



# Attachment 10

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## QUARTERLY INVESTMENT REPORT

For The Period Ended September 30, 2024

### **Quinte West Prudent Investor Portfolio**

7 Creswell Dr., P O Box 490  
Trenton, ON  
K8V 5R6

Caleb DenOuden  
Director of Finance/Treasurer  
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6133922841x4580

### **ONE Investment**

155 University Ave, Suite 800  
Toronto, Ontario  
M5H 3B7

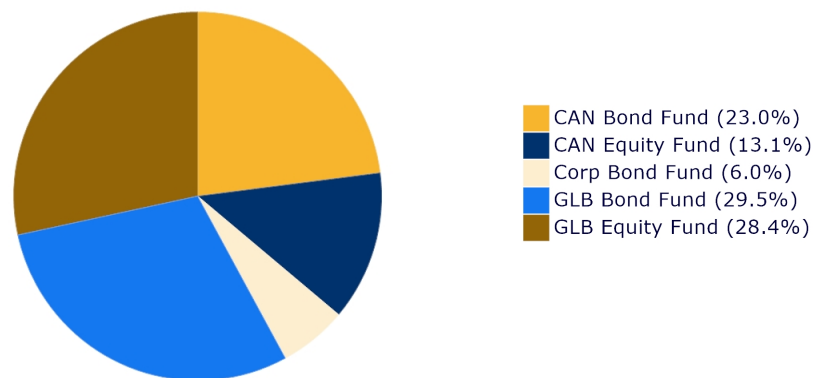
### **Relationship Manager**

Marie Wong Takishita, Client Service Representative  
416-971-9856  
one@oneinvestment.ca

**Quinte West Prudent Investor Portfolio**  
**Executive Summary for the Quarter Ended September 30, 2024**

	<b>Time-Weighted Rate of Return in CAD for Consolidated Holdings</b>						<b>Since Inception</b>	<b>Inception Date</b>
	<b>Quarter</b>	<b>Year to date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>5 Years</b>		
Consolidated Portfolio Returns	4.0%	7.5%	13.7%	11.4%	-	-	4.2%	01/07/2022

**Overall Asset Allocation**



**Consolidated Portfolio Activity for Quarter**

<b>Portfolio</b>	<b>Starting Balance</b>	<b>Contribution</b>	<b>Withdrawals</b>	<b>Change in Market Value</b>	<b>Income</b>	<b>Ending Balance</b>
CAN Bond Fund	8,428,733.08	-	-	193,578.42	-	8,622,311.50
CAN Equity Fund	4,505,270.92	-	-	424,803.40	-	4,930,074.32
Corp Bond Fund	2,155,700.72	-	-	87,144.80	-	2,242,845.52
GLB Bond Fund	10,603,102.68	-	-	473,597.95	-	11,076,700.63
GLB Equity Fund	10,359,308.54	-	-	292,416.64	-	10,651,725.18
<b>Total</b>	<b>36,052,115.94</b>	<b>0.00</b>	<b>0.00</b>	<b>1,471,541.21</b>	<b>0.00</b>	<b>37,523,657.15</b>

**Quinte West Prudent Investor Portfolio  
Performance History At  
September 30, 2024**

**Performance by Fund**

**% Annualized Returns**

	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
ONE Canadian Equity Fund	9.4	17.0	27.1	21.3	-	-	-	9.1	01/07/2022
ONE Global Equity Fund	2.8	9.4	17.0	18.0	-	-	-	6.2	01/07/2022
ONE Canadian Corporate Bond Fund	4.0	4.4	11.1	5.7	-	-	-	1.1	01/07/2022
ONE Canadian Government Bond Fund	2.3	3.9	6.5	3.8	-	-	-	1.2	01/07/2022
ONE Global Bond Fund	4.4	5.0	11.1	7.5	-	-	-	1.1	01/07/2022

**Performance by Outcome**

**% Annualized Returns**

	Quarter	Year to Date	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception	Inception Date
JIBQUICASH	2.3	3.9	6.9	5.9	-	-	-	4.7	01/07/2022
JIB1QUICONT	4.5	9.1	16.3	14.0	-	-	-	4.8	01/07/2022
JIB2QUITD35	3.8	5.3	10.7	7.7	-	-	-	2.5	01/07/2022
JIB3QUITD510	4.4	8.4	15.4	12.8	-	-	-	4.2	01/07/2022
JIB4QUITD10P	4.6	10.1	17.7	15.9	-	-	-	5.7	01/07/2022

## **QUARTERLY REVIEW**

Canadian equities had strong performance in the third quarter amid increased market volatility. Performance across the market sectors varied considerably, but all sectors of the Canadian equity market generated positive returns. The ONE Canadian Equity Fund generated returns of 9.4% in the quarter. This follows robust portfolio performance over the last year of 27.1%.

