

September 4, 2024

# **ONE Investment**

#### Charles C. Tomes

Associate Portfolio Manager Global Multi-Sector Fixed Income

### **Sherri Tilley**

Client Portfolio Manager Global Multi-Sector Fixed Income

#### Mark Bischoff, CFA

Managing Director Relationship Management

For discussion of the risks associated with this strategy, please see the Investment Considerations page at the end of the presentation.

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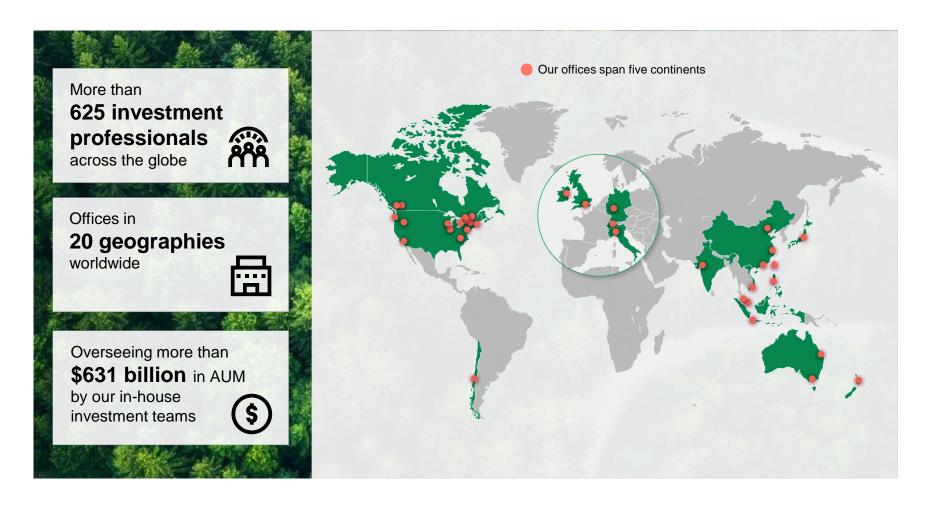
## What sets Manulife Investment Management apart

We strive to be the partner of choice for institutional investors globally



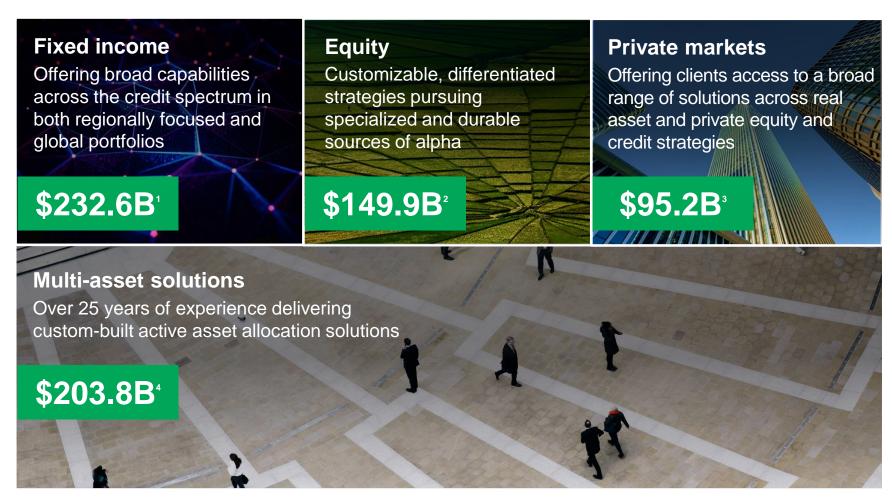
<sup>1</sup> Financial strength ratings are for The Manufacturers Life Insurance Company: https://www.manulife.com/en/investors/ratings.html. All ratings are current as of March 31, 2024. 2 IPE research, as of January 29, 2024. Ranking is based on total natural capital assets under management (AUM), which include forestry/timberland and agriculture/farmland AUM. Firms were asked to provide AUM and the as of dates vary from December 31, 2022, to December 31, 2023.

# Our investment management capabilities combine local insight with global reach



Source: MFC statistical information package, as of March 31, 2024. AUM is in Canadian dollars. AUM includes assets internally managed by Manulife Investment Management on behalf of external clients, the Manulife general account and other affiliated businesses. The methodologies used to compile the total AUM are subject to change and may not reflect regulatory AUM as reported on certain affiliates' Form ADV. Manulife Investment Management AUMA at March 31, 2024 which includes C\$629.9 billion assets under management and C\$1.5 billion assets under administration. Manulife Investment Management's global investment professional team includes expertise from several Manulife Investment Management affiliates and joint ventures. Not all entities represent all asset classes.

