#### Attachment 1

#### **ONE Investment**

#### Portfolio Modeling

#### **Presented by**

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### OCIO - Who does what?

### Spanning policy, investments, operations and reporting

		ONE JIB	PH&N Institutional
egy	Overall Program Governance	$\bigcirc$	Ongoing Support
Strategy	<ul><li>Investment Policy</li><li>Define investment objectives</li><li>Establish strategic asset mix policy</li></ul>	$\bigcirc$	Strategic Advice
Operational Services	<ul> <li>Implementation</li> <li>Portfolio construction</li> <li>Rebalancing and tactical shifts</li> <li>Cash flow management and trade execution</li> <li>Risk management</li> <li>On-going research and innovation</li> </ul>	Delegated to PH&N Institutional	$\checkmark$
rational	Monitoring  • Total Portfolio Performance & Compliance	Delegated to PH&N Institutional	$\bigcirc$
Ope	<ul> <li>Reporting</li> <li>Written and in-person reporting of results</li> <li>Economic and capital market environment</li> <li>Fiduciary education</li> </ul>	Delegated to PH&N Institutional	$\bigcirc$



# **Model Portfolios**



#### Overview

Objective: to establish model portfolios with varying amounts of risk

<u>Portfolio modeling:</u> Efficient frontier analysis to optimize the trade-off between the portfolio's long-term expected return and short-term downside risk

#### Inputs:

- Capital market assumptions effective Q2, 2024
- Asset classes corresponding to the approved list of 34 pooled funds



# Modelling constraints

The constraints listed on the following slide were used:

- To provide <u>diversification</u> and avoid overly concentrated portfolios
- To provide portfolio <u>liquidity</u> by specifying maximum limits in illiquid assets
- To ensure that the resulting portfolio is <u>reasonable</u> from a practical standpoint
- To <u>reduce sensitivity</u> to the input parameters and assumptions, especially expected returns

#### The sizing of the constraints:

- Depends on beliefs on the level of diversification & liquidity and comfort with various asset classes
- Can be changed on further discussion
- Is based on our experience and intended to produce portfolios for further discussion.
- We provide sensitivity testing on the constraints on slides 11-13



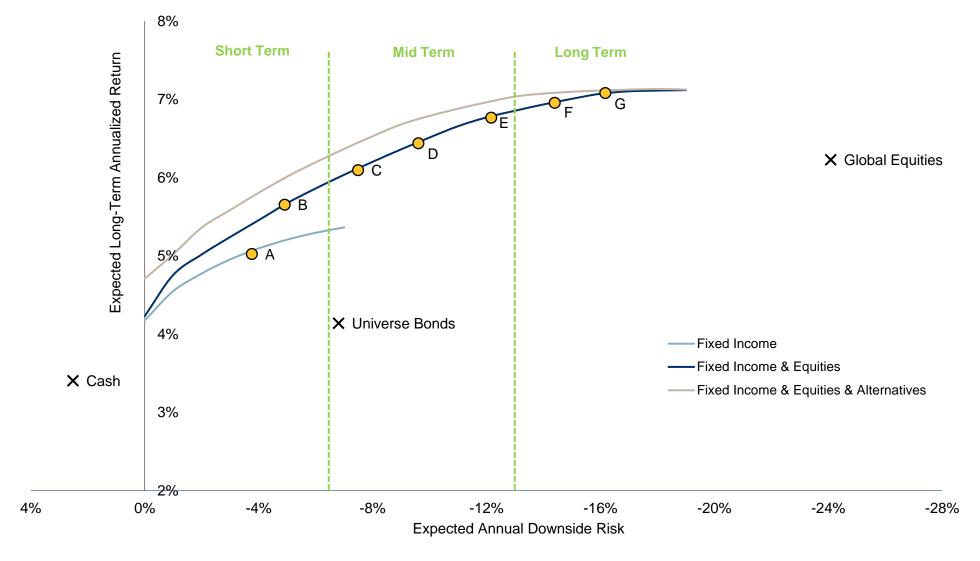
# Modelling constraints

- Minimum allocation to core fixed income and money market securities of 20%
- Maximum 25% allocation to any one of money market securities, universe corporate bonds and global sovereign bonds
- Maximum 15% allocation to any one of high yield bonds, emerging market debt, multiasset global credit
- Maximum 5% allocation to any one of private placement corporate debt and commercial mortgages when 100% fixed income
- Maximum 10% allocation to any one of private placement corporate debt and commercial mortgages when including equities and alternatives
- Maximum 50% allocation to domestic equities (as a % of total equities)
- Maximum 50% allocation to low volatility equities (as a % of traditional equity counterpart)
- Maximum 5% allocation to any one of real estate and infrastructure