Interest-sensitive companies performed well in the quarter with the Real Estate, Financial and Utilities sectors leading other sectors. These sectors all produced returns above 16% in the quarter. While the Real Estate and Utility sectors directly benefit from lower interest rates, firms in the financial sector reacted to the changing interest rate outlook in a different way. Banks and lending institutions typically generate higher profits when long-term interest rates exceed short-term interest rates. During the quarter short-term yields dropped more than longer-term yields, which contributed to the strength in the shares of Canadian banks.

The energy sector lagged others in the quarter as oil prices moved lower, and the ONE portfolios underweight allocation to the energy sector limited the impact. Portfolio holdings in the energy sector did not perform as well as the broader sector primarily due to the absence of holdings in TC Energy, which rallied 25% in the quarter. The portfolios large overweight exposure to the industrial sector, the second weakest market sector, also hurt fund performance.

## **QUARTERLY REVIEW**

Equity market performance remained strong in the third quarter with interest rate-sensitive sectors such as real estate, utilities, and financials performing well, which led several stock market indices across the globe to new all-time highs. Overall performance was strong in the quarter, but equity market volatility spiked in late July/early August when the U.S. posted weaker economic data, and the Bank of Japan hiked interest rates. The market reacted poorly to these developments, leading to a sharp drop in equity indexes and large movements in currency markets. Markets rapidly recovered from these events with almost all global equity markets generating positive returns in the quarter. The ONE Global Equity Fund produced returns of 2.8% in the quarter, with returns of 17% over the 12 months ending September 30, 2024.

The Chinese equity markets had very strong performance in the quarter with returns of about 18% in response to stimulus measures announced by the government to bolster growth and address ongoing issues in the residential property market. The Japanese equity market was one of the few markets to experience negative returns in the quarter as investors reacted to rising local interest rates, although this weakness was more than offset by the strength of the yen.

Overall global equity markets were higher in the quarter, but not all market sectors participated, with the energy and information technology sector experiencing soft returns. The ONE Global Equity Fund has no exposure to the energy sector and has significantly less exposure to the information technology sector than its benchmark, which limited the effect of weak sector performance on fund returns.

## **QUARTERLY REVIEW**

In the third quarter, global bond markets had strong returns, as most major global central banks cut interest rates, sending bond prices higher. The prospects of further rate cuts continued to push bond prices higher. The ONE Canadian Government Bond Fund had returns of 2.3% in the quarter, while the ONE Canadian Corporate Bond Fund had returns of 4.0% and the ONE Global Bond Fund had returns of 4.4%. These returns have contributed to strong performance over the last year, with returns of 6.5% for the ONE Canadian Government Bond and 11.1% for both the ONE Canadian Corporate Bond Fund and the ONE Global Bond Fund. These returns reflect the recurring income yield produced by bond holdings, plus a significant portion of returns attributable to capital gains on bonds held in the period.

The Bank of Canada started cutting interest rates in June, being the first major global central bank to do so. This first cut was followed by two more 25 basis point cuts in the third quarter and an additional 50 basis point cuts after quarter end. Within only a few months the overnight interest rate dropped from 5.00% in early June to 3.75% by October 2024. The U.S. Federal Reserve joined the rate-cutting activity with a lag versus other major global central banks, delivering its first rate cut in more than four years, with a 0.5% rate cut in September.

The ONE Canadian Corporate Bond Fund and the ONE Global Bond Fund each have a longer maturity profile and more credit exposure than the ONE Canadian Government Bond Fund. Both factors contributed to their strong performance relative to the ONE Government Bond Fund over the last year.