# We offer deep, integrated capabilities across both public and private markets



Source: Manulife Financial Corporation as of March 31, 2024. Excludes subadvised assets under management. Assets are shown in Canadian dollars. Manulife Investment Management's global investment professional team includes expertise from several Manulife Investment Management affiliates and joint ventures. Not all entities represent all asset classes. The methodologies used to compile the total AUM are subject to change and may not reflect regulatory AUM as reported on certain affiliates' Form ADV. 1 AUM includes the balanced funds mainly fixed income weighted. 2 AUM includes the balanced funds mainly equity weighted. 3 AUM managed by Manulife IM Private Markets, 4 AUM includes C\$4.5 billion advised by MAST, managed by other Manulife IM investment teams, and \$49.7 billion allocated to investment strategies managed by other Manulife IM investment teams.

## Global multi-sector fixed-income

# A response to challenging fixed income markets

## Typical plan sponsor Fixed income investment objectives

1	Pursue return/yield profile above traditional domestic fixed income through different market environments		
2	Seek to maintain volatility consistent with fixed income instruments	OLIVE CONTRACTOR OF THE CONTRA	Manulife Investment
3	Seek to protect against rising rate and inflationary environments	Global Multi-Sector Fixed	Management Strategic Fixed Income
4	Diversify fixed income allocation away from benchmark-centric, domestic exposure	Income	Strategy
5	Preserve liquidity		

No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment. For illustrative purpose only. Diversification does not guarantee a profit nor protect against loss in any market.



## Global multi-sector fixed-income team

## Roles and experience

#### **Christopher Chapman, CFA**

Head of Global Multi-Sector Fixed Income, Senior Portfolio Manager (25 years' experience, Boston)

#### Kisoo Park

Senior Portfolio Manager 38 years' experience, Hong Kong

#### Thomas C. Goggins

Senior Portfolio Manager 37 years' experience, Boston

#### **Bradley Lutz, CFA**

Senior Portfolio Manager 32 years' experience, Boston

#### **Charles Tomes**

Portfolio Manager

16 years' experience, Boston

## Joseph Rothwell, CFA

Senior Investment Analyst 16 years' experience, Boston

#### Christopher Smith, CFA, CAIA

Senior Investment Analyst 16 years' experience, London

#### **Sherri Tilley**

Client Portfolio Manager 16 years' experience, Boston

#### **Christopher Camell**

Senior Portfolio Analyst 26 years' experience, Boston

#### Andrew Moylan, CFA

Senior Portfolio Analyst 16 years' experience, Boston

#### Wesley Adeyemi Portfolio Analyst

9 years' experience, London

#### Steven Crowley, CFA

Client Portfolio Analyst 7 years' experience, Boston

#### Additional resources

#### Global Trading

17 dedicated traders located across Boston, Toronto, London, and Singapore

#### Macroeconomic Strategy **Frances Donald**

Global Chief Economist and Strategist 6 Macroeconomic strategists

#### Fixed Income Credit Research

Global research capabilities located in Boston, Toronto, London, and Asia 40 research analysts

#### Spencer Godfrey, CFA

Head of Global Developed Markets Fixed-Income Research

#### Fiona Cheuna

Head of Global Emerging Markets Fixed Income Research

#### Asian Fixed Income Team

Investment professionals in 10 markets:

China, Hong Kong, Indonesia, Japan, Malaysia, Philippines, Taiwan, Thailand,

Vietnam, Singapore

Sustainable Investing Brian J. Kernohan Chief Sustainability Officer 12 ESG analysts

Investment Risk and Quantitative **Analytics** 

Amirali Assef. CFA

Global Head of Investment Risk 10 Quantitative analysts

As of June 30, 2024



# Strategic Fixed Income Strategy

## Investment philosophy and process

## **Philosophy**

We believe strong, consistent returns can be generated by investing primarily in a portfolio of global government, corporate and securitized debt, including emerging markets and high yield securities. Currency management is employed to further diversify the portfolio, mitigate risk and add value. By expanding the investment universe to include multiple sectors and currencies, we believe we increase our potential to add value while reducing risk.