# Efficient Frontier Analysis

#### With model portfolios – no allocation to Alternatives





# Modeled portfolios – modelled risk & return<sup>1</sup>

#### No allocation to Alternatives

Modeled Expectations <sup>1</sup>	Α	В	С	D	E	F	G
Long-Term Return	5.0%	5.7%	6.1%	6.4%	6.8%	7.0%	7.1%
Annual Downside Risk <sup>2</sup>	-3.8%	-4.9%	-7.5%	-9.6%	-12.2%	-14.4%	-16.2%
Annual Volatility	3.3%	4.0%	5.2%	6.3%	7.6%	8.9%	10.0%
Sharpe Ratio	0.49	0.57	0.51	0.48	0.44	0.40	0.37
Fixed Income	100%	80%	70%	60%	50%	40%	30%
Canadian Money Market	0%	0%	0%	0%	0%	0%	0%
Short-Term Bonds and Mortgages	50%	50%	35%	25%	20%	20%	20%
Corporate Bonds	20%	0%	0%	0%	0%	0%	0%
Private Placement Corporate Debt	5%	10%	10%	10%	5%	0%	0%
Commercial Mortgages*	5%	10%	10%	10%	10%	10%	10%
High Yield Bonds	5%	0%	0%	0%	0%	0%	0%
Global Multi-Asset Credit	15%	10%	15%	15%	15%	10%	0%
Equities	0%	20%	30%	40%	50%	60%	70%
Canadian Equities	0%	5%	7%	10%	15%	25%	35%
Canadian Low Volatility Equities	0%	5%	7%	10%	10%	5%	0%
U.S. Equities	0%	2%	4%	5%	5%	6%	7%
U.S. Low Volatility Equities	0%	2%	4%	5%	5%	6%	7%
International Equities	0%	6%	8%	10%	15%	18%	21%
Alternatives	0%	0%	0%	0%	0%	0%	0%
Canadian Core Real Estate*	0%	0%	0%	0%	0%	0%	0%
Global Infrastructure*	0%	0%	0%	0%	0%	0%	0%

<sup>&</sup>lt;sup>1</sup> Refer to appendix for modeling assumptions and disclosures.

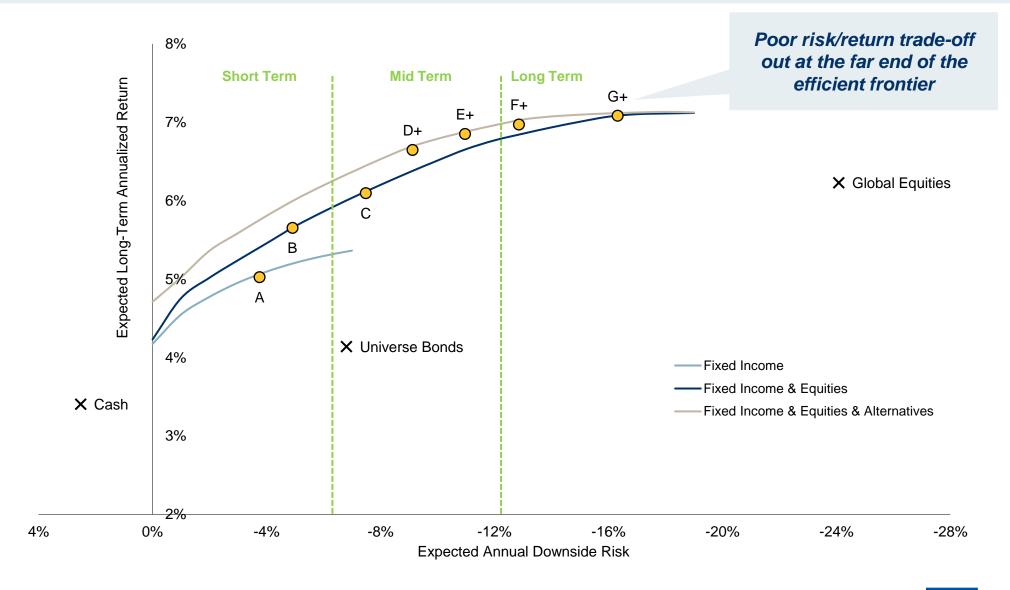


<sup>&</sup>lt;sup>2</sup> CVaR95 which represents the expected loss during the worst 5% of return outcomes.

Hypothetical performance analyses are for illustrative purposes only and there is no guarantee that hypothetical returns or projections will be realized

