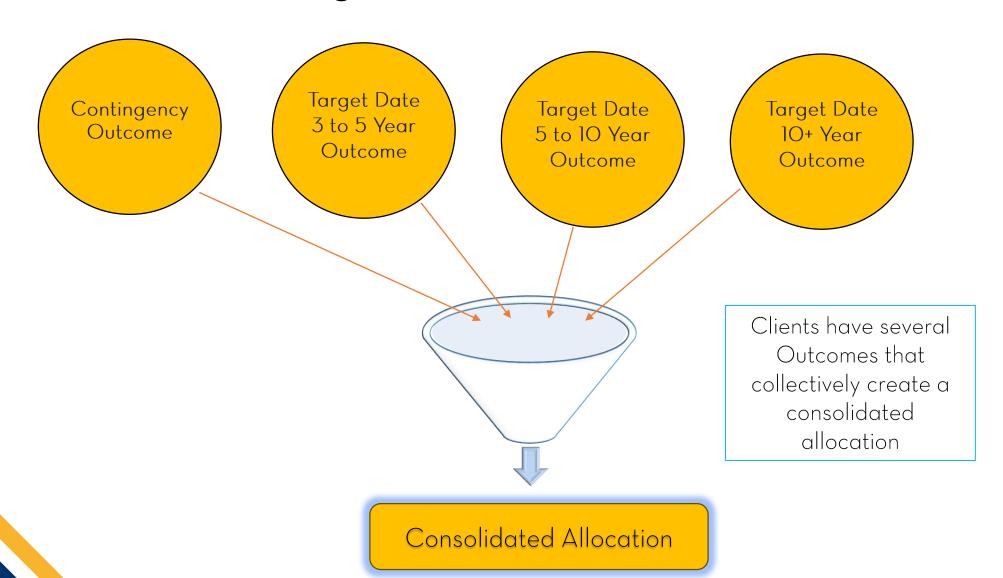
Each client holds several Outcomes.

Each are separate accounts.

They all hold the same funds in different proportions.