#### **Process**

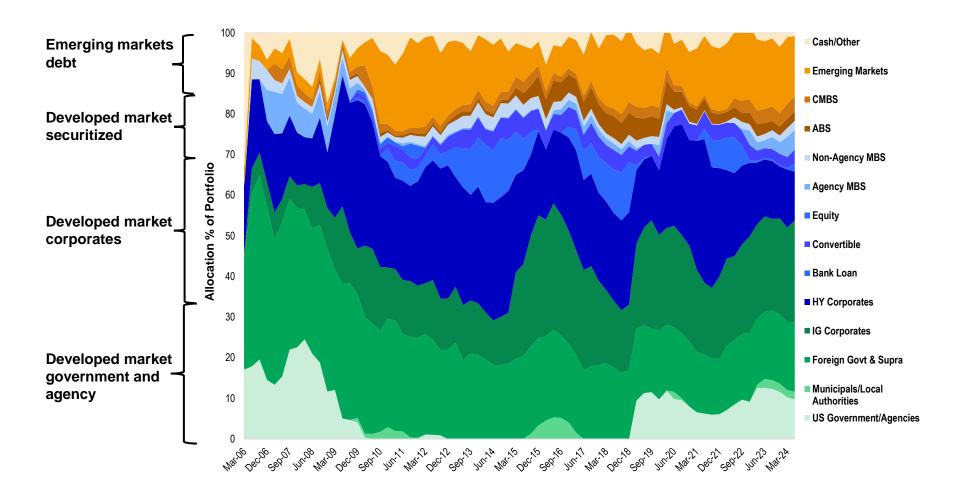
- Consistent adherence to disciplined investment style and process which utilizes diverse sources of alpha
- Using a comprehensive investment process, we seek to:
  - Invest in attractive countries and sectors based on our top-down view of macro economic conditions
  - Engage in an intensive bottom-up research process to identify relative value opportunities, including the analysis of business, financial, liquidity and ESG factors
  - Make opportunistic currency investments to add value and further diversify our portfolio position



For illustrative purposes only.

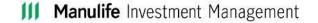
# **Strategic Fixed Income Strategy**

## Dynamic country and sector allocation



As of June 30, 2024. For illustrative purposes only.

Portfolio allocation is subject to change without notice. Portfolio Allocations of individual client portfolios in the program may differ, sometimes significantly, from those shown. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the sectors listed. This information is supplemental to the GIPS-compliant presentation included as a part of this material. There can be no guarantee that similar investment opportunities will be available in the future or that the strategy will be able to exploit similar investment opportunities should they arise.



# ESG factors are embedded into our fundamental investment process

### The Global Multi-Sector Fixed Income Team seeks to:

- Understand the transmission of material ESG risks to global fixed income issuer profiles
- Evaluate how relevant ESG factors contribute to an investment's risk and valuation
- Identify relevant ESG opportunities in the form of information asymmetries, rating trends and issuer inflection points

## ESG due diligence

#### **ESG** integration approach



Credit research team applies industry and regional expertise to assess material ESG factors using a proprietary ESG credit and sovereign risk analysis templates to assess the potential for ESG factors to impact spreads and possibly default risks.

#### Resources



Investment teams have access to specialized third party ESG research and data, proprietary ESG industry handbooks, periodic ESG trainings, and dedicated internal ESG specialists.

#### Decision







We look to understand the potential impacts of ESG on the fundamental risk/reward profile, whether additional compensation (yield spread) is required for the ESG risks, and the overall valuation impact. Investments in companies with elevated ESG risks are not systematically excluded, provided the risks and exposure are appropriate at the portfolio level.

## ESG risk monitoring

#### Daily risk reporting

Daily reports delivered to all investment teams highlight the highest-risk names for each strategy.

#### Portfolio analysis reports

Portfolio monitoring helps to analyze ESG performance on an ongoing basis, highlighting portfolio trends versus the benchmark and exposure to thematic ESG risks/opportunities.

#### **ESG** risk reviews

Investment teams have ongoing portfolio reviews with Sustainable Investing team to discuss investment approach to relevant ESG issues at the company and portfolio level.

## Active ownership and collaboration

#### Engagement



Engagement with corporate and sovereign entities may be conducted to enable better understanding of issuers' risk mitigation activities and changes to their risk profile. We participate in private and collaborative engagements.

#### Ongoing review



Follow-up meetings are considered based on evidence of company progress, significance of investment for overall portfolio, etc.

#### Collaboration



Manulife IM participates in a wide variety of collaborative engagements around the globe. This work allows us to expand the scope of our sustainability-focused activity while helping us build more resilient portfolios. Our collaborative engagements may focus on individual investments and systemic risks—and sometimes both.

For illustrative purposes only.

While ESG analysis is integrated into our investment process the strategy is not optimized or constructed on the basis of sustainability or ESG factors in isolation.



# **Performance Review**

# Strategic Fixed Income Strategy

Higher government yields and wider spreads led to mixed performance results

#### Interest rates

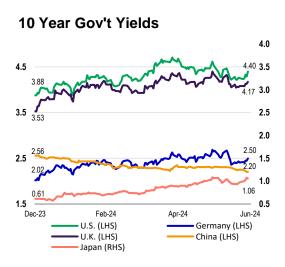
Yields on government debt were mostly higher in the second quarter with encouraged expectations for a cut from the Federal Reserve.