# Efficient Frontier Analysis

#### With model portfolios





# Modeled portfolios – modelled risk & return<sup>1</sup>

#### Detailed allocations and risk/return metrics

Modeled Expectations <sup>1</sup>	Α	В	С	D+	E+	F+	G+
Long-Term Return	5.0%	5.7%	6.1%	6.6%	6.9%	7.0%	7.1%
Annual Downside Risk <sup>2</sup>	-3.8%	-4.9%	-7.5%	-9.1%	-11.0%	-12.9%	-16.3%
Annual Volatility	3.3%	4.0%	5.2%	6.3%	7.3%	8.3%	10.3%
Sharpe Ratio	0.49	0.57	0.51	0.52	0.47	0.43	0.36
Fixed Income	100%	80%	70%	50%	40%	30%	20%
Canadian Money Market	0%	0%	0%	0%	0%	0%	0%
Short-Term Bonds and Mortgages	50%	50%	35%	20%	20%	20%	20%
Corporate Bonds	20%	0%	0%	0%	0%	0%	0%
Private Placement Corporate Debt	5%	10%	10%	5%	0%	0%	0%
Commercial Mortgages*	5%	10%	10%	10%	10%	10%	0%
High Yield Bonds	5%	0%	0%	0%	0%	0%	0%
Global Multi-Asset Credit	15%	10%	15%	15%	10%	0%	0%
Equities	0%	20%	30%	40%	50%	60%	70%
Canadian Equities	0%	5%	7%	10%	15%	20%	35%
Canadian Low Volatility Equities	0%	5%	7%	10%	10%	10%	0%
U.S. Equities	0%	2%	4%	5%	5%	12%	15%
U.S. Low Volatility Equities	0%	2%	4%	5%	5%	0%	0%
International Equities	0%	6%	8%	10%	15%	18%	20%
Alternatives	0%	0%	0%	10%	10%	10%	10%
Canadian Core Real Estate*	0%	0%	0%	5%	5%	5%	5%
Global Infrastructure*	0%	0%	0%	5%	5%	5%	5%

<sup>&</sup>lt;sup>1</sup> Refer to appendix for modeling assumptions and disclosures.



<sup>&</sup>lt;sup>2</sup> CVaR95 which represents the expected loss during the worst 5% of return outcomes.

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# Constraints – sensitivity testing

- The following constraints were tested (<u>original</u> / new):
  - Maximum 10% / 20% allocation to any one of private placement corporate debt and commercial mortgages when including equities and alternatives
  - Maximum 50% / 100% allocation to domestic equities (as a % of total equities)
  - Maximum 60% / 100% allocation to U.S. equities (as a % of total foreign equities)
  - Maximum 50% / 100% allocation to low volatility equities (as a % of traditional equity counterpart)
  - Maximum 5% / 20% allocation to any one of real estate and infrastructure
- On the following two slides, we compare portfolios with the original constraints to similar portfolios using the new constraints:
  - We have highlighted allocations in the new portfolios that are likely to be considered unreasonable, with concentrated positions in private placements, mortgages, Canadian equities and/or infrastructure.



# Constraints – sensitivity testing

### Comparison of portfolios (including Alternatives)

Modeled Expectations <sup>1</sup>	D+	D+*	E+	E+*	F+	F+*
Long-Term Return	6.6%	7.3%	6.9%	7.4%	7.0%	7.5%
Annual Downside Risk <sup>2</sup>	-9.1%	-9.0%	-11.0%	-11.1%	-12.9%	-12.8%
Annual Volatility	6.3%	7.3%	7.3%	8.5%	8.3%	9.6%
Sharpe Ratio	0.52	0.53	0.47	0.47	0.43	0.42
Fixed Income	<u>50%</u>	<u>37%</u>	40%	<u>32%</u>	<u>30%</u>	<u>25%</u>
Canadian Money Market	0%	0%	0%	0%	0%	0%
Short-Term Bonds and Mortgages	20%	20%	20%	20%	20%	20%
Corporate Bonds	0%	0%	0%	0%	0%	0%
Private Placement Corporate Debt	5%	0%	0%	0%	0%	0%
Commercial Mortgages*	10%	17%	10%	12%	10%	5%
High Yield Bonds	0%	0%	0%	0%	0%	0%
Global Multi-Asset Credit	15%	0%	10%	0%	0%	0%
Equities	<u>40%</u>	<u>40%</u>	<u>50%</u>	<u>48%</u>	<u>60%</u>	<u>55%</u>
Canadian Equities	10%	40%	15%	48%	20%	55%
Canadian Low Volatility Equities	10%	0%	10%	0%	10%	0%
U.S. Equities	5%	0%	5%	0%	12%	0%
U.S. Low Volatility Equities	5%	0%	5%	0%	0%	0%
International Equities	10%	0%	15%	0%	18%	0%
Alternatives	<u>10%</u>	<u>23%</u>	<u>10%</u>	<u>20%</u>	<u>10%</u>	<u>20%</u>
Canadian Core Real Estate*	5%	3%	5%	0%	5%	0%
Global Infrastructure*	5%	20%	5%	20%	5%	20%

<sup>&</sup>lt;sup>1</sup> Refer to appendix for modeling assumptions and disclosures.



<sup>&</sup>lt;sup>2</sup> CVaR95 which represents the expected loss during the worst 5% of return outcomes.