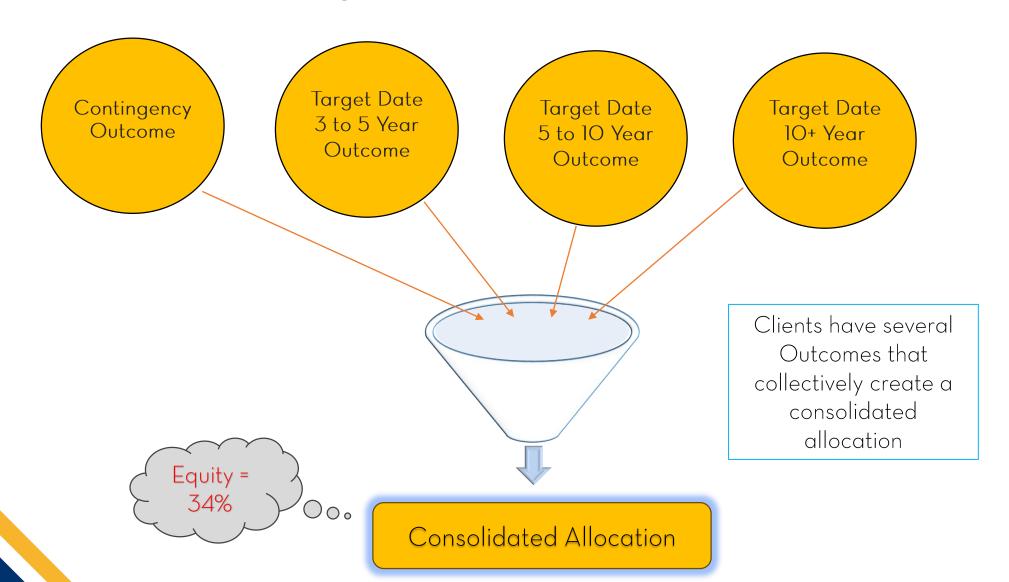


Building Blocks + **Outcomes** = **Current**



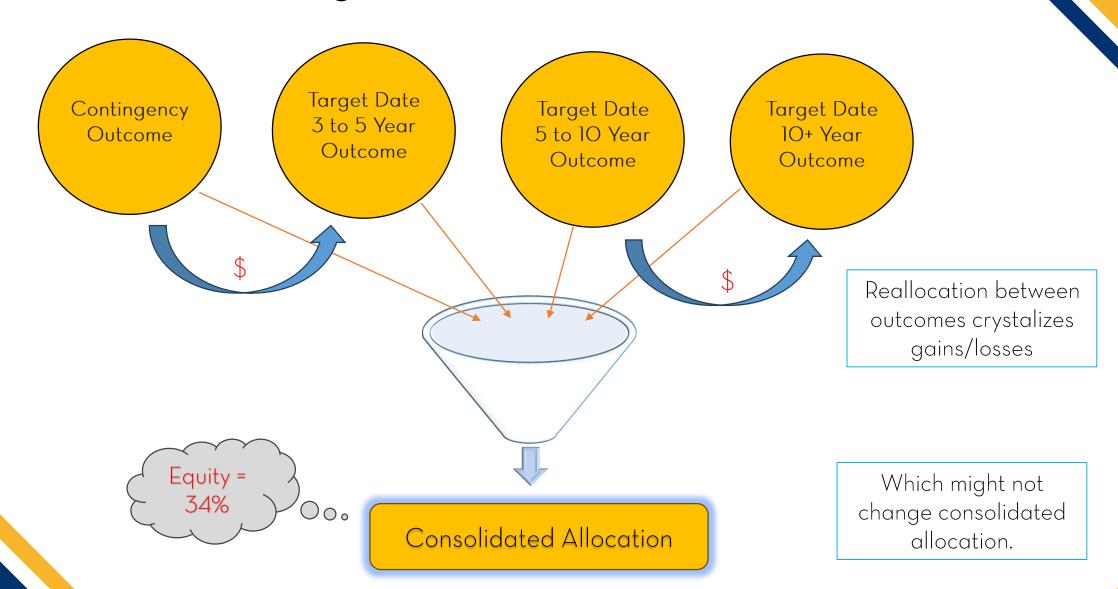


Building Blocks + **Outcomes** = **Current**





Building Blocks + **Outcomes** = **Current**





Building Block Funds + Outcome Accounts

Pros

- Performance track record by Outcome is available.
- Direct mapping of reserves to investment allocations.
- Thought process resonates with municipalities.
- Gives clear direction on investment allocations.

Cons

- Switching between Outcomes crystalizes gains losses and can lead to excessive trading.
- Too simplistic. It only looks at reserves. Does not consider other factors.
- Returns in same Outcome may be slightly different for each client.



Preferred OCIO Offering Structure



Allocations built directly with New building block building block funds funds ٠ Municipal + Client Holdings Model (Consolidated holdings) This can work with a tailored allocation model or predefined ٠ models, like the Outcome Framework



Details

New PH&N funds

- 34 PH&N funds will be available as building blocks.
- Holdings will be selected from the 34 building block funds.
- Several model portfolios would be designed.
- More tailored allocations could be built for large municipalities with the same building blocks.
- OCIO offering would be used by all Participating Municipalities.
- Funds are on PH&N's platform,
 - reporting done by PH&N.
 - new custodial arrangement.
 - PH&N responsible for fund compliance and administration.



PH&N Funds would become new building block funds

Existing funds to be maintained until all PM transitioned. Funds then mothballed

PH&N funds managed directly on their platform

ONE Canadian Government Bond Fund

> ONE Canadian Corporate Bond Fund

ONE Canadiar Equity Fund

ONE Canadian Global Equity Fund

ONE Canadian Global Bond Fund PH&N Fund A

PH&N Fund B

PH&N Fund C

PH&N Fund D

PH&N Fund E

PH&N Fund F

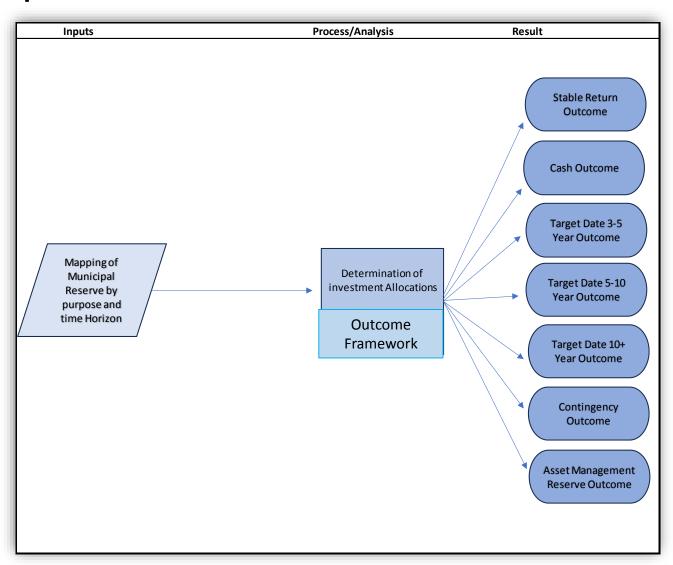
- All Participating Municipalities would be transitioned to OCIO Offering.
- Reporting would come from PH&N.
- Compliance reports would be created by PH&N and shared with CCO, CIO & ONE JIB.
- Compliance oversight changes, with much of the oversight done by PH&N



Current Process vs potential new process

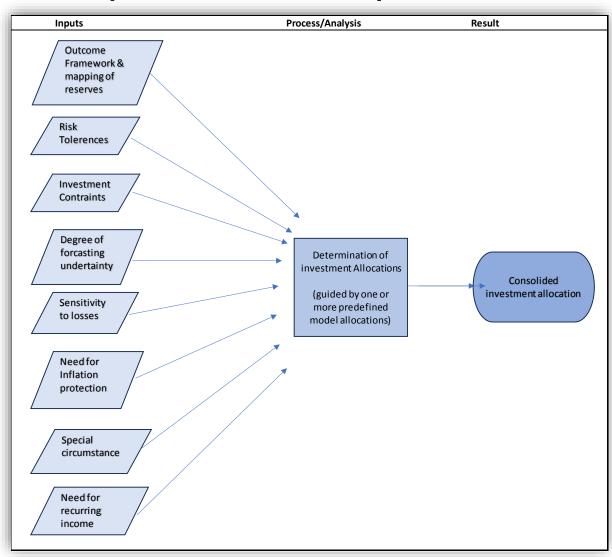


Current process: from reserves to Outcomes





Proposed new process?





Details

Current Process

- Allocations process only considers reserves. Not clear how other factors are reflected.
- Clients hold several outcome accounts that each hold the same securities.
 - Every transaction between accounts crystalizes gains/losses.

New Process

- Uses reserve mapping as one of the key inputs in informing allocations.
 - But incorporates other factors.
- Explicitly considers all the Prudent criteria identified in the Act.
- Multiple models can be used to help guide the allocations.
- Full tailoring of allocations is available as need.
- Additional support from OCIO.



End of CIO Presentation



OCIO Slides