## **Credit spreads**

Corporate credit outperformed government debt despite wider spreads investment grade, high yield, and hard currency emerging markets.

## **Currencies**

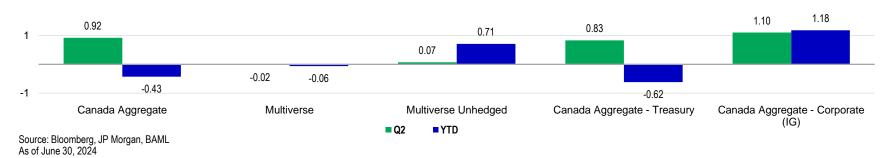
CADUSD was weaker on the quarter, with a stronger U.S. dollar following a hotter-thanexpected U.S. inflation print.







## Bloomberg Fixed Income Index Returns (%, hedged in CAD)

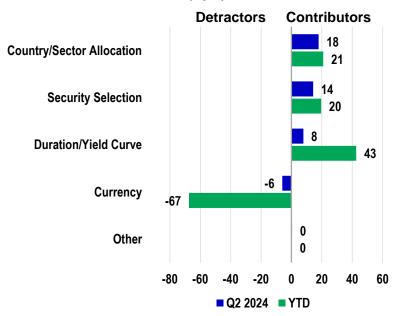


## 2024 Q2 Investment Results

Country/sector allocation was the main contributor while currency management detracted

Performance	Q2 2024	YTD
One Investment	0.37	0.85
Bloomberg Multiverse Index	0.07	0.71
Excess return	0.30	0.14

## Performance attribution (bps)



### **Q2 Contributors**

Country/sector allocation: Sector and country allocation combined was the largest contributor for the period led by underweight allocations to local rates in Japan and the Eurozone combined with convertible and overweight high yield corporate bond exposure.

Security selection: Security selection also contributed on relative positioning within our investment-grade corporate and convertible bond allocations.

Duration/yield curve: Duration and curve management combined was positive as global yields were mixed, but mostly higher, and our shorter duration posture benefitted, particularly within the U.S. and Japan.

#### **Q2 Detractors**

Currency management: Currency management was negative primarily due to overweight exposure to the Mexican peso, Brazilian real, and Indonesian rupiah which depreciated relative to the Canadian dollar.

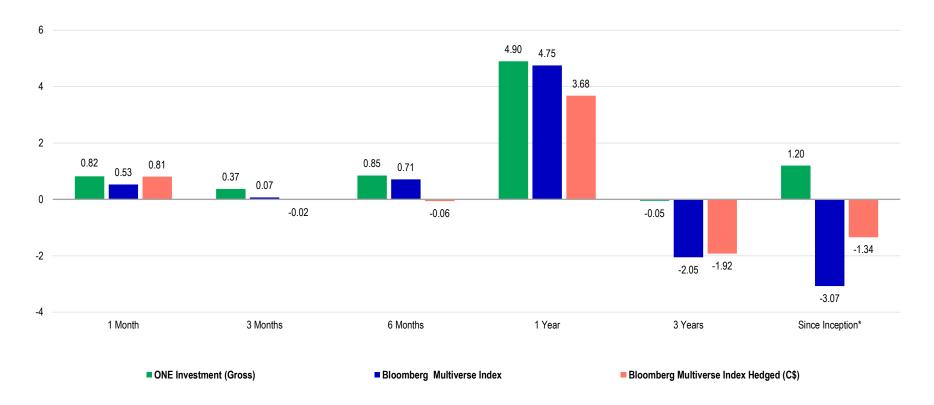
As of June 30, 2024

Returns greater than one year are annualized. Past performance is not indicative of future results. Performance shown of the strategy is gross of fees and does not include advisory fees and other expenses an investor may incur, which when deducted will reduce returns. Changes in exchange rates may have an adverse effect.

## One Investment Results

as of June 30, 2024

## **Annualized Returns (%)**



Source: Manulife Investment Management \*Since Inception Date: July 7, 2020 See page 21 for important information regarding this page.