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# Constraints – sensitivity testing

### Comparison of portfolios (excluding Alternatives)

Modeled Expectations <sup>1</sup>	В	B*	D	D*	F	F*
Long-Term Return	5.7%	6.1%	6.4%	7.0%	7.0%	7.4%
Annual Downside Risk <sup>2</sup>	-4.9%	-5.0%	-9.6%	-10.0%	-14.4%	-15.0%
Annual Volatility	4.0%	4.5%	6.3%	7.3%	8.9%	10.2%
Sharpe Ratio	0.57	0.62	0.48	0.49	0.40	0.39
Fixed Income	80%	71%	60%	<u>47%</u>	40%	40%
Canadian Money Market	0%	0%	0%	0%	0%	0%
Short-Term Bonds and Mortgages	50%	31%	25%	20%	20%	20%
Corporate Bonds	0%	0%	0%	0%	0%	0%
Private Placement Corporate Debt	10%	20%	10%	7%	0%	0%
Commercial Mortgages*	10%	20%	10%	20%	10%	20%
High Yield Bonds	0%	0%	0%	0%	0%	0%
Global Multi-Asset Credit	10%	0%	15%	0%	10%	0%
Equities	20%	29%	40%	<u>53%</u>	60%	60%
Canadian Equities	5%	4%	10%	23%	25%	60%
Canadian Low Volatility Equities	5%	25%	10%	30%	5%	0%
U.S. Equities	2%	0%	5%	0%	6%	0%
U.S. Low Volatility Equities	2%	0%	5%	0%	6%	0%
International Equities	6%	0%	10%	0%	18%	0%
Alternatives	0%	<u>0%</u>	0%	<u>0%</u>	0%	<u>0%</u>
Canadian Core Real Estate*	0%	0%	0%	0%	0%	0%
Global Infrastructure*	0%	0%	0%	0%	0%	0%

<sup>&</sup>lt;sup>1</sup> Refer to appendix for modeling assumptions and disclosures.



<sup>&</sup>lt;sup>2</sup> CVaR95 which represents the expected loss during the worst 5% of return outcomes.

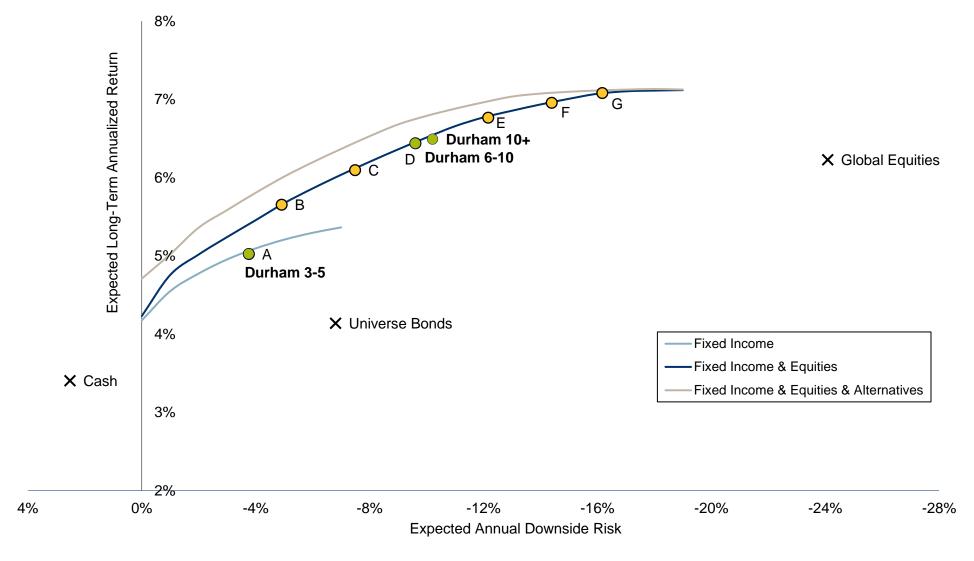
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# Comparison vs. Durham portfolios



# Efficient Frontier Analysis

#### Custom modeled portfolios for Durham





# Recommended Fund Fulfillment



# Fund fulfillment

Risk exposure	Approved Fund(s)	Characteristics	Target
Fixed Income			
Canadian Money Market	PH&N Canadian Money Market Fund	Money market	
Canadian Short-Term Bonds	PH&N Short Term Bond & Mortgage Fund RBC Vision Fossil Fuel Free Short Term Bond Fund	Short-term fixed income Short-term fixed income ex. fossil fuel	100% 0%
Canadian Universe Bonds	PH&N Bond Fund RBC Vision Bond Fund RBC Vision Fossil Fuel Free Bond Fund PH&N Enhanced Total Return Bond Fund	Canadian universe bonds Canadian universe bonds w/ ESG focus Canadian universe bonds ex. fossil fuel Canadian universe bonds w/ HY, Mtgs.	
Canadian Corporate Bonds	PH&N Corporate Bond Trust	Investment grade corporate bonds	
Private Placement Corporate Debt	PH&N Private Placement Corporate Debt Fund	Private credit	100%
	PH&N Mortgage Pension Trust*	Conventional	0%
Commercial Mortgages	RBC Commercial Mortgage Fund	Conventional Conventional plus High yield	100%
High Viold Dondo	RBC High Yield Bond Fund	U.S focus	50%
High Yield Bonds	PH&N High Yield Bond Fund	Canadian focus	50%
Global Multi-Asset Credit	BlueBay Total Return Credit Fund	Global high yield, financial capital bonds, structured credit, global convertible bonds, EM hard currency debt, EM local currency debt, opportunistic, investment grade bonds.	100%
Global Bonds	RBC Global Bond Fund	Investment grade global bonds	
Emerging Market Bonds	RBC Emerging Markets Bond Fund	Emerging market bonds	
			///H