**Quinte West Prudent Investor Portfolio**  
**Consolidated Portfolio Holdings in CAD**  
**As of September 30, 2024**

<b>Security</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>% Weight</b>
CAN Equity Fund	3,125.225	1,296.63	4,052,281.86	1,577.51	4,930,074.32	13.14%
GLB Equity Fund	7,927.857	1,171.73	9,289,352.70	1,343.58	10,651,725.18	28.39%
Corp Bond Fund	2,338.372	945.96	2,212,020.85	959.14	2,242,845.52	5.98%
CAN Bond Fund	8,634.685	943.79	8,149,348.14	998.56	8,622,311.50	22.98%
GLB Bond Fund	12,140.891	943.15	11,450,756.25	912.34	11,076,700.63	29.52%
					<b>37,523,657.15</b>	<b>100.00%</b>

**Quinte West Prudent Investor Portfolio  
Holdings by Account  
At September 30, 2024**

**Account Name: Quinte West - Cash Outcome  
Account Number: 570050781**

**For the Quarter Ending  
September 30, 2024**

<b>Holdings</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>Weight</b>	<b>Market Value Gain (Loss)</b>	<b>Income Received</b>
CAN Bond Fund	5,035.87	936.28	4,714,998.14	998.56	5,028,655.60	100.0%	112,897.71	0.00
			<u>4,714,998.14</u>		<u>5,028,655.60</u>	100.0%	112,897.71	0.00

**Quinte West Prudent Investor Portfolio  
Performance History  
At September 30, 2024**

**% Annualized Returns**

	<b>Quarter</b>	<b>Year to Date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 Years</b>	<b>5 Years</b>	<b>Since Inception</b>	<b>Inception Date</b>
Return Net of Fees	2.3	3.9	6.9	5.9	-	-	-	4.7	01/07/2022

**% Calendar Year Returns**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Return Net of Fees	3.9	6.9	-	-	-	-





**Quinte West Prudent Investor Portfolio  
Holdings by Account  
At September 30, 2024**

**Account Name: Quinte West - Contingency Outcome  
Account Number: 570050484**

**For the Quarter Ending  
September 30, 2024**

<b>Holdings</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>Weight</b>	<b>Market Value Gain (Loss)</b>	<b>Income Received</b>
Corp Bond Fund	274.70	944.03	259,330.13	959.14	263,482.83	5.7%	10,237.51	0.00
CAN Equity Fund	550.45	1,296.63	713,745.57	1,577.51	868,354.69	19.0%	74,822.41	0.00
CAN Bond Fund	255.88	965.28	247,000.00	998.56	255,515.32	5.6%	5,736.54	0.00
GLB Bond Fund	1,394.75	941.05	1,312,532.06	912.34	1,272,497.25	27.9%	54,407.19	0.00
GLB Equity Fund	1,405.49	1,171.73	1,646,865.31	1,343.58	1,888,393.61	41.5%	51,841.15	0.00
			<u>4,179,473.07</u>		<u>4,548,243.70</u>	100.0%	197,044.80	0.00

**Quinte West Prudent Investor Portfolio  
Performance History  
At September 30, 2024**

**% Annualized Returns**

	<b>Quarter</b>	<b>Year to Date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 Years</b>	<b>5 Years</b>	<b>Since Inception</b>	<b>Inception Date</b>
Return Net of Fees	4.5	9.1	16.3	14.0	-	-	-	4.8	01/07/2022

**% Calendar Year Returns**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Return Net of Fees	9.1	12.9	-	-	-	-



**Quinte West Prudent Investor Portfolio  
Holdings by Account  
At September 30, 2024**

**Account Name: Quinte West - Target Date 3 to 5 Year Outcome  
Account Number: 570050492**

**For the Quarter Ending  
September 30, 2024**

<b>Holdings</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>Weight</b>	<b>Market Value Gain (Loss)</b>	<b>Income Received</b>
Corp Bond Fund	736.29	946.56	696,951.72	959.14	706,219.93	10.1%	27,439.87	0.00
CAN Equity Fund	157.52	1,296.64	204,249.34	1,577.51	248,492.56	3.5%	21,411.54	0.00
CAN Bond Fund	2,069.98	946.19	1,958,600.00	998.56	2,067,019.71	29.6%	46,406.40	0.00
GLB Bond Fund	3,743.46	946.07	3,541,615.82	912.34	3,415,336.65	48.9%	146,026.91	0.00
GLB Equity Fund	400.91	1,171.73	469,763.37	1,343.58	538,658.11	7.7%	14,787.52	0.00
			<u>6,871,180.25</u>		<u>6,975,726.96</u>	100.0%	256,072.24	0.00