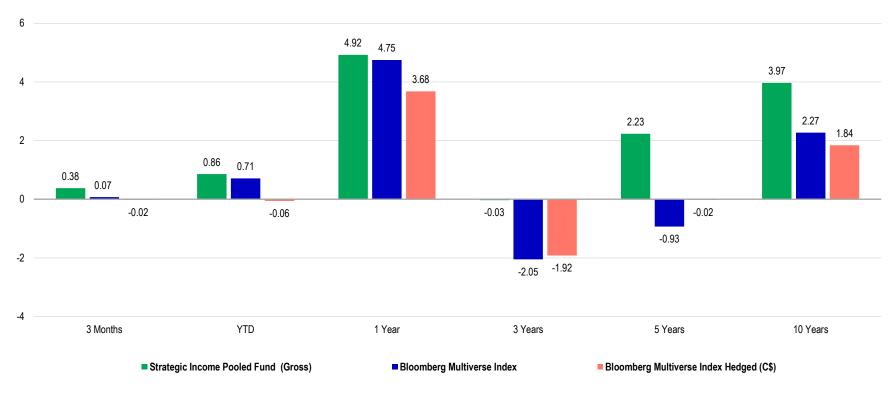
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# **Strategic Income Pooled Fund**

Investment results as of June 30, 2024

## **Annualized returns (%)**

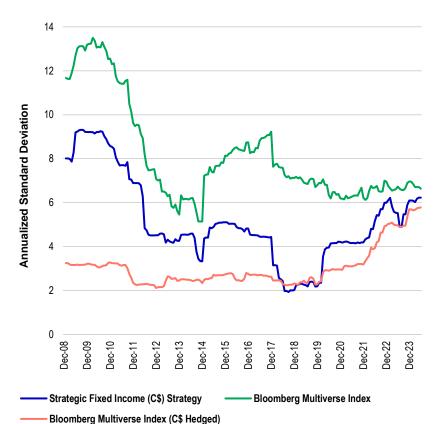


In CAD Composite inception date: December 2005

# **Strategic Fixed Income Strategy** Risk analysis

### **Rolling 3-year volatility**

(36 month annualized standard deviation)



### 5-year risk analysis

As of June 30, 2024

5-year risk/return analysis	Return	Standard deviation	Sharpe ratio
Strategic Fixed Income Strategy (Net)	1.89	5.71	-0.05
Bloomberg Multiverse Index	-0.93	6.39	-0.48
Bloomberg Multiverse Index (C\$ Hedged)	-0.02	4.97	-0.44

## 10-year risk analysis

as of June 30, 2024

10-year risk/return analysis	Return	Standard deviation	Sharpe ratio
Strategic Fixed Income Strategy (Net)	3.58	4.83	0.43
Bloomberg Multiverse Index	2.27	7.25	0.10
Bloomberg Multiverse Index (C\$ Hedged)	1.84	3.95	0.08

As of June 30, 2024

Source: Manulife Investment Management, Bloomberg, eVestment

Past performance is not indicative of future results. Performance is shown in CAD. Net performance results reflect the application of the highest incremental rate of the standard investment advisory fee schedule to gross performance results.

Composite inception date: December 2005



# **Portfolio Review and Market** Outlook

## **Portfolio Investment Themes**

Key investment risk	Investment theme	Q2 portfolio change
Interest rate risk	Position for opportunity while adjusting around volatility	<ul> <li>Tactically reduced duration with volatility and rally in government bonds yields, ending the quarter at 4.6 years</li> <li>Duration positioned above neutral and remains geographically well-diversified</li> </ul>
Credit risk	Embrace diversification across sectors and regions	<ul> <li>Exposure positioned in favor interest rate risk versus pure corporate credit risk</li> <li>Added to term loans while reducing high yield corporate credit on relative value</li> <li>Selectively exposed to emerging markets in favor of local currency versus hard</li> </ul>
Currency	Actively manage currency risk	<ul> <li>Actively managed CAD hedge ratio ending the quarter at 81%</li> <li>Maintain constructive medium-term view for CAD dollar strength</li> </ul>
Liquidity risk	Maintain portfolio liquidity	<ul> <li>Approximately 38% of the portfolio in maturities &lt; 5 years</li> <li>Focus on larger issues</li> </ul>