# Fund fulfillment

Risk exposure	Approved Fund(s)	Characteristics	Target
Equities			
Canadian Equities	PH&N Canadian Equity Value Fund PH&N Canadian Equity Fund RBC QUBE Canadian Equity Fund RBC Vision Canadian Equity Fund	Value Growth Quantitative ESG tilt (exclusions)	33% 33% 33% 0%
Canadian Low Volatility Equities	RBC QUBE Low Volatility Canadian Equity Fund RBC Vision QUBE Fossil Fuel Free Low Volatility Canadian Equity Fund	Quantitative low volatility Quantitative low volatility excl. fossil fuel	100% 0%
U.S. Equities	PH&N U.S. Equity Fund RBC QUBE U.S. Equity Fund	Core Quantitative	50% 50%
U.S. Low Volatility Equities	RBC QUBE Low Volatility U.S. Equity Fund	Quantitative low volatility	100%
International Equities	RBC International Equity Fund PH&N Overseas Equity Fund	Core Concentrated	50% 50%
Global Equities	RBC Global Equity Focus Fund RBC Global Equity Leaders Fund RBC Vision Global Equity Fund RBC Vision Fossil Fuel Free Global Equity Fund RBC QUBE Low Volatility Global Equity Fund RBC QUBE Global Equity Fund	Concentrated Concentrated (large cap focus) ESG tilt (exclusions) Concentrated excl. fossil fuel Quantitative low volatility Quantitative	
Alternatives			
Real Estate	RBC Canadian Core Real Estate Fund	Canadian commercial real estate	100%
Infrastructure	RBC Global Infrastructure Fund	Global infrastructure	100%



### Rebalancing process

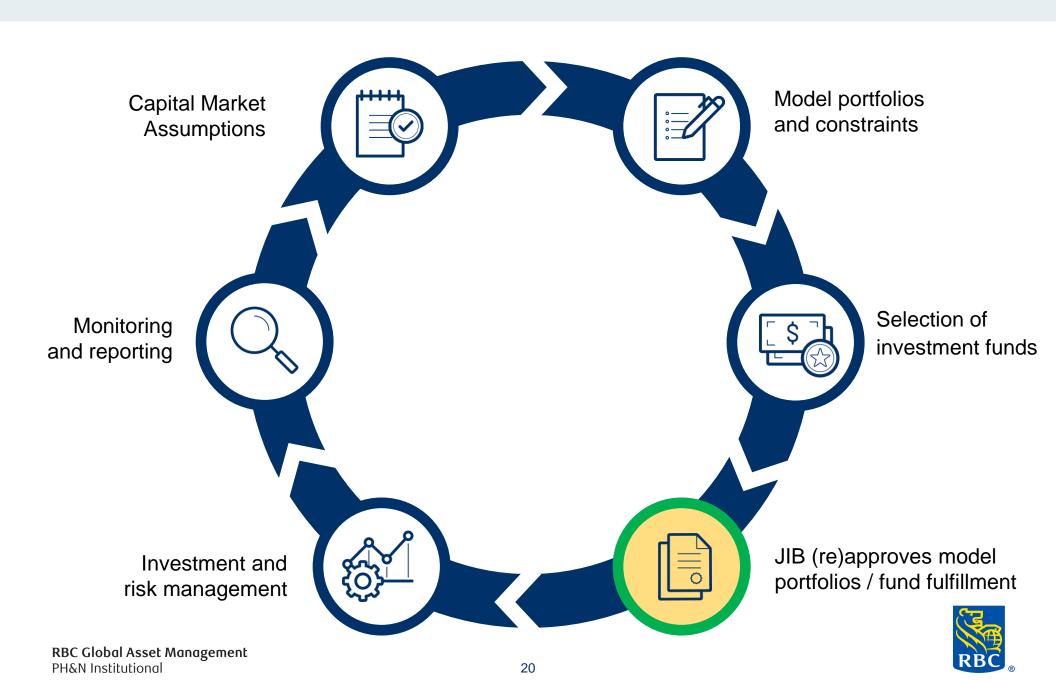
- For each asset class, a range will be defined based on size of target allocation:
  - Allocations greater than or equal to 30%: +/- 2.0%
  - Allocations greater than or equal to 15%: +/- 1.5%
  - Allocations less than 15%: +/- 1.0%
- When the range is breached, the asset mix will be rebalanced back to target as shown in the example below:

				Example	
Portfolio A	Target Mix	Range +/-%	Pre-trade	<u>Trade</u>	Post-trade
Short-Term Bonds and Mortgages	50%	2.0%	47.5%	2.5%	50%
Corporate Bonds	20%	1.5%	21.0%	-1.0%	20%
Private Placement Corporate Debt	5%	1.0%	4.5%	0.5%	5%
Commercial Mortgages	5%	1.0%	5.0%	0.0%	5%
High Yield Bonds	5%	1.0%	6.0%	-1.0%	5%
Global Multi-Asset Credit	15%	1.5%	16.0%	-1.0%	15%
Total	100%		100.0%	0.0%	100%

- Appropriate substitutes will be established for funds that do not have daily liquidity.
- Subscriptions and redemptions will be used to rebalance towards the target mix.
- Rebalancing will crystallize realized gains or losses.



# Quarterly governance cycle





### Expected risk and return

Asset Classes	Representative Data Series	Expected Long-Term Return	Expected Annual Volatility	Expected Annual Downside Risk
Cash	FTSE Canada 30 Day TBill Index	3.4%	0.4%	2.5%
Universe Bonds	FTSE Canada Universe Bond Index	4.1%	5.0%	-6.8%
Canadian Money Market	PH&N Canadian Money Market Strategy	3.5%	0.9%	1.7%
Short-Term Bonds and Mortgages	Custom Index <sup>1</sup>	4.2%	2.4%	-0.9%
Enhanced Universe Bond Strategy	Custom Index <sup>2</sup>	4.6%	5.2%	-7.2%
Corporate Bonds	Custom Index <sup>3</sup>	4.7%	4.5%	-5.8%
Private Placement Corporate Debt	Custom Index <sup>4</sup>	5.7%	5.5%	-7.8%
Commercial Mortgages*	Custom Index <sup>5</sup>	7.0%	3.1%	-5.0%
Global Sovereign Bonds	Custom Index <sup>6</sup>	3.8%	4.1%	-4.7%
High Yield Bonds	ICE BofA US High Yield Master II (CAD-Hedged)	5.9%	9.8%	-16.2%
Broad EMD	Custom Index <sup>7</sup>	5.7%	10.5%	-14.2%
Global Multi-Asset Credit	Custom Index <sup>8</sup>	6.8%	8.4%	-16.2%
Canadian Equities	S&P/TSX Composite Index	8.2%	16.9%	-26.1%
Canadian Low Volatility Equities	RBC QUBE Low Volatility Canadian Equity Strategy	7.4%	11.7%	-15.1%
U.S. Equities	S&P 500 Index (CAD)	5.5%	14.8%	-23.4%
U.S. Low Volatility Equities	RBC QUBE Low Volatility U.S. Equity Strategy (CAD)	4.9%	12.8%	-15.8%
International Equities	MSCI EAFE Index (CAD)	7.6%	16.5%	-28.5%
Global Equities	MSCI World Index (CAD)	6.2%	14.4%	-24.1%
Canadian Core Real Estate*	RBC Canadian Core Real Estate Strategy	6.3%	9.6%	-13.1%
Global Infrastructure*	EDHEC Infra 300 Index (Local)	6.7%	12.2%	-17.7%
Inflation	Canadian CPI (Non-Seasonally Adjusted)	2.3%	1.5%	N/A

Please see disclosures on the following slide.



#### **Disclosures**

Capital market assumptions represent the views of PH&N Institutional for the purposes of illustrating and understanding the potential risk-reward trade-off of different portfolio decisions and are established by considering a variety of qualitative and quantitative sources of information including: different forecasting models; internal and external research; existing and implied future conditions as priced by capital markets; and internal views of our fund managers. Expected long term annualized returns are for a 10-year forecast time horizon. Volatilities, downside risk and correlations are estimated from historical data and adjusted as required to reflect future market conditions. Investors should be aware of the limitations using forward-looking assumptions in that there is absolutely no guarantee that future performance will occur according to any ex-ante expectation. Expected return net of fees

<sup>1</sup>49% FTSE Canada Short Term Government Bond Index, 45% FTSE Canada Short Term Corporate Bond Index and 6% PH&N Mortgage Strategy.

<sup>2</sup> 12.5% FTSE Canada Federal Bond Index, 32.5% FTSE Canada Provincial Bond Index, 45% FTSE Canada All Corporate Bond Index, 7.5% PH&N Mortgage Strategy and 2.5% ICE BofA US High Yield Master II (CAD-H).

3 25% FTSE Canada Corporate AA+ Bond Index, 25% FTSE Canada Corporate A Bond Index and 50% FTSE Canada Corporate BBB Bond Index.