**Quinte West Prudent Investor Portfolio  
Performance History  
At September 30, 2024**

**% Annualized Returns**

	<b>Quarter</b>	<b>Year to Date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 Years</b>	<b>5 Years</b>	<b>Since Inception</b>	<b>Inception Date</b>
Return Net of Fees	3.8	5.3	10.7	7.7	-	-	-	2.5	01/07/2022

**% Calendar Year Returns**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Return Net of Fees	5.3	7.3	-	-	-	-



**Quinte West Prudent Investor Portfolio  
Holdings by Account  
At September 30, 2024**

**Account Name: Quinte West - Target Date 5 to 10 Year Outcome  
Account Number: 570050500**

**For the Quarter Ending  
September 30, 2024**

<b>Holdings</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>Weight</b>	<b>Market Value Gain (Loss)</b>	<b>Income Received</b>
Corp Bond Fund	1,125.26	946.56	1,065,126.71	959.14	1,079,291.22	6.9%	41,935.41	0.00
CAN Equity Fund	1,615.20	1,296.63	2,094,332.52	1,577.51	2,548,000.79	16.3%	219,550.32	0.00
CAN Bond Fund	1,083.88	965.28	1,046,250.00	998.56	1,082,328.80	6.9%	24,299.23	0.00
GLB Bond Fund	5,987.43	942.35	5,642,288.41	912.34	5,462,612.32	34.9%	233,560.71	0.00
GLB Equity Fund	4,054.70	1,171.73	4,751,043.64	1,343.58	5,447,830.94	34.8%	149,556.66	0.00
			<u>14,599,041.28</u>		<u>15,620,064.07</u>	100.0%	<u>668,902.33</u>	<u>0.00</u>

**Quinte West Prudent Investor Portfolio  
Performance History  
At September 30, 2024**

**% Annualized Returns**

	<b>Quarter</b>	<b>Year to Date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 Years</b>	<b>5 Years</b>	<b>Since Inception</b>	<b>Inception Date</b>
Return Net of Fees	4.4	8.4	15.4	12.8	-	-	-	4.2	01/07/2022

**% Calendar Year Returns**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Return Net of Fees	8.4	11.7	-	-	-	-



**Quinte West Prudent Investor Portfolio  
Holdings by Account  
At September 30, 2024**

**Account Name: Quinte West - Target Date 10 Year Plus Outcome  
Account Number: 570050518**

**For the Quarter Ending  
September 30, 2024**

<b>Holdings</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Book Value</b>	<b>Price</b>	<b>Market Value</b>	<b>Weight</b>	<b>Market Value Gain (Loss)</b>	<b>Income Received</b>
Corp Bond Fund	202.10	943.12	190,612.29	959.14	193,851.54	3.6%	7,532.01	0.00
CAN Equity Fund	802.04	1,296.63	1,039,954.43	1,577.51	1,265,226.28	23.6%	109,019.13	0.00
CAN Bond Fund	189.06	965.28	182,500.00	998.56	188,792.07	3.5%	4,238.54	0.00
GLB Bond Fund	1,015.24	939.99	954,319.96	912.34	926,254.41	17.3%	39,603.14	0.00
GLB Equity Fund	2,066.74	1,171.73	2,421,680.38	1,343.58	2,776,842.52	51.8%	76,231.31	0.00
			<u>4,789,067.06</u>		<u>5,350,966.82</u>	100.0%	236,624.13	0.00

**Quinte West Prudent Investor Portfolio  
Performance History  
At September 30, 2024**

**% Annualized Returns**

	<b>Quarter</b>	<b>Year to Date</b>	<b>1 Year</b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 Years</b>	<b>5 Years</b>	<b>Since Inception</b>	<b>Inception Date</b>
Return Net of Fees	4.6	10.1	17.7	15.9	-	-	-	5.7	01/07/2022

**% Calendar Year Returns**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Return Net of Fees	10.1	14.6	-	-	-	-



**Quinte West Prudent Investor Portfolio  
COMPLIANCE CERTIFICATE  
September 30, 2024**

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended September 30, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

A handwritten signature in black ink that reads "Keith Taylor".