As of June 30, 2024

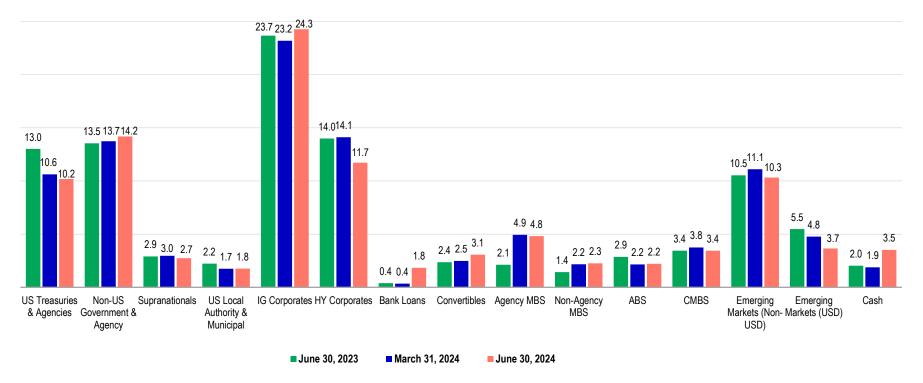


# Strategic Fixed Income Strategy

# Sector Allocation: Diversified portfolio of high quality and liquid exposures

## **Strategic Fixed Income Strategy**

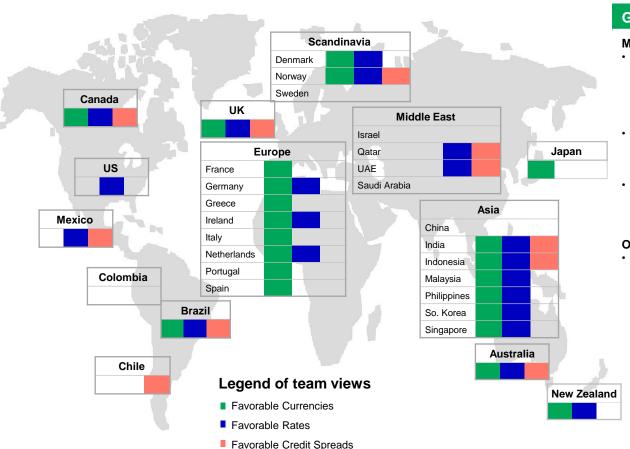
Characteristics	June 2023	March 2024	June 2024
Average Rating	А3	А3	А3
Yield to Worst	5.08	4.92	4.60
Current Yield	4.27	4.47	4.55
Effective Duration	5.49	5.09	4.64



Source: Manulife Investment Management as of June 30, 2024 Investment decisions are subject to change.

## Global outlook

## Capturing income and total return potential while navigating economic uncertainty and market volatility



#### **Global Outlook**

#### Macroeconomic environment:

- There remains consideration uncertainty around global growth, and we anticipate a moderation in economic activity and anticipate select central banks commence a reversal in tighter monetary policy amid moderating inflation.
- The lagged impacts of higher interest rates remain uncertain but are expected to weigh on consumer spending, along with housing and labor markets, over the medium-term.
- Volatility is to persist with market participants navigating elevated economic and geopolitical uncertainty.

#### **Opportunities:**

- We are monitoring 1) changes to central bank monetary policy and forward guidance, global economic, employment and inflation data, 3) tightening of financial conditions, and 4) elevated political risk, to make further shifts to the portfolio:
  - Attractive valuations global governments, agencies, local authorities, securitized, and select emerging markets.
  - · Industry, issuer and quality rotations within corporate credit.
  - Seek to actively manage currency exposures in the short-term, while anticipating a weaker U.S. dollar over the medium term.

As of June 30, 2024

# **Appendix**

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# **Strategic Fixed Income Strategy**

## Representative portfolio characteristics as of June 30, 2024

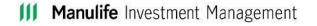
Characteristic	Strategic Fixed Income (C\$) Strategy	Bloomberg Multiverse Index
Average Rating <sup>1</sup>	A2/A3	Aa3/A1
Average Coupon (%)	4.27	2.92
Average Life (Years)	6.68	8.33
Yield to Maturity (%)	4.62	4.12
Yield to Worst (%)	4.56	4.12
Effective Duration (Years)	4.76	6.44

Top 10 Issuers	Portfolio Weight (%)
Government of the United States	9.71
Indonesia Treasury Bond	2.81
Freddie Mac Pool	2.65
Fannie Mae Pool	2.22
Korea Treasury Bond	2.05
New Zealand Government Bond	1.59
HCA Inc	1.22
Mexican Bonos	1.21
New Zealand Local Government Funding Agency Bond	1.19
Norway Government Bond	1.18
Total	25.83

	Strategic Fixed Income (C\$)	Bloomberg Multiverse
Sector Allocation (%)	Strategy	Index
US Government	11.61	17.79
US Treasuries	9.71	17.23
US Agency	0.00	0.35
Municipal	1.90	0.21
Credit	42.51	19.65
IG Corporates	25.05	17.16
HY Corporates	12.08	2.49
Bank Loans	1.92	0.00
Convertibles	3.46	0.00
Equities	0.00	0.00
Securitized	13.01	13.17
Agency MBS	4.87	10.21
Non-Agency MBS	2.21	0.00
ABS	2.32	2.32
CMBS	3.62	0.64
Foreign Developed	17.14	32.66
Govt & Agency	14.14	30.30
Supranationals	3.00	2.36
Emerging Markets	14.93	16.73
Emerging Markets — USD	4.31	3.04
Emerging Markets — Non-USD	10.62	13.70
Cash & Other	0.80	0.00

#### In CAD

Holdings, sector weightings, market capitalisation and portfolio characteristics are subject to change at any time and are for illustrative and reference purpose only. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the securities and sectors listed. This information is supplemental to the GIPS Report included as a part of this material.



