

Section 1 - Client Information

Attachment 2



Municipal Client Questionnaire (MCQ)

The MCQ needs to be updated and reviewed annually in conjunction with your review of your Investment Policy Statement.

Additionally, update the MCQ within 90 days if you experience any significant changes, including:

- a. A significant change in your municipality's financial circumstances, or
- b. A significant change in the amount of your municipality's "money that it does not require immediately"

For changes between annual reviews, provide written notice of changes by using the mid-year MCQ update form on the last page of this document.

•	
Name of Municipality: Corporation of the City	of Quinte West
Address: 7 Creswell Dr, Trenton, ON K8V 5R	26
Treasurer Information	
Name: Caleb DenOuden	
Phone Number: 613-392-2841	Extension: <u>4580</u>
Email: calebd@quintewest.ca	
Primary Day to Day Contact Information*	✓ Check if same information as Treasurer above
Name:	
Phone Number:	Extension:
Email:	

^{*}Primary day-to-day contact should have a comprehensive understanding of your Municipality's financial position and investment needs.



Section 2 - Investment Knowledge and Experience

	statement best describes the Municipal staff (person most responsible for managing investments)'s statement knowledge and experience with financial markets and products? check one
[: [:	Very limited knowledge Basic knowledge and minimal experience Good knowledge and some experience Strong knowledge and experience
	Advanced knowledge and extensive experience cipal staff have strong or advanced knowledge, please describe where this knowledge was acquired ucation, designations experience).
	ndicate if your municipality has used / held any of the following investment types within the past five heck all that apply
	Canadian money market securities
	Locked-in Investments (e.g., GICs, PPNs etc.)
	Local Distribution Corporation Securities (LDC securities)
	Securities held in third party trusts (i.e., cemetery trust, legacy fund etc.)
	Fixed income (government and/or corporate bonds)
	Equities
	Other – Please Describe



Section 3 – Investment Objectives and Liquidity Needs

This section of the MCQ asks about your Municipality's **Money that it Does Not Require Immediately** (MNRI), the purpose or investment objective and the expected investment horizon or when funds may be required to meet forecasted municipal obligations.

3.1 What is the Municipal funding objective(s), investment horizon(s) and purpose(s) for the MNRI?

Description (i.e.	Total MNRI (\$)	Investment Horizon	Investment Horizon	Investment
Funding Objective,		< 5 Years (\$)	5-10 Years (\$)	Horizon >10 Years
Investment				(\$)
Purpose, or				
Municipal Reserve)				
Reserves/Reserve Funds	\$32,783,105	\$13,000,000	\$9,800,000	\$9,983,105
Total MNRI	\$32,783,105	\$13,000,000	\$9,800,000	\$9,983,105

	Additional details have been included as an attachment to this MCQ (optional).	
nc	That assumptions or factors does your municipality include in the cash flow projections? For example, bu ot limited to, inflation assumptions on capital projects, assumptions on future tax-based reserve ontributions, forecasted development charge revenue etc.	t
10 de	0-year capital plan inlcudes 3% inflationary factor. future tax based revenues assume 2% capital levy and use of ebt when required. Development charges revenue is factored in the capital plan also.	
Th	he projected draws later in 2025 to 2029 are based on current projections and best known information at this time.	



3.3 Based on *current* municipal forecasts, do you anticipate drawing down MNRI or increasing MNRI in the upcoming years?

Description	Later in 2025	2026	2027	2028	2029
Anticipated					
MNRI	(\$5,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)
Drawdowns (#)					
Anticipated					
MNRI					
Contributions					
Net Change to	(\$5,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)
MNRI	(ψυ,000,000)	(ψ2,000,000)	(ψ2,000,000)	(ψ2,000,000)	(ψ2,000,000)

	Contributions					
	Net Change to MNRI	(\$5,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)	(\$2,000,000)
3.4		current reserve b current reserve b	alances to addres	•	•	ributions to
3.5	Does your municip	pality forecast bey	ond 5 years, if ye	s, what is the leve	l of accuracy?	
	Reserve forecasts an capital plan.	e 10 Years. Accurad	cy is very good as p	projections inlcude c	contributions require	d for 10-year
3.6	Does your municip	oal forecast includ	e any large (or un	usual) capital exp	enditures, which	are outside of nor
	☐ Yes 🗸 No					
3.7	Do you anticipate beyond 5 years) w timing TBD, grant f	hich may impact t	he investment tin	ne horizon (i.e. lar	• •	•
	The City plans on dr again require a \$5M	awing down from the draw reducing the b	e \$37M balance im palance by end of 2	mediately by \$5M. 7	Then, in mid-2025, t	the City will



3.8	How does your Municipality manage unanticipated requests for funding? Can you characterize the probability that your municipality may need to draw down MNRI to fund unexpected budget shortfalls?	
	The municipalities manages contingency reserves. Probability of unexpected budget shortfalls is low.	
3.9	Are there any other unique circumstances to your municipality that may impact your cash flow MNRI for return objectives and risk tolerance that the Investment Plan should consider?	ecast,
	No	



Section 4 – Municipal MNRI Information

This section summarizes the current MNRI under the management and control of the ONE JIB and the projected increase / decrease as a result of the annual review. *The total value should equal the total MNRI shown in Question 3.1.*

Description	As of Date (DD/MMM/YY)	Value
Invested in ONE JIB as of <i>Date</i> (A)	31/Dec/24	\$37,783,105
Additional contributions or withdrawal of MNRI and Date fund to be remitted / paid (B)		-\$5,000,000
Total MNRI under the management and control of ONE JIB (A + B)		\$32,783,105
Additional details have been included as an attachm	ent to this MCQ (optional).	

Section 5 – Acknowledgement

I confirm that information provided to ONE Investment in this form is complete and accurate to the best of my knowledge as at the date below.

Dated this	23rd _day of	<u>January</u> , 20 <u>25</u>	
	Caleb DenOuden		
Calil	Dell'L		
Name and	Signature of Treasurer	Second Signature (if required)



Appendix 1 – Midyear MCQ Updates Form

Please provide details below that explain the nature of your requested change. This should describe: the money involved, the timing of transactions required, and any other context to support the change request. This will allow ONE JIB to understand how this update may change the cashflow characteristics or investment horizons of MNRI relative to your current MCQ and Investment Plan.
investment rian.
Acknowledgement
I confirm that information provided to ONE Investment in this form is complete and accurate to the best of my knowledge as at the date below.
Dated thisday of
Name and Signature of Treasurer Second Signature (if required)