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Keith Taylor, Chief Investment Officer, ONE Investment  
On the behalf of the ONE Joint Investment Board

*APPENDIX*

## ONE JIB - Outcome Framework - Target Allocations

Outcome							<u>Allocation</u>			
	HISA	Canadian Equity Fund	Global Equity Fund	Canadian Government Bond Fund	Canadian Corporate Bond Fund	Global Bond Fund	Equity	Fixed Income	Cash	Total
Cash	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			100.0%	100%
Stable Return	10.0%	9.0%	21.0%	9.0%	9.0%	42.0%	30.0%	60.0%	10.0%	100%
Contingency	0.0%	18.0%	42.0%	6.0%	6.0%	28.0%	60.0%	40.0%		100%
Asset Management	0.0%	27.0%	63.0%	1.5%	1.5%	7.0%	90.0%	10.0%		100%
Target Date 3-5	20.0%	3.0%	7.0%	10.5%	10.5%	49.0%	10.0%	70.0%	20.0%	100%
Target Date 5-10	0.0%	15.0%	35.0%	7.5%	7.5%	35.0%	50.0%	50.0%		100%
Target Date 10+	0.0%	22.5%	52.5%	3.75%	3.75%	17.5%	75.0%	25.0%		100%

## ONE JIB - Outcome Framework - Defined

Outcome Category	Outcome Strategy	Objective	Risk Tolerance, Liquidity	Investment Horizon	Allocation		
					Equity	Fixed Income	Cash
Cash	Cash	Preservation of Capital	Low risk; high liquidity	< 3 years			100%
Stable Return	Stable Return	Income generation: To generate returns to fund recurring needs	Moderate risk with emphasis on growth and stable returns, regular liquidity	> 5 years (Perpetual)	30%	60%	10%
Contingency	Contingency	Contributions for unexpected and infrequent events	Higher risk, emphasis on longer-term capital growth with some liquidity	> 5 years (Perpetual)	60%	40%	
	Asset mgt reserves	Contributions to generate returns to fund asset management reserves	Higher risk, emphasis on longer-term capital growth; low liquidity	> 10 years (Perpetual)	90%	10%	
Target Date	Target Date 3-5 yrs.	Preservation of capital	Low risk; high liquidity	3 - 5 years	10%	70%	20%
	Target Date 5-10 yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Moderate risk, liquid	5 - 10 years	50%	50%	
	Target Date 10+ yrs.	Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements	Higher risk, emphasis on long term inflation-adjusted growth	> 10 years	75%	25%	



## Glossary and Definitions for Quarterly Reports

### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

**Annual and Annualized Returns:** please see Returns below.

### Asset Allocation

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)

## **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

## **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- 10% FTSE Canada Universe Corporate AAA/AA Index +
- 2% FTSE Canada 91-Day Treasury Bill Index.

## **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

## **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- 40% FTSE Canada 91-Day Treasury Bill Index.

## **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.

## **CAD**

This is a short form for “Canadian dollars”. Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

## **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment’s Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, ‘in-kind’ securities pledged to the ONE JIB will not be reflected in this report.

## **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and ‘tier discounts’ that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution:** a cash payment of interest or dividends made by ONE Investment from a fund.

## **Duration**

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



## **Fees**

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

## **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

## **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

## **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings:** the ONE Investment funds or HISA Balances held in client accounts.

## **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



## **Income**

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

## **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

## **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

## **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.

## **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as ‘solution’. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

### **Cash:**

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

### **Stable Return:**

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.

### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

### **Price**

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

### **Quality**

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)

- **Unrealized gains** exist “on paper” until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

## Returns

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- **Calendar Year Return:** reflects the total return generated by investments in the specified year any between January 1 to December 31.
- **Annualized Returns:** the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- **Time-weighted returns:** returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

## Unit Cost

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

**Unrealized Gains:** Please see Realized and Unrealized Gains

**Value Added:** The return generated by an investment manager above (or below, if negative) the benchmark.

**Year to Date:** The time period beginning January 1 and ending at the most recent quarter end.