<sup>1</sup> Average Rating is a Manulife IM proprietary average taking the average rating from Moody's, S&P, and Fitch.

#### Christopher M. Chapman, CFA

Senior Portfolio Manager, Head of Global Multi-Sector Fixed Income, Manulife Investment Management

Chris is head of the company's global multi-sector fixed-income strategies, responsible for portfolio management, global sovereign debt, portfolio construction, and currency and risk management. Previously, he was a portfolio manager for global multi-sector fixed-income and, prior to that, he was a senior investment analyst and trader with the team. Earlier in his career, he worked in several other areas of the firm, including as an investment risk analyst on the quantitative research team. Chris began his career at State Street Bank. He holds the Certified Financial Analyst designation and is a member of the CFA Society Boston.

Education: B.S.B.A., Management, Stonehill College; M.S.F., Boston College

Joined the company: 2005

Began career: 1999

## **Thomas C. Goggins**

Senior Portfolio Manager, Global Multi-Sector Fixed Income, Manulife Investment Management

Tom is responsible for portfolio management, global bond research, security selection, and risk management for the company's global multi-sector fixed-income strategies. Prior to joining the company, Tom held positions at Putnam Investments, Transamerica Investments, SAC Capital, and Fontana Capital.

Education: B.B.A., University of Wisconsin; M.A., Finance and Accounting, JL Kellogg Graduate School of Management at Northwestern

University

Joined the company: 1995; rejoined in 2009

#### Kisoo Park

Senior Portfolio Manager, Global Multi-Sector Fixed Income, Manulife Investment Management

Kisoo is responsible for portfolio management, global bond research, and currency management for the company's global multi-sector fixed-income strategies. He joined the firm from a hedge fund firm based in Hong Kong, where he was a founding member and COO. Prior to that, he was the CIO, responsible for tactical asset allocation investing in global equities, fixed-income, commodities, foreign exchange, and interest-rate asset classes at Prince Asset Management, Hong Kong. Earlier in his career, Kisoo held positions at Bank of Montreal, Fleet National Bank, Morgan Stanley, and Bank of New England, where he began his career specializing in treasury products, foreign exchange, and interest-rate trading.

Education: B.A., Economics, Tufts University; Executive Business Diploma, University of Chicago, Graduate School of Business

Joined the company: 2011

Began career: 1986

#### **Brad Lutz, CFA**

Senior Portfolio Manager, Global Multi-Sector Fixed-Income, Manulife Investment Management

Brad is a senior portfolio manager on the firm's global multi-sector fixed-income team. Before joining the global multi-sector fixed-income team, Brad served as a portfolio manager on the preferred income team. Prior to that, he was a senior investment analyst, supporting the company's fixed-income strategies and providing expertise in the power and utility, aerospace & defense, and industrials segments. Earlier in his career, he had the same areas of responsibility at Declaration Management & Research, an affiliate of Manulife Investment Management. Prior to joining the firm, Brad worked for Summit Investment Partners, where he had research, trading, and portfolio management responsibilities for high-yield and investment-grade corporate bonds; and, prior to that, he was with Pacholder Associates as a high-yield credit analyst. Brad holds the Chartered Financial Analyst designation.

Education: B.S., Finance, Miami University

Joined the company: 2002

#### Sherri N. Tilley

Client Portfolio Manager, Global Multi-Sector Fixed Income, Manulife Investment Management

Sherri is a client portfolio manager on the global multi-sector fixed-income team, where she supports the investment and client-facing teams in the effective communication and positioning of the firm's global multi-sector capabilities with clients, prospects, and consultants. Previously, she was a senior product specialist at Bank of New York Mellon's Insight Investment, where she supported taxable and tax-exempt fixed-income strategies through communications for a variety of audiences. Prior to that, Sherri held several roles throughout Bank of New York Mellon Investment Management, including time spent as product manager and portfolio analyst at Standish Mellon Asset Management.

Education: B.S.B.A., Finance, Northeastern University; M.S., Investment Management, Boston University

Joined the company: 2022

Began career: 2008

#### Charles C. Tomes

Associate Portfolio Manager, Global Multi-Sector Fixed Income, Manulife Investment Management

Chuck is responsible for global bond and currency research, portfolio implementation, and trading for the company's global multi-sector fixed-income strategies. Previously, he worked at John Hancock Investment Management, and he started his career at Morgan Stanley.