<sup>4</sup> 98% FTSE Canada Mid Term Federal and 2% FTSE Canada Long Term Federal Bond Index + 50% FTSE Canada Short Term Corporate Bond Index (spread) and 50% FTSE Canada Mid Term Corporate Bond Index (spread).

<sup>5</sup> 45% PH&N Mortgage Strategy and 55% PH&N High Yield Mortgage Strategy.

<sup>6</sup> 90% ICE BofA Global Government Index (CAD-H), 3% ICE BofA US High Yield Master II (CAD-H), 2.5% J.P. Morgan Emerging Market Bond Index (CAD-H), 2.5% J.P. Morgan Corporate Emerging Markets Bond Index (CAD-H) and 2% RBC Emerging Markets Foreign Exchange Strategy.

<sup>7</sup> 25% J.P. Morgan Emerging Market Bond Index (CAD-H), 19% J.P. Morgan Corporate Emerging Markets Bond Index (CAD-H) and 56% J.P. Morgan Government Bond Index-Emerging Markets (GBI-EM) (CAD-H) (weights according to the market capitalization of each individual index as at March 31, 2024).

<sup>8</sup> 7.5% ICE BofA 3 Month US T-Bills (CAD-H), 35% ICE BofA Global High Yield Index (CAD-H), 11.25% J.P. Morgan Emerging Market Bond Index (CAD-H), 11.25% J.P. Morgan Corporate Emerging Markets Bond Index (CAD-H), 7.5% J.P. Morgan Government Bond Index-Emerging Markets (GBI-EM) (CAD-H), 7.5% Credit Suisse Leveraged Loan Index (CAD-H) and 20% Thomson Reuters Convertible Global Focus Index (CAD-H)



#### Correlations

	Correlations																				
	Cash	Universe Bonds	Canadian Money Market	n Bonds and	Enhanced Universe Bond Strategy		Corporate Debt														
Cash	1	S	nad	Short-Term Mortgages	S	spu		es													
Universe Bonds	0.1	1	Sa	ort-' rtga	ced	Boı	ner	gag	nds												
Canadian Money Market	1.0	0.1	1	გ გ	Enhance Strategy	Corporate Bonds	Private Placement	Commercial Mortgages	Global Sovereign Bonds												
Short-Term Bonds and Mortgages	0.2	0.9	0.2	1	St	οd	Ä	ial N	eign					"							
Enhanced Universe Bond Strategy	0.1	1.0	0.1	0.9	1	ပိ	vate	erc	vere	High Yield Bonds		Global Multi-Asset Credit		Equities							
Corporate Bonds	0.1	0.9	0.1	8.0	1.0	1	P	E	So	Bo		Ö		Equ							
Private Placement Corporate Debt	0.1	1.0	0.1	0.9	1.0	1.0	1	ပိ	bal	ield	۵	\sse	S								
Commercial Mortgages	0.2	0.7	0.1	8.0	0.7	0.7	0.8	1	ਲੁ	두	Broad EMD	lti-⊿	Canadian Equities	Canadian Low Volatility		es					
Global Sovereign Bonds	0.1	0.9	0.1	8.0	8.0	0.7	0.8	0.7	1	Ξ̈́	ad	Σ	ЕG	>		quiti					
High Yield Bonds	-0.1	0.3	-0.1	0.2	0.4	0.5	0.4	0.2	0.2	1	B	bal	ian	Γο		× E					
Broad EMD	0.0	0.4	0.0	0.3	0.5	0.5	0.5	0.3	0.4	0.8	1	ਲੁੱ	nad	ian	ies	atilit	ities		ate		
Global Multi-Asset Credit	0.0	0.3	0.0	0.3	0.5	0.5	0.4	0.2	0.3	0.9	0.9	1	Ca	nad	Equities	Vola	ind		Est		
Canadian Equities	-0.1	0.1	-0.1	0.0	0.2	0.3	0.2	0.1	0.0	0.7	0.6	8.0	1	Ca	Щ	Low Volatility Equities	International Equities	S	eal		
Canadian Low Volatility Equities	-0.1	0.2	-0.1	0.1	0.3	0.4	0.3	0.2	0.2	0.6	0.5	0.6	0.8	1	U.S.		ıţior	uitie	e Z	nre	
U.S. Equities	-0.1	0.2	-0.1	0.1	0.2	0.3	0.2	0.1	0.0	0.5	0.3	0.4	0.6	0.6	1	U.S.	erna	Еq	Ç	ūct	
U.S. Low Volatility Equities	-0.1	0.3	-0.1	0.2	0.3	0.3	0.3	0.3	0.2	0.2	0.1	0.2	0.4	0.5	0.8	1	Inte	Global Equities	Canadian Core Real Estate	Global Infrastructure	
International Equities	0.0	0.2	-0.1	0.2	0.3	0.3	0.3	0.2	0.1	0.6	0.5	0.6	0.7	0.5	0.8	0.5	1	<del>S</del>	nad	Infr	
Global Equities	-0.1	0.2	-0.1	0.1	0.3	0.3	0.2	0.1	0.0	0.5	0.4	0.5	0.7	0.6	1.0	0.7	0.9	1	Cal	bal	_
Canadian Core Real Estate	0.1	<b>-</b> 0.2	0.0	-0.2	-0.2	-0.3	-0.2	-0.2	-0.2	-0.1	-0.1	-0.1	-0.1	0.0	-0.1	0.0	0.0	-0.1	1	9	Inflation
Global Infrastructure	0.0	0.4	0.0	0.3	0.4	0.3	0.4	0.4	0.5	0.0	0.2	0.1	0.0	0.3	0.0	0.3	0.1	0.0	0.3	1.0	In file
Inflation	-0.1	-0.2	-0.1	-0.2	-0.1	-0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.1	0.1	0.0	-0.1	0.0	0.0	0.0	-0.3	1