Education: B.A., Finance, Northeastern University

Joined the company: 2010

#### Mark Bischoff, CFA

Managing Director, Relationship Management, Manulife Investment Management

Mark is responsible for managing Canadian institutional and subadvisory client relationships. Prior to joining the firm, he was principal at State Street Global Advisors (SSgA) in Canada, where he was responsible for business development, relationship management, and SSgA's sales and marketing efforts in the province of Ontario. Mark holds the Chartered Financial Analyst designation and is a member of both the Institutional Asset Management Committee of the CFA Society Toronto and the Ontario Regional Council of the Association of Canadian Pension Management. Mark is also a licensed Life and A&S insurance agent with the Financial Services Commission of Ontario.

Education: B.Com., University of Toronto

Joined the company: 2010

# **Strategic Income Pool Fund**

# Benchmark definitions

Index	<b>Definition</b>
Bloomberg Multiverse Index	The Bloomberg Multiverse Index provides a broad-based measure of the global fixed income bond market. The index represents the union of the Global Aggregate Index and the Global High Yield Index and captures investment grade and high yield securities in all eligible currencies.
Bloomberg Multiverse Index Hedged	The Bloomberg Multiverse Index provides a broad-based measure of the global fixed income bond market. The index represents the union of the Global Aggregate Index and the Global High Yield Index and captures investment grade and high yield securities in all eligible currencies, hedged to Canadian dollar.
FTSE Canada Universe Bond Index	The FTSE Canada Universe Bond Index is a market capitalization-weighted index designed to be a broad measure of the Canadian investment-grade, fixed income market, including Government of Canada, provincial and corporate bonds with maturities of more than one year and a credit rating of BBB or higher.
Bloomberg US Aggregate Bond Index	The Bloomberg US Aggregate Bond Index represents securities that are US domestic, taxable, dollar-denominated. The index covers the US investment-grade fixed-rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.
BofA Merrill Lynch Global Corporate Index	The BofA Merrill Lynch Global Corporate Index tracks the performance of investment grade corporate debt publicly issued in the major domestic and eurobond markets. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one year remaining term to final maturity as of the rebalancing date and a fixed coupon schedule.
BofA Merrill Lynch Global High Yield Index	The BofA Merrill Lynch Global High Yield Index tracks the performance of USD, CAD, GBP and EUR denominated below investment grade corporate debt publicly issued in the major domestic or Eurobond markets. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one year remaining term to final maturity as of the rebalancing date.
JP Morgan CEMBI Diversified Index	The JP Morgan Corporate Emerging Markets Bond Index (CEMBI) is a market capitalization weighted index consisting of liquid USD-denominated emerging market corporate bonds.
JP Morgan EMBI Global Diversified Index	JP Morgan EMBI Global Diversified Index is a uniquely weighted index that tracks total returns for U.S. dollar-denominated debt instruments issued by emerging market sovereign and quasi-sovereign entities, including Brady bonds, loans and Eurobonds.
JP Morgan GBI GBI-EM Global Diversified Index	The JPMorgan GBI-EM is a comprehensive emerging markets debt benchmark that track local currency bonds issued by Emerging Market governments.

# **Client Reporting Disclosure**

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#### **About Manulife Investment Management**

Manulife Investment Management is the brand for the global wealth and asset management segment of Manulife Financial Corporation. Our mission is to make decisions easier and lives better by empowering investors for a better tomorrow. Serving more than 17 million individuals, institutions, and retirement plan members, we believe our global reach, complementary businesses, and the strength of our parent company position us to help investors capitalize on today's emerging global trends. We provide our clients access to public and private investment solutions across equities, fixed income, multi-asset, alternative, and sustainability-linked strategies, such as natural capital, to help them make more informed financial decisions and achieve their investment objectives. Not all offerings are available in all jurisdictions. For additional information. please visit manulifeim.com.

Additional information about Manulife Investment Management may be found at www.manulifeim.com/institutional.

The gross returns provided are shown gross of advisory and investment management fees and other expenses an investor would incur which would reduce returns, but net of transaction costs, unless otherwise noted. The net returns shown reflect the deduction of monthly accrued investment management fees from the gross returns. The monthly management fee accruals used are estimates based on

historical assets under management and are subject to change based on actual fees billed. Past performance is not indicative of future results. Unless otherwise noted, returns greater than one year are annualized; calendar year returns for each one-year period end in December. Discrepancies may occur due to rounding.

Performance information shown is generally for discretionary strategies/solutions and managed by an entity which is GIPS compliant and falls under the definition of a corresponding GIPS firm. Some investment strategies/solutions may not be included in a GIPS compliant firm under certain circumstances, e.g., SMA/UMA business in Canada or UMA models in the US.

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