Capital market assumptions represent the views of PH&N Institutional for the purposes of illustrating and understanding the potential risk-reward trade-off of different portfolio decisions and are established by considering a variety of qualitative and quantitative sources of information including: different forecasting models; internal and external research; existing and implied future conditions as priced by capital markets; and internal views of our fund managers. Expected long term annualized returns are for a 10 year forecast time horizon. Volatilities, downside risk and correlations are estimated from historical data and adjusted as required to reflect future market conditions. Investors should be aware of the limitations using forward-looking assumptions in that there is absolutely no quarantee that future performance will occur according to any ex-ante expectation.



# Capital market assumptions - background

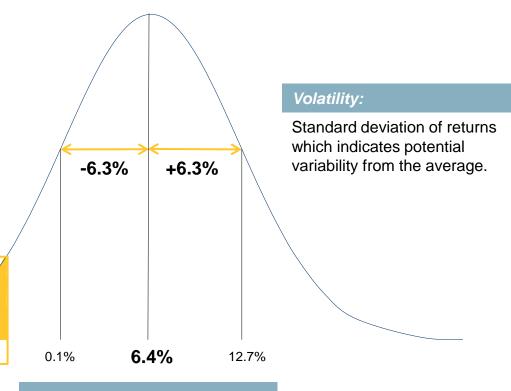


# Understanding the statistics

#### Example – Portfolio D

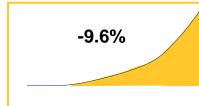
<b>Current Portfolio</b>	
Expected Return	6.4%
Downside Risk	-9.6%
Volatility	6.3%

#### **Return Distribution**



#### Downside Risk:

Average amount by which the assets could decrease in a year during adverse market outcomes with 1 in 20 probability.



#### Expected Return:

The average amount by which assets are expected to grow in a year.

Source: RBC GAM.

#### Overview

The RBC Global Asset Management Long-Term Expected Return (LTER) Committee, led by the CIO, is ultimately responsible for approving best estimate return assumptions

Capital market assumptions are established by considering a variety of qualitative and quantitative sources of information including:



Different forecasting models



Internal and external research



Existing and implied future conditions as priced by capital markets



Internal views of our fund managers

Volatilities, downside risk and correlations are estimated from historical data and adjusted as required to reflect future market conditions



Framework and methodology (return)

#### Systematic process with multiple sources of information



#### **Expected returns**



#### Fixed Income (IG, HY, EM)

Based on projected yield and spread movements

- Risk-free interest rates assumed to follow the applicable forward curve
- Credit spreads expected to mean revert with adjustments for structural market changes

Returns on bonds with credit risk are adjusted for expected default and recovery rates

#### **Equities & Alternatives**

Based on output of different forecasting models

- Fundamental Fair Value
- Valuation
- Cross-sectional
- Economic Forecasts

Final assumptions are the result of blending the output from the different models

The RBC Global Asset Management Long-Term Expected Return (LTER) Committee is ultimately responsible for approving best estimate return assumptions



Framework and methodology (risk)

Volatilities and correlations are estimated from historical data and adjusted as required to reflect expected future conditions



Calibrated using a dual-state regime switching lognormal model that better captures empirical characteristics and inherent asset class risk



Calibrated from empirical distribution at monthly and/or quarterly frequencies

Model generated estimates of downside risk (i.e. CVaR 95) account for the influence of excess skewness and kurtosis



- The views of fund managers are incorporated throughout the process and adjustments are made when deemed necessary
- Most assumptions are for generic asset class representations (e.g. market indices)
  - No provision for explicit added value over a benchmark
  - No provision for specific manager investment style that may affect risk
- Expected structural biases and/or fund data are sometimes incorporated when modeling a specific strategy that does not have a sufficiently representative benchmark
- All alternatives are assumed to be net of IMFs (unless otherwise specified)





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